



PURCHASING ITEM FOR COUNCIL AGENDA

1. Agenda Item Number: 26

2. Council Meeting Date: September 22, 2011

TO: MAYOR & COUNCIL

3. Date Prepared: August 9, 2011

THROUGH: CITY MANAGER

4. Requesting Department: City Manager

5. SUBJECT: Approve purchase of mobile communication services and equipment from Sprint/Nextel utilizing the State of Arizona and Western States Contracting Alliance (WSCA) contract (EPS070070) in an amount not to exceed \$192,000.

6. RECOMMENDATION: Recommend approval to purchase mobile communication services and equipment from Sprint/Nextel utilizing the State of Arizona and WSCA contract (EPS070070) in an amount not to exceed \$192,000.

7. HISTORICAL BACKGROUND/DISCUSSION: The City has been purchasing shared minute cellular services from Sprint/Nextel since October, 2009. City staff implemented a program that monitors usage closely in order to take full advantage of additional cost savings available. Since the inception of the program, the numbers of devices and minutes purchased have been substantially reduced. In summary, this program has reduced annual mobile communication expenditures by 55% for a total annual savings of \$158,000.

8. EVALUATION PROCESS: The Arizona State Procurement Office adopted the WSCA contract through the signing of an addendum, thus making it a cooperative contract for statewide public entities to utilize. The primary contracted cellular service providers (Verizon/Alltel, AT&T and Sprint) were asked to provide a quotation for consolidated/pooled cellular services for the City based on the WSCA contract pricing. Sprint/Nextel provided the most cost effective solution yielding the greatest savings and provided the best match to the City's requirements with the best overall plan.

9. FINANCIAL IMPLICATIONS: Funds for mobile communication services and equipment will come from various departments' communication telephone service accounts.

10. PROPOSED MOTION: Move to approve the purchase of mobile communication services and equipment from Sprint/Nextel utilizing the State of Arizona and WSCA contract (EPS070070) in an amount not to exceed \$192,000.

APPROVALS

11. Requesting Department

Diane Jimro, Senior Management Assistant

12. Department Head

Steve Philbrick, Chief Information Officer

13. Procurement Officer

Carolee Stees, CPPB

14. City Manager

Rich Dlugas