



Informational Memo

Management Services - Memo No. 24-022

Date: September 22, 2023

To: Mayor and Council

Thru: Joshua H. Wright, City Manager
Dawn Lang, Deputy City Manager/CFO *DLL*

From: Matt Dunbar, Assistant Director, Budget & Policy *MD*

Subject: Fiscal Year (FY) 2023-24 General Fund Revenue Summary, Sales Tax Collection Report, and Expenditure Reports through August 2023

Attached is the FY 2023-24 General Fund Revenue and Expenditure Reports for the two-month period ending August 31, 2023. No report was issued in July due to the year-end close process that extends into August.

Included with this memo are the following attachments:

- Attachment 1 – General Fund Revenue Summary
- Attachment 2 – Local Sales Tax Revenue Five-Year Comparison
- Attachment 3 – Local Sales Tax Revenue by Class
- Attachment 4 – Local Sales Tax Revenue Month-by-Month Comparison to Prior Year
- Attachment 5 – General Fund Expenditure Summary

The General Fund Revenue Summary (Attachment 1) gives a budget to actual comparison of revenues through August 2023. This month reflects a 7.1% increase in total General Fund revenues from the budgeted revenues we would have anticipated being received to date based on historical trends, and a 12.6% increase over the same period of the prior year.

Collections in State and Local Transaction Privilege Tax (TPT) or Sales Tax (Attachments 1-4) shown in this report reflect July TPT reported/received in August. Overall, year to date (YTD) collections in Local TPT, State Shared TPT Revenue, and Urban Revenue Sharing all came in above budget as a result of continued strong spending. It is important to note, that fluctuations related to development/contracting are considered one-time, since once the developments are completed, the related permit and local TPT collections cease. The Local TPT collections through August 2023, reflect an overall increase of 3.1% above budget, and a 1.7% increase compared to prior year actuals. Also, when comparing the TPT collections

received in August 2023 to the same month in the prior year, collections are down 1.1% due to a correction the Department of Revenue made that impacted Use Tax.

Finally, the FY 2023-24 General Fund Expenditure Summary (Attachment 5) report reflects the percent of adjusted budget expended and encumbered through August 2023. This report then compares this spending percentage to the prior fiscal year. Overall department spending, including an increased one-time Public Safety Personnel Retirement System (PSPRS) unfunded liability payment of \$73M, resulted in 37.6% spending through August 2023, compared to 31.4% for the same period last year. The difference coming primarily from the increased PSPRS payment amount, which was \$23M more than the prior year payment of \$50M.

Should you have any questions regarding this information, please contact Dawn Lang at x2255 or Matt Dunbar at x2256.

Attachments: FY 2023-24 General Fund Monthly Revenue and Expenditure Reports through August 2023

