



**PURCHASING ITEM  
FOR  
COUNCIL AGENDA**

**1. Agenda Item Number:**

**15**

**2. Council Meeting Date:**

March 8, 2012

**TO: MAYOR & COUNCIL**

**3. Date Prepared:** February 27, 2012

**THROUGH: CITY MANAGER**

**4. Requesting Departments:** Fire

**5. SUBJECT:** Award Contract FD1-990-2961 for 911 Emergency Transportation (Ambulance) Services to Professional Medical Transport, Inc.

**6. RECOMMENDATION:** Recommend award of Contract FD1-990-2961 for 911 Emergency Transportation (Ambulance) Services to Professional Medical Transport, Inc.

**7. HISTORICAL BACKGROUND/DISCUSSION:** On June 1, 2010 the Fire Chief extended contracts with Southwest Ambulance (SWA) and Professional Medical Transport (PMT) for emergency transportation service within the City. The contracts were extended with the understanding that a new contract proposal that enhances the level of service to the citizens of Chandler would be proposed immediately upon renewal. Both contracts contain a one hundred eighty (180) day termination clause. Under the current service agreements a Chandler Firefighter staffs the paramedic position on four (4) ambulances handling 52% of the Emergency Medical Service transports.

**8. EVALUATION PROCESS:** On June 6, 2011, staff issued RFP FD1-990-2961 for providers of emergency transportation services. Responses were due July 28, 2011. The City received offers from SWA and PMT. An evaluation committee made up of representatives from the Chandler and Sun Lakes Fire Departments along with two Chandler citizens evaluated the proposals. PMT's proposal scored the highest by all committee members. Subsequently, staff entered into contract negotiations with PMT. In the midst of contract negotiations PMT was acquired by Rural Metro Corporation, SWA's parent company. PMT will remain its own entity and this acquisition does not affect the proposal submitted.

The committee's recommendation of award to PMT is based on criteria set forth in the RFP which included ambulance staffing; innovative response models; ambulance resources; reimbursement of costs incurred by the City for providing resources; move-up procedures: documentation protocol; background, experience, financial strength and management. The new contract places a Chandler Firefighter Paramedic on six and half(the half time ambulance is staffed 12 hours a day) ambulances handling 99% of the Emergency Medical Service transports. The initial term of the new contract is four years with options to renew for two more four year terms.

**9. FINANCIAL IMPLICATIONS:** Expenditures will be in various Fire personnel and operating accounts and will be fully reimbursed by PMT through General Fund Revenue Account #101.0000.4497.000000.0000.

**10. PROPOSED MOTION:** Move to approve Contract FD1-990-2961 for Emergency Transportation Services with Professional Medical Transport, Inc.

**APPROVALS**

**11. Requesting Department**

*Tom Carlson*  
Tom Carlson, Assistant Fire Chief

**12. Department Head**

*Jeff Clark*  
Jeff Clark, Fire Chief

**13. Procurement Officer**

*Carolee Stees*  
Carolee Stees, CPPB

**14. City Manager**

*Rich Dlugas*  
Rich Dlugas

## AMBULANCE CONTRACT

This Ambulance Contract (Contract) is entered into this \_\_\_\_ day of \_\_\_\_\_, 2012, between the City of Chandler, an Arizona municipal corporation (the City) and Professional Medical Transport, Inc., an Arizona corporation (Contractor).

### RECITALS:

WHEREAS, Contractor has a Certificate of Necessity (CON #71) issued by the Arizona Department of Health Services (ADHS) necessary to provide emergency 911 ground ambulance services within the City's city limits and represents that it has the expertise and capacity to provide emergency 911 ground ambulance services within the City's city limits; and

WHEREAS, the City and Contractor (the parties) wish to enter into this Contract for the provision of emergency 911 ground ambulance services within the City's city limits; and

WHEREAS, Contractor and the City deem it beneficial for the City to provide City firefighter paramedic staffing to assist Contractor in providing the 911 ambulance service contemplated under this Contract, and be reimbursed for providing such staffing, pursuant to the terms and conditions set forth in this Contract.

WHEREAS, Contractor hereby certifies that, based on its thorough review of the terms of this Contract, Contractor believes that it can provide ambulance services pursuant to the terms of this Contract without violation of any applicable law, including any applicable order, decision, statute or rule of ADHS, and without need of filing an application for a rate increase with ADHS under present economic conditions.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained in this Contract and other good and valuable consideration, the adequacy of which is hereby acknowledged, the parties agree as follows:

#### 1.0 Services To Be Provided.

1.1 Type of Service. Except as otherwise expressly set forth herein, Contractor shall provide emergency 911 ground ambulance services within the City's city limits, and outside the City's city limits when provided under the terms of an approved automatic aid agreement between the City and another political subdivision, provided this service area is within Contractor's CON certificated area, on an "as needed" basis.

1.2 Anticipated City-Wide Level of Services Required. The City anticipates approximately twelve thousand (12,000) requests for 911 ground ambulance service, and approximately nine thousand (9,000) actual 911 ground ambulance transports, on a City-wide basis during the first year of this Contract. The City has experienced an annual increase in requests for 911 ground ambulance services of approximately four percent (4%) annually. The City does not guarantee any minimum number of 911 ground ambulance transports in any year and will expect the same high level of performance under this Contract regardless of the number of 911 ground ambulance transports required.

### 1.3 Dispatch and Access to 911 System.

1.3.1 Phoenix Fire Regional Dispatch (PFRD). The City contracts with PFRD for access to the City of Phoenix 911 system and for dispatch services. The City hereby agrees to dispatch Contractor's ambulances through PFRD's dispatch system under the terms and conditions set forth herein.

1.3.2 Dispatch Costs. The City has entered an agreement with the PFRD to dispatch ambulances directly. Contractor agrees to reimburse the City for all costs incurred relating to the dispatch of ambulances within the City's city limits pursuant to Section 4.6 of this Contract. The City agrees that reimbursement will not exceed the amount the City pays to PFRD for these services on behalf of Contractor and will reflect only those charges for dispatch of ambulances and related equipment costs and fees.

1.3.3 Dispatch and Acceptance. Unless requested otherwise, Contractor shall respond to all requests for services under this Contract using emergency red lights and sirens (Code 3). The City may, however, request that Contractor respond without red lights and sirens (Code 2) and will confirm the response mode at the time of dispatch. Contractor shall accept all requests for transportation services dispatched by or on behalf of the City. These services shall be provided by Contractor in accordance with CON #71 and the provisions of this Contract.

### 1.4 Response Time.

1.4.1 Code 3 Responses. Contractor shall arrive on the scene where emergency care is required within nine (9) minutes (540 seconds) for ninety percent (90%) of all Code 3 calls received by Contractor for transportation requests within the City's city limits for each calendar month. The maximum allowable response time for Code 3 calls will be fourteen (14) minutes (840 seconds). Contractor shall furnish written explanation for each response that exceeds nine (9) minutes (540 seconds).

