



**PURCHASING ITEM  
FOR  
COUNCIL AGENDA**

**1. Agenda Item Number:**

**41**

**2. Council Meeting Date:**  
January 26, 2012

**TO: MAYOR & COUNCIL**

**3. Date Prepared:** January 11, 2012

**THROUGH: CITY MANAGER**

**4. Requesting Department:** City Manager

**5. SUBJECT:** Approve the purchase of network storage drives utilizing AZ State/Western States Contract Alliance contract #ADSP010-00000049/B27161 from EMC Corporation in an amount not to exceed \$130,025.

**6. RECOMMENDATION:** Recommend approval of the purchase of network storage drives utilizing AZ State/WSCA contract #ADSP010-00000049/B27161 from EMC Corporation in an amount not to exceed \$130,025.

**7. HISTORICAL BACKGROUND/DISCUSSION:** The City has two types of storage systems used for electronic file storage, which are the EMC Network Attached Storage (NAS) units and the EMC Storage Area Network (SAN) units. Neither system has an adequate amount of space to sustain the City's increase in data storage in the near term.

The NAS units provide file system storage to numerous departments and applications including user, backup, EDMS and CJIS data files. Although the system was purchased in 2009 with planned growth, a number of projects recently implemented are growing faster than anticipated. The applications with the largest need for additional space are primarily electronic document management solutions storing large volumes of document images throughout multiple City departments.

The SAN units store data used for the Oracle financial applications and databases. The City's financial system upgrade included changing several business process improvements and their supporting system configurations as well as implementing modules that were deemed beneficial to city business. These changes included implementing the Projects, iExpense and iProcurement modules as well as several Human Resource enhancements. As a result of the upgrade process and implementation of these new enhancements, storage needs are growing at a rate faster than anticipated.

Purchasing the additional storage drives for both the NAS and SAN will ensure adequate space for the next few years. EMC is providing a 60% volume discount through the end of January versus the normal 40% discount. Weather related disasters in east Asia have caused storage manufacturers to increase storage pricing over the next 12 months, so purchasing storage now increases the City's savings.

**8. EVALUATION PROCESS:** Computers, printers and servers have been competitively bid by the State of Minnesota on behalf of WSCA. The State of Arizona has adopted this contract for use by State agencies and political subdivisions. The contract has been structured with a percentage discount from the Product and Service Schedule and also allows users to receive promotional pricing, trade-in pricing and cumulative volume discounts.

**9. FINANCIAL IMPLICATIONS:** Funding for this purchase is available in the account: 403.1290.6315.0.0 Computer Lease Fund, Capital Non-Departmental, Computer Hardware in an amount not to exceed \$43,329 and 401.1285.6315.6IC002 General Government Capital, IT Capital, Computer Hardware, Oracle 12 Upgrade \$86,696.

**10. PROPOSED MOTION:** Move to approve purchase of network storage drives utilizing AZ State/WSCA contract #ADSP010-00000049/B27161 from EMC Corporation in an amount not to exceed \$130,025.

**APPROVALS**

**11. Requesting Department**

  
Patrick Hait, IT Infrastructure Manager

**12. Department Head**

  
Steven Philbrick, Chief Information Officer

**13. Procurement Officer**

  
Carolee Stees, CPPB

**14. City Manager**

  
Rich Dlugas