c: Tadd Wille, Assistant City Manager
Andy Bass, Deputy City Manager

General Fund Revenue Summary

FY 2023-24 Year-To-Date Actuals Through August 2023

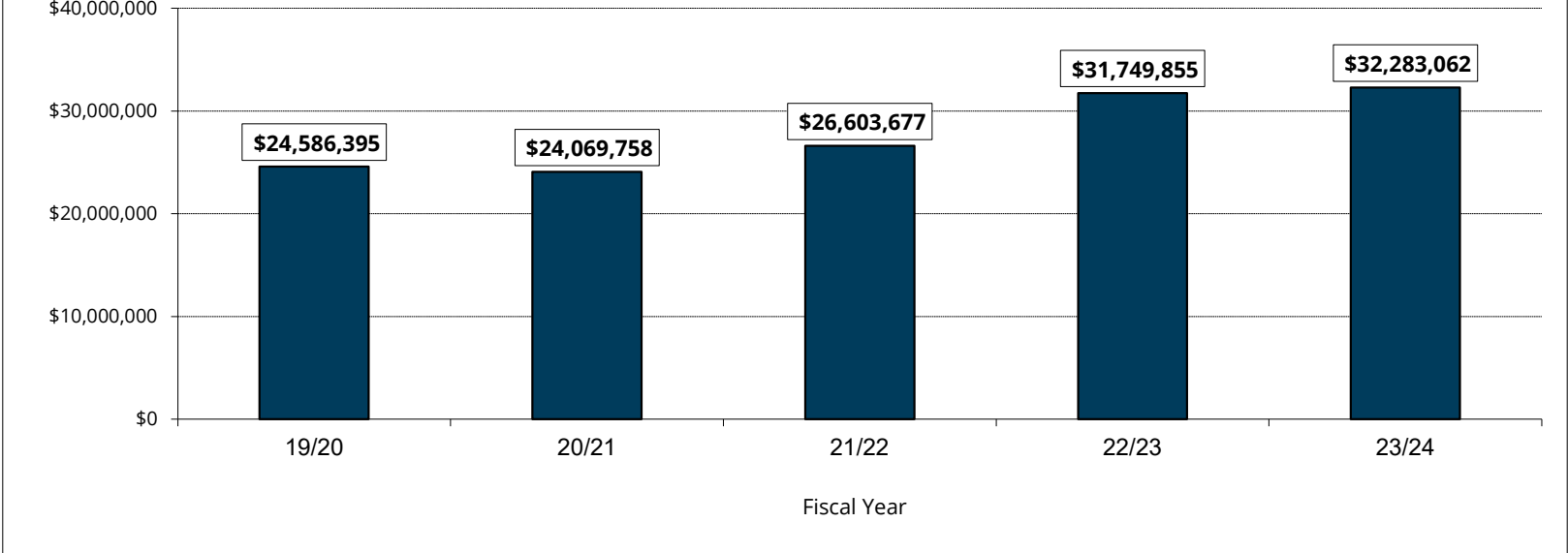
General Fund Revenues	Budget		Actuals			Comparison to Prior Year Actuals		
	FY 2023-24 Adopted Budget	FY 2023-24 Budget Prorated Based on Historical Trend	FY 2023-24 Actual Revenue	+ or - of Actual to Budget	% Change of Actual to Budget	FY 2022-23 Actual Revenues for Same Period	Difference + or - from FY 2022-23 to FY 2023-24	% Change of Actuals to Same Period FY 2022-23
Local Sales Tax Collections	\$ 194,950,000	\$ 31,313,201	\$ 32,283,062	\$ 969,861	3.1%	\$ 31,749,855	\$ 533,207	1.7%
Local Sales Tax Fees, Audit Assessments, Penalties, Interest	1,908,400	175,667	1,762,799	1,587,132	903.5%	551,740	1,211,059	219.5%
Total Local Sales Tax Revenue	\$ 196,858,400	\$ 31,488,868	\$ 34,045,861	\$ 2,556,993	8.1%	\$ 32,301,595	\$ 1,744,266	5.4%
Franchise Fees	3,471,000	18,091	(26,103)	(44,194)	-244.3%	39,405	(65,508)	-166.2%
Primary Property Taxes	8,731,611	25,466	37,141	11,675	45.8%	32,720	4,421	13.5%
State Shared Revenue	39,000,000	4,647,369	5,083,434	436,065	9.4%	4,499,598	583,836	13.0%
Vehicle License Tax	13,000,000	1,712,539	1,631,516	(81,023)	-4.7%	1,615,575	15,941	1.0%
Urban Revenue Sharing	74,000,000	12,170,678	12,397,673	226,995	1.9%	8,835,603	3,562,070	40.3%
Smart and Safe	1,100,000	-	-	-	0.0%	-	-	0.0%
Licenses & Permits	6,864,900	704,061	778,128	74,067	10.5%	1,102,671	(324,543)	-29.4%
Charges for Services	13,932,139	1,786,143	1,941,426	155,283	8.7%	1,699,405	242,021	14.2%
Fines & Forfeitures	3,549,850	602,344	744,113	141,769	23.5%	662,187	81,926	12.4%
Interest & Investments	3,818,000	330,246	293,089	(37,157)	-11.3%	169,353	123,736	73.1%
Other Revenues	1,753,200	292,201	783,833	491,632	168.3%	183,778	600,055	326.5%
Indirect Cost	7,978,182	1,329,700	1,329,697	(3)	0.0%	1,310,771	18,926	1.4%
Total General Fund Revenues	\$ 374,057,282	\$ 55,107,706	\$ 59,039,808	\$ 3,932,102	7.1%	\$ 52,452,661	\$ 6,587,147	12.6%
Prior Month	\$ 374,057,282	\$ 26,631,876	\$ 27,341,113	\$ 709,237	2.7%	\$ 25,262,006	\$ 2,079,107	8.2%
Change from Prior Month	\$ -	\$ 28,475,830	\$ 31,698,695	\$ 3,222,865	4.5%	\$ 27,190,655	\$ 4,508,039	4.3%

Note:

FY 2023-24 Adopted Budget excludes one-time Interfund Transfers-In of \$700,000 to the General Fund 101 for Impact Fee loan repayments, which are used to fund General Capital Projects in Fund 401.