1.4.2 Code 2 Responses. Contractor shall arrive at the scene where emergency care is required within twenty (20) minutes (1200 seconds) for ninety percent (90%) of all Code 2 calls received by Contractor for transportation requests within the City's city limits for each calendar month. The maximum allowable response time for Code 2 calls will be twenty-five (25) minutes (1500 seconds). Contractor shall furnish written explanations for each response that exceeds twenty (20) minutes (1200 seconds).

1.4.3 Switch in Response Type After Dispatch. If Contractor was originally requested to provide a Code 3 response but was later requested to provide a Code 2 response on a particular call, Contractor shall arrive on the scene where emergency care is required within twenty (20) minutes (1200 seconds) from the time that Contractor was originally dispatched to provide a Code 3 response. If Contractor was originally requested to provide a Code 2 response but was later requested to provide a Code 3 response on a particular call, Contractor shall arrive on the scene where emergency care is required within the shorter of the following:

(i) nine (9) minutes (540 seconds) from the time that Contractor was requested to go to a Code 3 response; or

(ii) twenty (20) minutes (1200 seconds) from the time that Contractor was originally dispatched to provide a Code 2 response.

1.4.4 Measure of Response Time. Contractor shall provide the City with the name and contact information for the entity designated to receive dispatches for ambulance service prior to commencement of services under this Contract and shall timely update this contact information as necessary during the term of this Contract. Response time is the difference between the time that Contractor's designated entity is notified of the need for immediate dispatch of an ambulance and the time that Contractor's first ambulance arrives at the scene, as reported to PFRD. Response time does not include the time required for Contractor's designated entity to identify a patient's need for immediate dispatch of an ambulance, the type of ambulance service required and the location at which ambulance service is required. Contractor shall not report its arrival on the scene until the ambulance is stopped at the scene and the attendants are ready to administer care. Compliance with response time requirements under this Contract shall be determined solely on PFRD data.

1.4.5 Review of Response Time Performance. Response time performance will be reviewed by the City on a weekly, monthly and annual basis. Such review may include evaluation of performance on a unit location or City-wide basis. Contractor shall meet with the City on a monthly basis to discuss response time and Contract implementation issues.

1.4.6 Notice. Contractor shall immediately notify PFRD if Contractor does not have an ambulance that is staffed and equipped as necessary to respond to an incident close enough to the incident scene to meet a nine (9) minute response time for a Code 3 response or a twenty (20) minute response time for a Code 2 response.

## 2.0 Ambulance Resources.

2.1 Number of Ambulances Provided. Contractor hereby commits to dedicate the number and type of Advanced Life Support (ALS) equipped ambulances for twenty four hour and peak-time use set forth in **Exhibit A** necessary to provide the services required under this Contract. Peak-time is defined as any period less than twenty four hours for which higher ambulance call volumes are anticipated. Contractor may provide such other, additional ambulance resources that it deems necessary to consistently satisfy the response time requirements set forth in Section 1.4 of this Contract. Ambulances dedicated to service pursuant to this Contract shall be billeted in the designated City fire station locations set forth in **Exhibit A**.

## 2.2 Conditions on Use of Designated City Fire Stations.

2.2.1 Contractor Attendants. While at any designated City fire station, Contractor's attendants shall participate in all applicable station activities in the same manner as City fire department personnel and shall otherwise conduct themselves in the manner necessary to promote a harmonious work atmosphere. Station activities include cleaning and maintenance of the station and equipment, preparation and clean-up of meals, educating and interacting with the public during station tours and participation in appropriate physical training activities. Contractor's attendants assigned to City fire stations shall not be deemed to be employees of the City. Contractor shall continue to have total responsibility for all salaries, wages, bonuses, retirement, withholdings, workmen's compensation and occupational diseases compensation insurance, unemployment compensation, other benefits and all taxes and premiums appurtenant thereto and all other appropriate insurance concerning Contractor's attendants assigned to City

fire stations, as Contractor does with all of its other personnel utilized in fulfilling its obligations under this Contract. Contractor shall indemnify and hold harmless the City for any damage or liability caused solely by Contractor's attendants while at a designated City fire station.

2.2.2 No Repair. Except for periodically cleaning or checking the tire pressure of the ambulances billeted at any designated City fire stations, no maintenance or repair of such ambulances shall be conducted at any designated City fire station.

2.2.3 Contractor Access. Personnel designated by Contractor shall have reasonable access to any designated City fire stations billeting Contractor's ambulances to provide necessary supervisory oversight, retrieve ambulances for servicing, restock supplies, review and prepare response and billing records and undertake similar activities related to the provision of 911 ambulance services pursuant to this Contract. Contractor shall provide a list to the City of all persons it has designated to have access to designated City fire stations and shall keep such list updated.

2.2.4 Condition of Fire Stations. Contractor accepts use of each of the designated City fire stations in their "as is" condition and has independently verified that these stations are suitable for billeting its ambulances. Contractor shall make no alteration to any fire station it is using pursuant to this Contract without the express, written approval of the City.

2.2.5 Waiver. The City shall not be responsible for any damage to any of Contractor's ambulances billeted in a designated City fire station, or for any injury to any Contractor personnel given access to a designated City fire station pursuant to this Contract, and Contractor, hereby, expressly waives any right to damages relating to such occurrences unless such damage is due solely to the negligence of the City or its employees.

2.2.6 Reimbursement. The parties agree that the rent reimbursement amounts set forth in **Exhibit B** of this Contract for use of the designated City fire stations are fair and reasonable and will be paid as set forth in Section 4.6 of this Contract.

2.3 Additional Ambulances. In addition to the voluntary provisions in Section 3.1 of this Contract regarding additional ambulances, an additional dedicated twenty-four hour ALS equipped ambulance may be required to address the following.

- (i) increased call volume by twenty percent (20%) over the call volume experienced during the first year of this Contract; or
- (ii) population increases within the City's city limits of twenty percent (20%) or more over the population in effect during the first year of this Contract; or
- (iii) increased traffic congestion within the City's city limits resulting in on-scene wait time increases experienced by City fire personnel of ten percent (10%) or more over the on-scene wait times experienced during the first year of this Contract; or
- (iv) increased average response times of ten percent (10%) or more over the average response times experienced during the first year of this Contract.

The decision to require an additional dedicated ambulance, and the designated station location for any such additional dedicated ambulance, under any of the above-stated circumstance shall be at the sole discretion of the City.

2.4 Dedication of Ambulances. For purposes of this Contract, each dedicated ambulance provided by Contractor:

(i) shall remain within its ambulance billeting location unless being used to respond to an emergency call, during training activities or during a lunch break or where such ambulance is otherwise being used in accordance with the move-up procedures set forth in **Exhibit C** hereto; and

(ii) shall be assigned by Contractor to an emergency call within the City or other jurisdiction only if it is the closest appropriate apparatus to the emergency scene; and

(iii) shall immediately return to its ambulance billeting location at the conclusion of an emergency call unless assigned to another emergency call for which it is the closest appropriate apparatus to the emergency scene; and

(iv) shall have the words "City of Chandler" legibly printed on both sides of the ambulance with a letter size at least equal to that used for Contractor's markings and be labeled in compliance with A.A.C. R9-25-1006.

2.5 Replacement Ambulances. Contractor shall immediately notify the City's Fire Department Shift Commander if any ambulance dedicated to service under this Contract is temporarily removed from service and provide a replacement ambulance for each dedicated ambulance removed from service for any of the following reasons:

(i) removal of a dedicated ambulance from service for scheduled routine maintenance or repair; or

(ii) removal of a dedicated ambulance from service for unplanned maintenance or repair, when the ambulance is expected to be out of service for longer than four (4) hours, unless otherwise provided by the City's Fire Department Shift Commander; or

(iii) unavailability for any reason of a dedicated ambulance normally assigned to a station for a period of more than four (4) consecutive hours.

2.6 Move-Up Policy. For purposes of this Contract, "move-ups" shall mean a system of ambulance resource allocation designed to place ambulances in geographically strategic locations with the intent of minimizing response times during periods of increased ambulance activity. The move-up policy for ambulances dedicated to service under this Contract is set forth in **Exhibit C** hereto. Contractor may move the ambulance resources dedicated to the City under this Contract only in a manner consistent with this move-up policy. While Contractor may change that move-up policy, any new policies must be in writing. Contractor shall notify the City of any such change, and show that service will not be diminished due to such change, prior to implementation.

2.7 Assessment for Failure to Adhere to Ambulance Dedication Requirements and Move-Up Protocols. In addition to any other remedies available to the City for a breach of any of term of this Contract, the City may assess, and Contractor shall pay to the City, a One Thousand Dollar (\$1,000) assessment for each

violation of the dedication and move-up requirements set forth herein attributable to the actions or inactions of Contractor or its direct personnel.

2.8 Joint Training. The City and Contractor agree to cooperate in providing periodic paramedic training to City and Contractor students in an ambulance setting and to acquaint individuals with the field of emergency medical service options. This joint training may occur in an ambulance unit that is not dedicated to services under this Contract. In no event shall the City's participation in joint training be construed or deemed to constitute control over Contractor's employees or any students.

2.9 Equipment and Maintenance.

2.9.1 Maintenance. Contractor shall be solely responsible for properly maintaining all ambulances utilized under this Contract and for meeting all requirements of the CON issued by ADHS to Contractor for emergency 911 ground ambulance service within the City's city limits. As used herein, maintenance also refers to repair and replacement of the ambulances to be utilized pursuant to this Contract. No maintenance or repair activities shall be conducted at any designated City fire station.

2.9.2 Basic Equipment. Contractor shall be solely responsible for equipping all ambulances dedicated to service under this Contract, and any replacement ambulances provided pursuant to Section 2.5 herein, to support the appropriate life support level as required by the more stringent of ADHS requirements and the requirements of this Contract. The ambulance equipment required under this Contract includes:

- (i) equipment necessary to adequately and safely transport children under the age of eighteen (18); and
- (ii) that equipment, by "brand-name", identified in **Exhibit E** hereto; and
- (iii) a fixed mobile radio that is integrated into an ambulance headset system and two (2) portable radios that are dual-band (800 MHz and VHF) capable; and
- (iv) a mobile data computer (MDC) unit meeting City specifications for receiving and transmitting dispatch and status notices; and
- (v) automatic vehicle locator (AVL) equipment meeting City specifications; and
- (vi) weapons of mass destruction (WMD) personal protective equipment (PPE). Each paramedic and EMT assigned to an ambulance dedicated to service under this Contract must be provided with a WMD PPE ensemble that includes a hooded suit, gloves, booties, air purifying respirator (APR) and APR cartridges. The PPE must be approved for working in a WMD atmosphere and kept on each ambulance dedicated to service under this Contract at all times. Contractor's personnel must be trained and qualified to operate in the PPE ensemble; and
- (vii) compartment space for storage of PPE; and
- (viii) an opticom emitter system programmed to regional response standards.

2.9.3 Additional Equipment. The City reserves the right to require Contractor to carry additional equipment during the term of this Contract if reasonably necessary and will give Contractor ninety (90) days notice of intent to require such additional equipment. Such request(s) shall not require expenditures of more than Three Thousand Dollars (\$3,000) per dedicated ambulance in total value in any calendar year.

2.9.4 Minimum Ambulance Fleet Specifications. The ambulance fleet to be dedicated to service under this Contract shall meet the following minimum specifications:

(i) all dedicated ambulances must be certified by the manufacturer to meet federal specification KKK-1822E. An exception to this requirement will be permitted only for those items and features that must deviate from the above-referenced federal specifications in order to satisfy ADHS requirements; and

(ii) All dedicated ambulances must be capable of transporting two (2) patients and two (2) attendants in the patient compartment, one person in the passenger seat, one driver and all required equipment without exceeding the Manufacturer's Maximum Gross Vehicle Weight assuming the standard per person weight of one hundred seventy-five (175) pounds.

2.10 Ambulances Not Dedicated to Service under this Contract. Ambulances not dedicated to service under this Contract shall satisfy all ADHS requirements but shall not be required to include the AVL equipment necessary to receive dispatches for emergency transportation calls within the City's city limits unless such AVL equipment can be disabled by PFRD and/or the City.

### 3.0 Staffing.

3.1 Basic Staffing Criteria. Contractor shall assign two (2) attendants per ambulance and maintain such staffing at all times when such ambulances are dedicated to use pursuant to this Contract. On dedicated ALS equipped ambulances, one attendant shall be a state certified paramedic and the other shall be a state certified EMT. Contractor shall also meet all ADHS requirements with regard to staffing and is solely responsible for all staffing conditions not inconsistent with the terms of this Contract.

3.2 Training. In addition to the certification and training required by ADHS and other sections of this Contract, all of Contractor's attendants to be assigned on a regular basis to an ambulance that is dedicated to the City under this Contract shall attend the following training programs provided by the City at the regularly scheduled date and time that the City offers such training:

(i) a 24-hour orientation training program which includes training on EMS, fire, Special Operations and WMD response provided by City's fire department personnel; and

(ii) periodic EMS training to be provided by the City's fire department personnel on the same frequency required for City EMS personnel.

The training set forth in subparagraph (i) must be completed by an attendant before that attendant is assigned to an ambulance dedicated to service under this Contract. Contractor shall be responsible for compensating its employees while attending the above-referenced training program and for providing, or otherwise arranging for, transportation for its employees to attend such training.