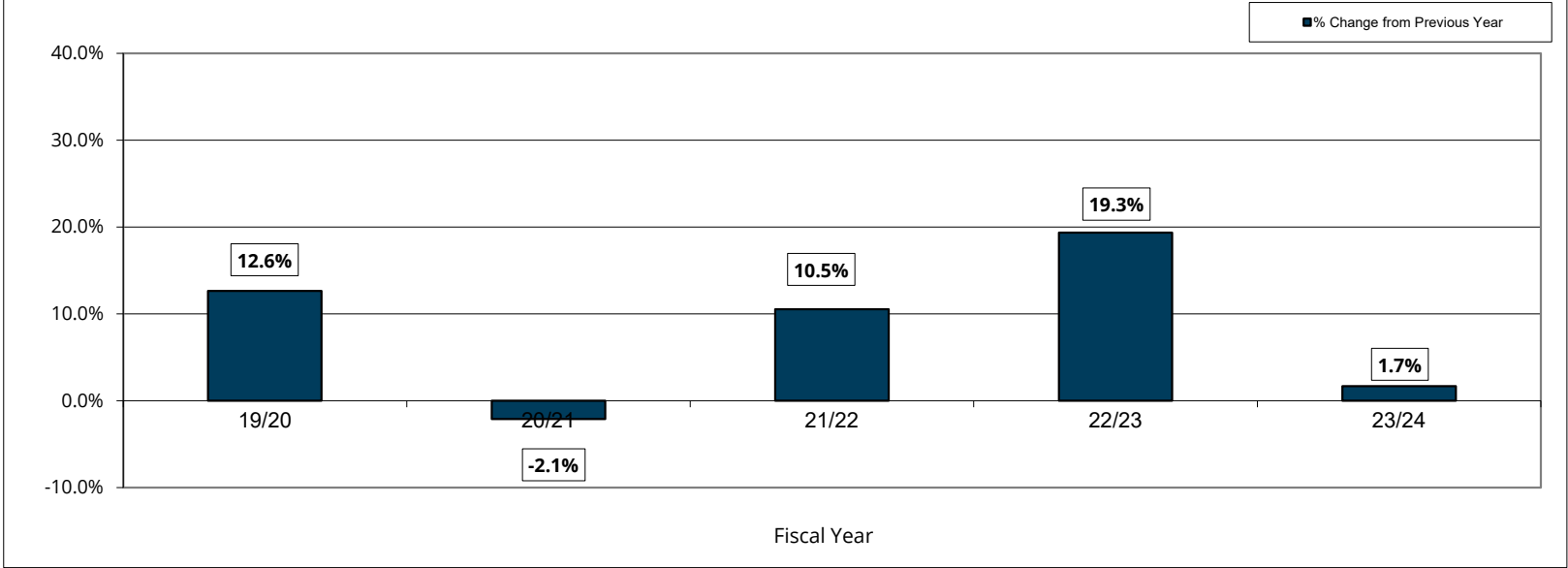
Local Sales Tax Revenue* Through Month of August

(Based on Sales Through July)



Local Sales Tax Revenue*

% Change from August 2023 through August of Previous Year (Year-to-Date)