3.3 Records. Contractor will establish and maintain an adequate accounting system that is in accordance with generally accepted accounting principles and all financial records and data for such system shall be retained and maintained by Contractor for a period of five (5) years and shall be made available to the City and/or its designated auditors at the City's request, upon reasonable notice. Nothing herein shall limit or alter Contractor's obligation to maintain books and records as required by law and/or ADHS.

3.4 Personnel Issues. While Contractor will be responsive to City input regarding issues the City may have with Contractor's personnel, Contractor shall be solely responsible for the hiring, termination and initiation of disciplinary action of all of its personnel and Contractor's personnel shall remain subject to the rules, policies and regulations adopted by Contractor. Contractor agrees, however, to immediately reassign any attendant assigned to a designated City fire station at the reasonable request of the City.

3.5 City Hiring of Contractor's Attendants. Contractor acknowledges that attendants often apply for open fire fighter positions and hereby agrees that Contractor's attendants may apply for employment with the City and that the City may hire Contractor's attendants without any liability to Contractor.

3.6 Contract Labor.

3.6.1 General Provisions. Contractor hereby contracts for the labor of City Firefighter Paramedics ("City Attendant Staff") for use in staffing Advanced Life Support (ALS) equipped ambulances to assist in providing 911 ambulance transports within the City and for automatic aid under the terms of an approved automatic aid agreement, provided such automatic aid is within Contractor's CON certificated area, in conjunction with the services provided by Contractor pursuant to this Contract.

3.6.2 Staffing Commitment. The City will provide City Attendant Staff for the twenty four hour and peak-time ambulances dedicated to service pursuant to Section 2.1 of this Contract in accordance with the terms of this Contract and the schedule set forth in **Exhibit A**. The City is not obligated to provide any City Attendant Staff beyond that set forth in this Contract.

3.6.3 City Employees. City Attendant Staff are the employees of the City subject to all laws, rules, policies, regulations, procedures, standards, and contractual provisions applicable to City employees, including internal City Fire Department policies, procedures, and guidelines. The City shall be solely responsible for all salaries, wages, retirement, withholdings, workers' compensation, occupational disease insurance, unemployment compensation, other benefits and all taxes and premiums appurtenant to said wages and all other appropriate insurance related to the City employees provided hereunder. Further, while the services of the City Attendant Staff shall be provided in a manner consistent with Contractor's established standards for ambulance operations, as set forth in Subsection 3.6.4 below, the City shall be solely responsible for the hiring, performance management and appraisal, and initiation and conduct of disciplinary action, including termination, of all City personnel provided pursuant to this Contract.

3.6.4 Compliance with Ambulance Operation Standards.

(i) City Attendant Staff shall render services under this Contract in a manner consistent with Contractor's standards, policies and procedures for the operation of Contractor's ambulances. An Electronic Pre-hospital Care Record (e-PCR) shall be completed in a timely manner for each patient dispatched by PFRD and be submitted to Contractor (CON #71) and the receiving facility. City Attendant Staff shall be primarily responsible for completing the medical records portion of the e-PCR and Contractor's

EMT shall be primarily responsible for obtaining and completing patient and incident information necessary for Contractor to bill for services. Contractor shall provide all e-PCR equipment and training necessary for compliance at no cost to the City.

(ii) Each ambulance staffed with City Attendant Staff under this Contract shall operate within the defined deployment, move-up and general operational systems for 911 services set forth in this Contract.

(iii) The City will provide a list of all proposed City Attendant Staff, including their certifications and qualifications, to Contractor. Contractor may decline to accept proposed City Attendant Staff who do not meet the minimum standards established by Contractor for ambulance staffing. The City personnel accepted by Contractor shall constitute the approved staffing list. The City will submit a daily staffing roster to Contractor for each shift to ensure all personnel assigned to an ambulance are on the approved staffing list. The City will notify Contractor of any changes in staffing that may occur during a shift due to injury, illness, or other circumstances. Contractor shall maintain control over all City Attendant Staff while such personnel are engaged in any duty authorized by Contractor within the operation of its ambulance services under this Contract. Contractor has the exclusive right to approve all City Attendant Staff and also maintains the right to exclude or remove City personnel from the approved staffing list that do not meet Contractor's standards, provided the decision is not unlawful or arbitrary.

3.6.5 Periodic Training. City Attendant Staff staffing each of the twenty-four hour ambulances identified in **Exhibit A** will periodically need to attend pre-scheduled City training and receive annual medical exams. The City will provide Contractor with notice at least forty-eight (48) hours before any such event for each twenty-four hour ambulance identified in **Exhibit A** and Contractor shall follow the move-up procedures set forth in **Exhibit C** during such events. Attendance by City Attendant Staff for City training and medical exams will not reduce the compensation amounts to be paid to City by Contractor set forth in **Exhibit B**.

3.6.6 Reimbursement. The parties agree that the staffing cost reimbursements set forth in **Exhibit B** of this Contract are fair and reasonable, do not exceed the City's actual costs of providing City Attendant Staff and will be paid as set forth in Section 4.6 of this Contract.

#### 4.0 Contract Administration.

4.1 Contract Administrator. Contractor shall provide the City with the name, contact information and responsibilities of the executive responsible for this Contract and the staff member with daily operational supervisory responsibilities of the attendants Contractor has assigned to the ambulances dedicated to service under this Contract, prior to commencement of services under this Contract, and shall timely update this contact information as necessary during the term of this Contract.

4.2 Complaints. Contractor will notify the City of all written complaints and compliments concerning ambulance transportation within City. Issues involving personnel will be reported by the close of the business day following the complaint. Complaints of a financial or billing nature will be reported within ten (10) working days of the receipt of complaint. Contractor will provide to the City any investigational findings and a disposition of all complaints described in this paragraph within twenty (20) days of the receipt of complaint.

4.3 Response Records. Contractor shall maintain a complete and accurate record of all requests for service and deployment of resources. These records shall include the time and date of the request, location of the incident, identification of the ambulance and personnel dispatched, the arrival time of the ambulance at the scene, and the total elapsed time between dispatch and arrival. The record shall also include the time of departure from the scene and arrival time at the emergency care facility.

4.4 Evaluation. The City may survey users periodically to determine the level of satisfaction with the service provided by Contractor. Contractor will be given an opportunity to respond to any unfavorable responses.

4.5 No Cost to City. Under no circumstances shall the City be responsible for the costs of a response. As such, in the event a ground ambulance is in route to or has arrived on the scene and medical control then deems air transport necessary, Contractor shall not charge the City for such response. Charges for services provided under this Contract will be paid directly to Contractor by the individual(s) receiving the service. The City will not be responsible for non-payment of bills tendered to the individual(s) receiving the service.