*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

Sales Tax Revenue By Class

Through August Each Year (Year-to-Date) Revised

Sales Tax Category	FY22-23 % of Total	% Chg Fm PY	FY 2023-24	% Chg Fm PY	FY 2022-23	% Chg Fm PY	FY 2021-22	% Chg Fm PY	FY 2020-21	% Chg Fm PY	FY 2019-20
Utilities	8.4%	3.7%	\$ 3,492,829	0.7%	\$ 3,368,663	6.2%	\$ 3,344,609	10.2%	\$ 3,148,396	-2.0%	\$ 2,856,660
Telecommunications	0.9%	30.2%	\$ 340,232	-3.4%	\$ 261,219	-23.7%	\$ 270,511	-11.4%	\$ 354,653	3.5%	\$ 400,327
Publishing / Advertising / Printing / Transportation	0.1%	-1.6%	\$ 32,793	17.3%	\$ 33,315	8.1%	\$ 28,396	-220.4%	\$ 26,280	-171.5%	\$ (21,830)
Restaurants & Bars	8.8%	4.8%	\$ 2,848,435	11.7%	\$ 2,717,185	32.8%	\$ 2,432,790	-10.2%	\$ 1,832,342	3.9%	\$ 2,041,097
Amusements	0.7%	14.2%	\$ 267,967	44.4%	\$ 234,741	212.4%	\$ 162,570	-72.9%	\$ 52,037	2.9%	\$ 191,773
Real Property Rentals	11.6%	15.2%	\$ 4,083,617	6.4%	\$ 3,544,850	11.5%	\$ 3,333,009	-7.4%	\$ 2,989,233	22.5%	\$ 3,226,978
Tangible Personal Property Rentals	2.6%	23.8%	\$ 902,366	10.2%	\$ 728,597	7.5%	\$ 661,127	-26.3%	\$ 614,815	38.1%	\$ 834,318
Hotels / Motels	3.4%	-3.4%	\$ 727,041	33.4%	\$ 752,310	52.5%	\$ 564,111	-22.9%	\$ 369,803	28.1%	\$ 479,497
Contracting	13.8%	-1.6%	\$ 4,121,455	95.1%	\$ 4,187,923	-6.6%	\$ 2,146,443	-33.0%	\$ 2,299,012	47.9%	\$ 3,430,476
Retail / Manufactured Buildings / Jet Fuel	46.1%	6.1%	\$ 15,524,912	15.8%	\$ 14,631,808	10.7%	\$ 12,634,772	12.7%	\$ 11,408,451	6.7%	\$ 10,120,233
Use Tax	3.4%	-104.5%	\$ (58,584)	25.7%	\$ 1,289,244	5.2%	\$ 1,025,340	-5.1%	\$ 974,736	11.3%	\$ 1,026,867
Total Sales Tax Revenue*	100.0%	1.7%	\$ 32,283,062	19.3%	\$ 31,749,855	10.5%	\$ 26,603,677	-2.1%	\$ 24,069,758	12.6%	\$ 24,586,395

Sales Tax Revenue By Class

Through August (Month-over-Month)

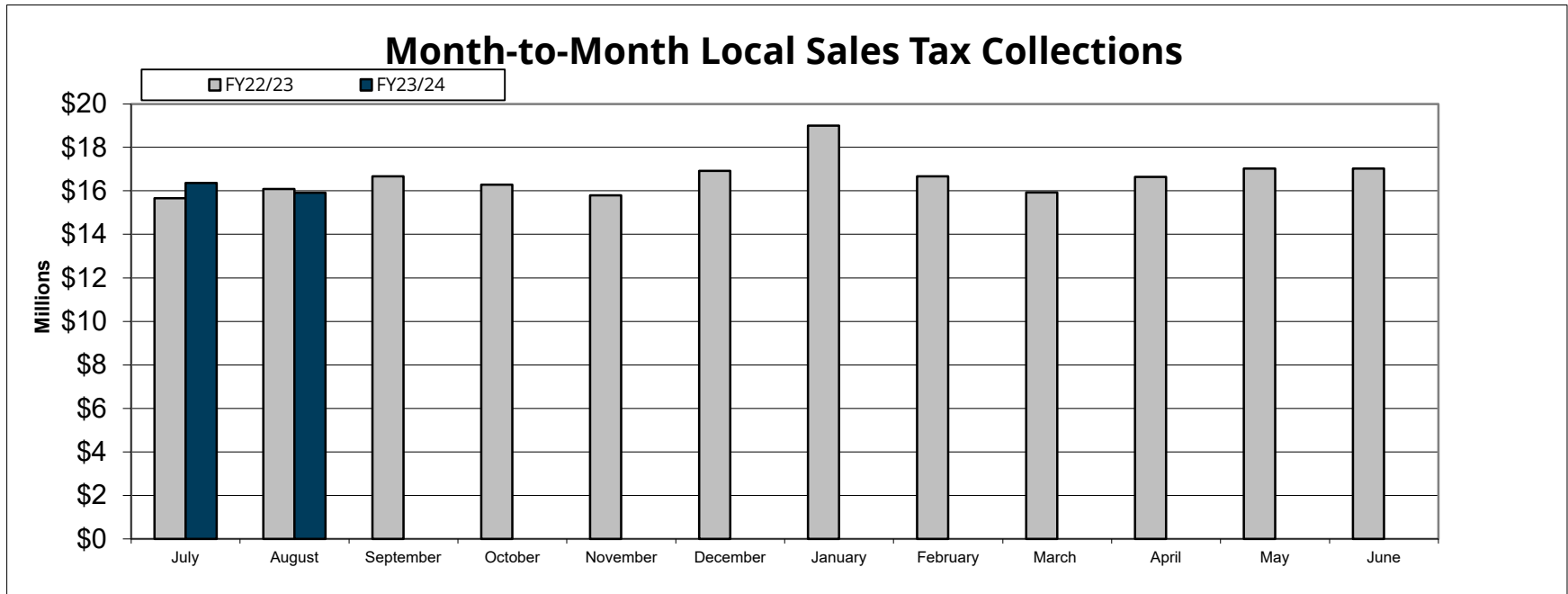
Sales Tax Category	% Chg Fm PY	FY 2023-24	% Chg Fm PY	FY 2022-23	% Chg Fm PY	FY 2021-22	% Chg Fm PY	FY 2020-21	% Chg Fm PY	FY 2019-20
Utilities	7.5%	\$ 1,931,765	5.2%	\$ 1,797,037	-0.2%	\$ 1,708,040	5.0%	\$ 1,711,632	16.9%	\$ 1,630,209
Telecommunications	31.8%	\$ 169,900	-1.0%	\$ 128,864	-23.2%	\$ 130,198	-15.6%	\$ 169,489	4.4%	\$ 200,736
Publishing / Advertising / Printing / Transportation	-9.2%	\$ 14,549	17.9%	\$ 16,029	1.3%	\$ 13,592	-9.5%	\$ 13,418	-11.3%	\$ 14,829
Restaurants & Bars	3.9%	\$ 1,408,889	12.1%	\$ 1,355,758	39.7%	\$ 1,209,138	-12.3%	\$ 865,463	-3.0%	\$ 987,146
Amusements	22.2%	\$ 139,195	61.0%	\$ 113,865	-1561.5%	\$ 70,711	-108.2%	\$ (4,838)	-36.9%	\$ 58,723
Real Property Rentals	16.4%	\$ 1,956,924	8.6%	\$ 1,680,549	8.0%	\$ 1,547,092	-18.8%	\$ 1,432,552	10.3%	\$ 1,765,122
Tangible Personal Property Rentals	31.3%	\$ 436,571	4.6%	\$ 332,411	4.6%	\$ 317,675	-39.5%	\$ 303,757	65.6%	\$ 502,059
Hotels / Motels	-2.1%	\$ 344,211	17.8%	\$ 351,601	45.7%	\$ 298,348	-10.2%	\$ 204,749	7.6%	\$ 228,028
Contracting	4.5%	\$ 2,509,781	154.4%	\$ 2,401,100	-24.6%	\$ 943,908	-18.7%	\$ 1,251,247	39.9%	\$ 1,539,272
Retail / Manufactured Buildings / Jet Fuel	4.6%	\$ 7,590,909	20.1%	\$ 7,259,609	9.9%	\$ 6,046,365	11.3%	\$ 5,501,582	2.2%	\$ 4,944,578
Use Tax	-190.3%	\$ (587,006)	22.6%	\$ 650,132	15.4%	\$ 530,181	11.2%	\$ 459,583	-27.1%	\$ 413,334
Total Sales Tax Revenue*	-1.1%	\$ 15,915,687	25.5%	\$ 16,086,953	7.6%	\$ 12,815,247	-3.1%	\$ 11,908,634	8.4%	\$ 12,284,035

*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

Local Sales Tax Revenue

Monthly Actuals Compared to Prior Year - Revised

Local Sales Tax Collections *	Monthly Collections FY22/23	Monthly Collections FY23/24	\$ Difference + / (-) FY23/24 over FY22/23	% Difference + / (-) FY23/24 over FY22/23
July	15,662,901	16,367,375	704,474	4.5%
August	16,086,953	15,915,687	(171,267)	-1.1%
September	16,668,758		(16,668,758)	-100.0%
October	16,286,090		(16,286,090)	-100.0%
November	15,790,137		(15,790,137)	-100.0%
December	16,920,770		(16,920,770)	-100.0%
January	18,997,718		(18,997,718)	-100.0%
February	16,662,379		(16,662,379)	-100.0%
March	15,926,597		(15,926,597)	-100.0%
April	16,637,632		(16,637,632)	-100.0%
May	17,023,794		(17,023,794)	-100.0%
June	17,019,863		(17,019,863)	-100.0%
Totals	\$ 31,749,855	\$ 32,283,062	\$ 533,207	1.7%



**Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.*

General Fund Expenditure Summary Thru August 2023

Department	Adopted Budget	Adjusted Budget	Expenses & Encumbrances Thru August 2023	Percentage of Adjusted Budget Expended & Encumbered Thru August 2023	Percentage of Adjusted Budget Expended & Encumbered Thru August 2022	Over/Under Last Year's Percentage
City Clerk	\$ 836,937	\$ 898,662	\$ 215,779	24.0%	29.3%	-5.3%
City Manager and Organization Support ⁽¹⁾						
City Manager	2,053,320	2,061,434	388,513	18.8%	15.7%	3.1%
Diversity, Equity, and Inclusion	593,070	641,070	99,869	15.6%	16.4%	-0.8%
Human Resources	2,408,834	2,434,696	526,974	21.6%	22.2%	-0.6%
Buildings & Facilities	8,513,745	8,952,778	3,407,091	38.1%	27.3%	10.8%
Fleet Services	1,386,437	1,412,496	285,648	20.2%	19.4%	0.8%
Economic Development	2,207,660	2,473,216	301,091	12.2%	25.3%	-13.1%
Transportation Policy	3,196,401	3,216,818	265,280	8.2%	12.4%	-4.2%
Cultural Development	4,542,297	4,674,977	1,140,884	24.4%	22.3%	2.1%
Communications & Public Affairs	3,809,110	3,892,541	1,417,527	36.4%	22.9%	13.5%
Community Services	33,452,125	35,523,783	10,349,765	29.1%	28.7%	0.4%
Development Services	10,980,344	11,044,794	2,046,291	18.5%	15.0%	3.5%
Fire	44,819,411	45,319,182	9,085,243	20.0%	21.3%	-1.3%
Information Technology	21,304,000	23,929,149	8,957,989	37.4%	21.8%	15.6%
Law	4,687,089	4,687,120	879,403	18.8%	15.1%	3.7%
Magistrate	5,400,966	5,453,882	1,192,363	21.9%	13.8%	8.1%
Management Services	8,188,881	8,196,003	1,696,011	20.7%	15.7%	5.0%
Mayor and Council	1,262,159	1,282,343	196,209	15.3%	12.8%	2.5%
Neighborhood Resources	6,700,823	10,011,807	776,755	7.8%	12.0%	-4.2%
Police	92,895,766	94,824,787	21,522,587	22.7%	18.3%	4.4%
Public Works & Utilities	10,597,467	12,199,389	5,571,439	45.7%	34.2%	11.5%
Non-Departmental (Personnel Services and O&M)	99,431,981	99,649,745	73,770,908	74.0%	64.4%	9.6%
Subtotal Prior to Contingencies/Reserves	\$ 369,268,823	\$ 382,780,672	\$ 144,093,619	37.6%	31.4%	6.2%
Non-Departmental Reserves (Carryforward, Utility, Fuel & DT)	16,124,552	3,430,000	-	0.0%	0.0%	0.0%
Non-Departmental Contingencies (15% & Council)	55,395,400	54,813,400	-	0.0%	0.0%	0.0%
Total General Fund Expenditures	\$ 440,788,775	\$ 441,024,072	\$ 144,093,619	32.7%	27.6%	5.1%

⁽¹⁾ Organization Support includes Buildings and Facilities, Economic Development, Diversity, Equity & Inclusion, Fleet Services, Human Resources, Transportation Policy and Cultural Development.

Adopted Budget: Includes estimated reserves for encumbrance carryforward from the previous fiscal year and full Council approved reserve/contingency established in the budget.

Adjusted Budget: Includes movement of estimated reserves for encumbrance appropriation to departments based on actual end-of-year encumbrances and Council approved contingency transfers. Reserves/Contingency appropriation cannot be spent from Reserve/Contingency line items; it must be moved to spendable lines within Departments.

NOTE: The total Adopted budget compared to the total Adjusted budget always equals when viewing **all** funds. When looking at the General Fund only, it is not uncommon for the amounts to differ. This is due to estimated carryforward appropriation, personnel adjustment appropriation or Council approved contingency transfers being moved to other funds, as directed by Council and authorized by the Budget Resolution.