4.6 Payment Procedures. Contractor shall reimburse the City by wire transfer for all ongoing costs to be incurred by the City for access to the 911 system as identified in Subsection 1.3.2 and for providing City Attendant Staff positions and use of designated City fire stations for billeting ambulances as set forth in **Exhibits A and B** of this Contract on the first day of each month in which these costs are to be incurred. Contractor's payment obligation is independent of collection for any patient transported and is based on the staffing levels and use of City fire stations for billeting ambulances set forth in **Exhibit A**. Contractor is not responsible for any City Attendant Staff compensation beyond the amounts set forth in **Exhibit B** even for City Attendant Staff participating in training provided by Contractor or when the City must pay City Attendant Staff overtime rates. If this Contract commences or terminates before the beginning or end of any month, the monthly reimbursement amounts set forth in this Contract shall be prorated. The City will not bill Contractor for its "first response" services except for the supplies used in providing such first response services as set forth in Section 5.3 of this Contract.

4.6.1 Cost of Living Adjustments. The compensation amounts set forth for the City Attendant Staff positions set forth in **Exhibit B** shall be increased annually by one and 35/100 percent (1.35%), with the first such annual adjustment being made on July 1, 2013.

4.6.2 Late Charges. In the event payment of the amounts set forth herein are more than ten (10) days overdue, a late charge of one and one-half percent (1 ½%) of the amount due per month shall be added to the unpaid amount as liquidated damages, it being agreed that such amount is a reasonable estimate of the costs and expenses the City will incur as a result of such late payment. Acceptance of the late charge will not constitute a waiver by the City of contractor's default with respect to such nonpayment by Contractor, nor prevent the City from exercising all other rights and remedies available under this Agreement or at law or in equity.

4.6.3 Notice of Charges. The City will provide Contractor with a document setting forth the costs for dispatch services, the costs for providing use of designated City fire stations and the cost of living adjusted reimbursement amounts for providing City Attendant Staff, on or before June 1 of each year for the monthly reimbursements to be made starting July 1 of that year, with the first such notice being provided by the later of June 1, 2012 and thirty (30) days before commencement of services pursuant to Section 9 of this Contract.

4.7 Notice of Litigation. Contractor shall notify the City within twenty-four (24) hours of any litigation or significant potential for litigation of which Contractor becomes aware relating to its operations pursuant to this Contract. Further, Contractor will be required to warrant that it will disclose in writing to the City all litigation involving Contractor.

## 5.0 Incident Procedures.

5.1 Control of Scene of Incident and Transfer Procedures. Contractor agrees that the City's emergency medical personnel, when present at the scene of an emergency, shall be considered to be the authority at the scene. Further, Contractor's employees will comply with the operating procedures adopted by the City for ambulances and ambulance personnel to the extent such compliance will not cause a violation of an ADHS requirement. The City's operating procedures are as set forth in **Exhibit D** hereto. If patient care is transferred to Contractor, City emergency medical services personnel with control of the incident scene (first response personnel) will advise Contractor's attendants of the status of any ill or injured person at an incident at the time of transfer of care.

5.2 Patient Destination. First response personnel will discuss destination with the patient. Patient destination decisions will, subject to the provisions of A.R.S. § 36-2205(E) and 36-2232(F) and A.A.C. R9-25-504, be primarily based on patient choice.

5.3 Replacement of Supplies. Medical supplies used by first response personnel at a medical incident will be replaced by the ambulance transporting the patient to the hospital. The list of supplies that Contractor is required to re-supply to the City is set forth in **Exhibit F** hereto. The City may periodically update **Exhibit F** to reflect the supplies it currently uses. Every effort should be made to complete the transfer of supplies before the ambulance leaves for the hospital. The transfer of supplies should be accomplished in a quick and efficient manner so as not to hinder the transportation of the patient to the hospital. Any supplies not transferred at the time of patient transport will be requested through the City's Fire Department EMS division directly to Contractor. Absent documented supplier problems, Contractor will provide any supplies so requested by the City within fourteen (14) calendar days of request. The obligation to replace medical supplies set forth in this Section only applies where Contractor actually transports the patient for whom such medical supplies were used.

5.4 Solicitation of Information. Contractor shall have the right to solicit information about a patient's accident and/or hospitalization insurance. No attempt shall be made to collect any service or equipment fee from the patient, patient's relatives, or any responsible party until the patient has been accepted at the receiving hospital.

5.5 Emergency Stand-By. Contractor agrees to provide an ambulance for emergency scene stand-by, at no charge to the City, when a City Fire Captain or higher-ranking City fire official has reason to believe a life threatening emergency situation warrants an ambulance stand-by. The ambulance on stand-by will continue to be available for calls.

6.0 Community Activities. Upon request, Contractor agrees to participate in various health and safety related community activities at no cost to City.

7.0 Indemnification. Contractor agrees to indemnify, defend, and save harmless the City, its Mayor and Council, appointed boards and commissions, officials, officers, employees, individually and collectively, from all losses, claims, suits, actions, payments, judgments and liabilities, demands, expenses, attorney's fees, defense costs, or actions of any kind and nature resulting from personal injury to any person, including employees of Contractor or of any subcontractor employed by the Contractor (including bodily injury and

death) or damages to any property, arising out of the negligent, reckless or intentional actions, acts, errors, mistakes or omissions of Contractor for the work being performed hereunder. The City agrees to indemnify, defend and save harmless Contractor from all losses, claims, suits, actions, payments, judgment and liabilities, demands, expenses, attorney's fees, defense costs, or actions of any kind and nature resulting from personal injury to any person, including employees of the City, or damages to any property, arising out of the negligence of the City, its officers, and employees.

## 8.0 Insurance.

8.1 General Requirements. Contractor shall obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this Contract with respect to all services provided by Contractor under this Contract. Contractor will provide satisfactory certificates of the required coverage to the City's Management Services Department – Risk Management Division before beginning work. All policies will contain an endorsement providing that written notice be given to City at least thirty (30) calendar days prior to termination, cancellation, or reduction in coverage in any policy. If a policy does expire during the life of this Contract, a renewal certificate of the required coverage must be sent to City not less than five (5) days prior to expiration date. Proof of insurance shall be provided by means of a Certificate of Insurance. The Certificate shall identify the policies in effect on behalf of Contractor, their policy period(s), and limits of liability. Coverage shown on the Certificate of Insurance must coincide with the requirements in the text of the contract documents. Information required to be on the certificate of insurance may be typed on the reverse of the insurance certificates and countersigned by an authorized representative of the insurance company. Failure of the Contractor to take out and/or maintain insurance, shall not relieve Contractor from any liability under this Contract, nor shall the insurance requirements be construed to conflict with or otherwise limit Contractor's indemnification obligations under Section 7.0 of this Agreement. If a certificate of insurance is submitted as verification of coverage, the City will reasonably rely upon the certificate of insurance as evidence of coverage but this acceptance and reliance will not waive or alter in any way the insurance requirements or obligations of this Contract. If any of the required policies expire during the life of this Contract, the Contractor must forward renewal or replacement certificates to the City within 10 days after the renewal date containing all the necessary insurance provisions.

8.2 Insurer Requirements and Scope. Without limiting any obligations or liabilities of Contractor, Contractor shall purchase and maintain at its own expense insurance policies approved by the State of Arizona (admitted insurer) with an AM Best, Inc. rating of B++6 or above, or by an equivalent qualified unlicensed insurer approved by the State of Arizona (non-admitted insurer) with policies and forms satisfactory to City. Failure to maintain insurance as specified may result in termination of this Contract at the City's option. In addition, the City will be included as an additional insured, except for Workers Compensation and Professional Liability, to the full limits of the insurance purchased by Contractor even if those limits of liability are in excess of those required by this Contract. The Commercial General Liability additional insured endorsement shall be as broad as the Insurance Services, Inc.'s Additional Insured, Form B, CG 20101001, and shall include coverage for Contractor's operations. Contractor's General, Automobile, and Excess Liability insurance policies are primary over any insurance or self insurance available to the City and as to any claims resulting from this Contract, it being the intention of the parties that the insurance policies so effected shall protect both parties and be primary coverage for any and all losses covered by the described insurance.

8.3 Types of Coverage. Contractor shall purchase from and maintain insurance from companies lawfully authorized to do business in Arizona. Such insurance shall protect Contractor and the City from claims set forth below which may arise out of or result from the Contractor's operations under this Contract and for which Contractor may be legally liable, whether such operations be by Contractor or by anyone directly or indirectly employed by Contractor or by anyone for whose acts any of them may be liable. Coverage under the policy will be at least as broad as Insurance Services Office, Inc., policy form

CG00011093, including but not limited to severability of interest and waiver of subrogation clauses and must apply separately to each insured against whom a claim is made or suit is brought, except with respect to the limits of liability of the coverage. Coverages shall include:

- (i) claims under workers' compensation, disability benefit and other similar employee benefit acts which are applicable to this Agreement; and
- (ii) claims for damages because of bodily injury, occupational sickness or disease, or death of Contractor's employees; and
- (iii) claims for damages because of bodily injury, sickness or disease, or death of any person other than Contractor's employees;
- (iv) claims for damages insured by usual personal injury liability coverage; and
- (v) claims for damages because of injury to or destruction of tangible property, including loss of use resulting therefrom; and
- (vi) claims for damages because of bodily injury, death of a person or property damage arising out of ownership, maintenance or use of a motor vehicle; Coverage will be at least as broad as Insurance Service Office, Inc., coverage Code "I" "any auto" policy form CA00011293. Such insurance shall include coverage for loading and off-loading hazards; and
- (vii) claims involving contractual liability insurance applicable to Contractor's obligations under the indemnification provisions of this Contract; and
- (viii) claims for injury or damages in connection with the delivery of professional services.

#### 8.4 Limits.

8.4.1 General Liability. The Commercial General Liability insurance required herein shall be written for not less than Ten Million Dollar (\$10,000,000) limits of liability. For the purposes of General Liability Coverage, any combination between general and excess liability alone amounting to a minimum of Ten Million Dollars (\$10,000,000) per occurrence and an aggregate of Ten Million Dollars (\$10,000,000) in coverage will be acceptable. Coverage's, whether written on an occurrence or claims-made basis, shall be maintained without interruption during the term of this Contract.

8.4.2 Workers' Compensation. Contractor shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes applicable to Contractor's employees engaged in the performance of services under this Contract; and, Employer's Liability insurance of not less than One Million Dollars (\$1,000,000) for each accident, One Million Dollars (\$1,000,000) disease for each employee, and One Million Dollars (\$1,000,000) disease policy limit.

8.4.3 Automobile Liability. Contractor shall maintain Commercial/Business Automobile Liability insurance with a combined single limit for bodily injury and property damage of not less than Five Million Dollars (\$5,000,000) each occurrence on Contractor's owned, hired, and non-owned vehicles assigned to or used in the performance of Contractor's services under this Contract.

8.4.4 Professional Liability. Contractor shall maintain Professional Liability insurance covering acts, errors, mistakes and omissions arising out of the work or services performed by Contractor, its officers, agents or employees, with the coverage limit of not less than Ten Million Dollars (\$10,000,000) per occurrence with a Ten Million Dollars (\$10,000,000) aggregate.

8.4.5 Premises Liability. Contractor shall obtain premises liability coverage (or a special endorsement on an existing policy of insurance) with a combined single limit for bodily injury and property damage of not less than Two Million Dollars (\$2,000,000) each occurrence which extends coverage to any City facility where Contractor's attendants are stationed as contemplated by Section 2.2 of this Contract.

8.5 Deductibles. Any and all deductibles or self-insured retentions in the insurance policies purchased by Contractor shall be assumed by and be for the account of, and at the sole risk of Contractor. When a self-insured retention (SIR) or deductible exceeds One Hundred Thousand (\$100,000), the City reserves the right, but not the obligation, to request and review a copy of Contractor's most recent annual report or audited financial statements. Self-insured retention in excess of One Hundred Thousand Dollars (\$100,000) will be accepted only with the permission of the City's Management Services Director or his/her designee. The amounts of any SIR shall either be noted on the Certificate of Insurance or be separately disclosed by Contractor's licensed insurance representative establishing a SIR less than or equal to One Hundred Thousand Dollars (\$100,000).

9.0 Term. Contractor recognizes that the City will need time to terminate existing contracts to provide 911 ambulance services and to retain additional paramedics to serve as City Attendant Staff. Contractor shall be contractually obligated to timely seek ADHS approval of this Contract after execution by the parties. The operational aspects of this Contract shall not commence, however, until the City issues its notice to proceed to Contractor. Such notice to proceed shall be given no less than thirty (30) days prior to the date that Contractor shall begin providing ambulance services pursuant to this Contract (the Commencement Date). The Commencement Date shall be no sooner than one hundred twenty (120) days after ADHS approval of this Contract and no more than two hundred forty (240) days after ADHS approval of this Contract and the Contract shall expire, unless renewed or terminated early, four (4) years after the Commencement Date. If Contractor and the City mutually agree to renew this Contract, this Contract may be renewed for two (2) additional four (4) year periods. Contractor shall obtain any required ADHS approval of any such renewal of this Contract necessary to meet its obligations to the City under this Contract.

#### 10.0 Early Termination and City Remedies.

10.1 Right to Assurance. If the City in good faith has reason to believe that Contractor does not intend to, or is unable to perform or continue performing under this Contract, the City's Contract Administrator may demand in writing that Contractor give a written assurance of intent to perform. Failure by Contractor to provide written assurance within the number of days specified in the demand may, at the City's option, be the basis for terminating this Contract in addition to any other rights and remedies provided by law or this Contract.

10.2 Nonconforming Tender. Services and materials supplied under this Contract shall fully comply with Contract requirements and specifications. Services or materials that do not fully comply constitute a breach of contract.

10.3 Termination for Cause. The City may terminate this Contract for Contractor's failure to comply with the terms of this Contract. No such termination for cause under this Section 10.3 shall be permitted, however, unless and until:

(i) The City has given prior written notice to Contractor specifying the failure to comply which will, unless corrected, constitute a material breach of this Contract on the part of the Contractor; and

(ii) Within thirty (30) days from the date of the notice, Contractor either has not come into compliance, or if such failure cannot be corrected within thirty (30) days, Contractor has not initiated reasonable steps to correct the same or thereafter does not diligently continue to take reasonable steps to correct such failure to comply.

(iii) Notwithstanding the provisions above, if Contractor persistently and repeatedly fails to meet any particular material obligation under this Contract, no additional notice and opportunity to cure shall be required pursuant to this Section 10.3 in order for such persistent and repeated failure to be basis for a termination for cause.

10.4. Termination for Life Safety Issues. The City may, by written notice, immediately terminate this Contract if the City determines that Contractor's significant or persistent failure to meet the requirements of this Contract may endanger public health or safety. For purposes of this provision, significant or persistent failure must be noticed pursuant to Section 12.2 of this Contract and have continued for either three (3) consecutive months or existed for a period covering more than four (4) months over any consecutive twelve (12) month period. This includes, but is not limited to, both the failure to meet the response time requirements set forth in Section 1.4 or to follow the move up and ambulance resource dedication protocols set forth in Section 2.0 and **Exhibits A and C** of this Contract. Termination of this Contract pursuant to this Section 10.4 may be made by the City's Fire Chief. Contractor may appeal the determination of the City's Fire Chief to the City Manager within five (5) working days of the notice of termination, but Contractor will not be dispatched to provide services pursuant to this Contract during the appeal unless and until the City Manager reverses the decision rendered by the City's Fire Chief. A decision on the appeal shall be rendered within five (5) working days of appeal and, if no formal decision is rendered within this timeframe, the appeal shall be deemed denied. If Contractor fails to administratively appeal the determination of the City's Fire Chief as provided herein, Contractor shall be deemed to have waived its right to contest the termination. Because of the life safety issues involved, any dispute as to the termination of this Contract pursuant to this Section 10.4 is not subject to the alternative dispute resolution provisions of Section 11.0 of this Contract.

10.5 Cancellation for Conflict of Interest. Pursuant to A.R.S. § 38-511, the City may cancel this Contract without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting or creating this Contract on behalf of the City is or becomes at any time while this Contract or an extension or renewal of this Contract is in effect, an employee of or a consultant to any other party to this Contract. The cancellation shall be effective when Contractor receives written notice of the cancellation unless the notice specifies a later time.

10.6 Gratuities. The City may, by written notice, terminate this Contract, in whole or in part, if the City determines that employment or a gratuity was offered or made by Contractor or a representative of Contractor to any officer or employee of the City for the purpose of influencing the outcome of the procurement or securing this Contract, an amendment to this Contract, or favorable treatment concerning this Contract, including the making of any determination or decision about contract performance. The City, in addition to any other rights or remedies, shall be entitled to recover exemplary damages in the amount of three times the value of the gratuity offered by Contractor.

10.7 Suspension or Debarment. The City may, by written notice to Contractor, immediately terminate this Contract if the City determines that Contractor has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but not limited to, being disapproved as a subcontractor of any public procurement unit or other governmental body. Submittal of an

offer or execution of a contract shall attest that Contractor is not currently suspended or debarred. If Contractor becomes suspended or debarred, Contractor shall immediately notify the City.

10.8 Termination for Change of Control. This Contract may be terminated at the discretion of the City if Contractor's, or its parent's, assets or interests are acquired by another entity during the term of this Contract by providing written notice to Contractor at least one hundred eighty (180) days before the date of termination.

10.9 Continuation of Performance Through Termination. Contractor shall continue to perform, in accordance with the requirements of this Contract, up to the date of termination, as directed in the termination notice. Further, termination of this Contract shall in no way obviate any Contractor obligation or responsibility pursuant to the CON issued to Contractor by ADHS to provide ambulance services within City's city limits.

10.10 No Waiver. Either party's failure to insist on strict performance of any term or condition of this Contract shall not be deemed a waiver of that term or condition even if the party accepting or acquiescing in the nonconforming performance knows of the nature of the performance and fails to object to it.

10.11 Non-exclusive Remedies. The rights and the remedies of the City under this Contract are not exclusive.

## 11. Dispute Resolution.

11.1 Alternative Dispute Resolution. The parties hereby agree that there shall be a sixty (60) day moratorium on litigation commencing on the day that a claim is filed by Contractor pursuant to A.R.S. § 12-821.01 during which time the parties will negotiate in good faith to resolve the dispute and evaluate the viability of pursuing alternative dispute resolution procedures such as mediation and arbitration.

11.2 Arizona Law. This Contract shall be governed and interpreted according to the laws of the State of Arizona.

11.3 Jurisdiction and Venue. The parties agree that this Contract is made in and shall be performed in Maricopa County. Any lawsuits between the Parties arising out of this Contract shall be brought and concluded in the courts of Maricopa County in the State of Arizona, which shall have exclusive jurisdiction over such lawsuits.

11.4 Fees and Costs. Except as otherwise agreed by the parties, the prevailing party in any adjudicated dispute relating to this Contract is entitled to an award of reasonable attorney's fees, expert witness fees and costs including, as applicable, arbitrator fees; provided, however, that no award of attorney's fees shall exceed ten percent (10%) of the damages awarded the prevailing party unless the non-prevailing party has been determined to have acted in bad faith or in a frivolous manner during the adjudication.

## 12.0 Miscellaneous.

12.1 Force Majeure. Neither party shall be responsible for delays or failures in performance resulting from acts beyond their control. Such acts shall include, but not be limited to, acts of God, riots, acts of war, epidemics, governmental regulations imposed after the fact, fire, communication line failures, power failures, or earthquakes.

12.2 Notices. All notices or demands required to be given pursuant to the terms of this Contract shall, unless specified otherwise, be given to the other party in writing, delivered by hand or registered

or certified mail, at the addresses set forth below, or to such other address as the parties may substitute by written notice given in the manner prescribed in this paragraph.

In the case of the CITY

In the case of the CONTRACTOR

Contact: Jeff Clark  
Fire Chief

Address: 151 East Boston Street  
City, State, Zip: Chandler, Arizona 85225  
Phone: 480-782-2130  
FAX: 480-782-2125

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Contact: John Wilson  
Chief of Ambulance  
Operations

Address: 222 E. Main St.  
City, State, Zip: Mesa, AZ 85201  
Phone: 480-446-2534  
FAX: 480-446-2510

With a copy  
addressed to: General Counsel  
9221 E. Via de  
Ventura  
Scottsdale, AZ 85258

Notices shall be deemed received on date delivered, if delivered by hand, and on the delivery date indicated on receipt if delivered by certified or registered mail.

12.3 Entire Agreement. This Contract, including all Exhibits attached hereto, constitutes the entire understanding of the parties and supersedes all previous representations, written or oral, with respect to the services specified herein. This Contract is intended by the parties as a final and complete expression of their agreement. No course of prior dealings between the parties and no usage of the trade shall supplement or explain any terms used in this document and no other understanding either oral or in writing shall be binding. Changes to this Contract directed by a person who is not specifically authorized by the City in writing or made unilaterally by the Contractor are violations of this Contract. Any such changes, including unauthorized written contract amendments shall be void and without effect, and Contractor shall not be entitled to any claim under this Contract based on such changes.

12.4 Independent Contractor. Contractor is an independent contractor. Neither party to this Contract shall be deemed to be the employee or agent of the other party to this Contract and the City shall have no directions or control over the performance of Contractor's employees.

12.5 Authority. Each party hereby warrants and represents that it has full power and authority to enter into and perform this Contract, and that the person signing on behalf of each has been properly authorized and empowered to enter this Contract. Each party further acknowledges that it has read this Contract, understands it, and agrees to be bound by it.

12.6 Severability. If any provision of this Contract is declared invalid, illegal or unenforceable, that provision shall be severed from this Contract, and the remaining provisions shall otherwise remain in full force and effect.

12.7 Headings. The headings used in this Contract are inserted for reference purposes only and do not affect the interpretation of the terms and conditions hereof.

12.8 Time of Essence. Time is hereby declared to be of the essence for the performance of all terms, covenants, conditions and obligations under this Contract

12.9 Exhibits. The exhibits referenced to herein and attached hereto (the “Exhibits”) are incorporated herein by reference. The Exhibits relate to operational matters which may be administratively revised by the City Fire Chief without need of formal amendment to this Contract by City’s Council. Any conflict between the language set forth in any Exhibit and the language set forth in the body of this Contract shall be controlled by the language set forth in the body of this Contract.

12.10 Interpretations and Definitions. The parties agree that each party and its counsel have reviewed this Contract and that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply to the interpretation of this Contract.

12.11 Time. Periods of time, stated as a number of days, shall be calendar days unless otherwise designated.

12.12 No Discrimination. Contractor shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246 and State Executive Order No. 75.5 and A.R.S. Section 31-1461, et seq.

12.13 Assignment. No right or interest in this Contract shall be assigned by Contractor without the written permission of the City; and no delegation of any duty of Contractor shall be made without permission of the City. Any attempted assignment of delegation shall be wholly void and totally ineffective for all purposes unless made in conformity with this subsection.

12.14 Funds Appropriation. If funds are not appropriated to continue this Contract and for the payment of charges hereunder, the City may terminate this Contract at the end of the fiscal period. The City agrees to give written notice of termination to the Contractor at least thirty (30) days prior to the end of its current fiscal period and will pay to Contractor all charges incurred through the end of such period.

12.15 Licenses. Contractor shall maintain in current status all Federal, State and local licenses and permits required for the operation of the business conducted by Contractor as applicable to this Contract.

12.16 Conduct. Contractor’s employees, officers, and agents shall not identify themselves as being employees of the City. Contractor’s employees, officers and agents shall conduct themselves in such a manner as to avoid embarrassment to the City and shall be courteous to the public.

12.17 Immigration Reform and Control Act. Contractor shall comply with the Immigration Reform and Control Act of 1986 (IRCA). Contractor understands and acknowledges the applicability of the IRCA to Contractor. Contractor agrees to permit City inspection of its personnel records to verify such compliance.

12.18 Subcontractor Qualification. Nothing contained in this Contract shall create any contractual relationship between any subcontractor and the City nor any obligation on the part of the City to pay, or to see to the payment of, any sums to any subcontractor. Any subcontractor proposed is subject to the disapproval of the City with or without cause. If disapproved, Contractor is solely responsible for providing a subcontractor(s) who is acceptable to the City.

12.19 Security; Confidentiality Clause. Contractor agrees to abide by all federal, state and City established policies, standards and security procedures, and procedures relating to the release of information concerning injured parties.

12.20 Compliance with Federal Anti-Kickback Statute. Each party shall comply with the Federal Health Care Programs' Anti-Kickback Statute (42 U.S.C. § 1320a-7b) and any applicable regulations promulgated thereunder. The parties further recognize that this Contract shall be subject to amendments of the Anti-Kickback Statute or any of its applicable regulations. In the event any applicable provisions of the Anti-Kickback Statute or its regulations invalidate, or are otherwise inconsistent with the terms of this Contract, or would cause one or both of the parties to be in violation of the law, the parties shall exercise their best efforts to accommodate the terms and intent of this Contract to the greatest extent possible consistent with the requirements of the Statute and its applicable regulations.

12.21 Fair Market Value. This Contract has been negotiated at arms length and in good faith by the parties. Nothing contained in this Contract, including any compensation paid or payable, is intended or shall be construed: (i) to require, influence or otherwise induce or solicit either party regarding referrals of business or patients, or recommending the ordering of any items or services of any kind whatsoever to the other party or any of its affiliates, or to any other person, or otherwise generate business between the parties to be reimbursed in whole or in part by any Federal Health Care Program, or (ii) to interfere with a patient's right to choose his or her own health care provider.

IN WITNESS WHEREOF, the parties have executed this Contract by signing their names on the day and year first written above.

PROFESSIONAL MEDICAL TRANSPORT, INC.  
an Arizona corporation

By:   
Its: President

ATTEST;

CITY OF CHANDLER,  
an Arizona municipal corporation

By: \_\_\_\_\_  
City Clerk

By: \_\_\_\_\_  
\_\_\_\_\_

APPROVED AS TO FORM:

By:

**Exhibit "A"**  
**Resources**

1. Dedicated Ambulances. Contractor hereby commits to dedicate the following number and type of ALS equipped ambulances for twenty four hour and peak-time use necessary to provide the services required under this Contract.

A. Twenty Four Hour Ambulances.

<b>Ambulance Designation*</b>	<b>Ambulance Year / Make / Model**</b>	<b>Billeting Location</b>
R-282 24/7	2010 / Wheeled Coach / E-350	CFD FS #2, 1911 N. Alma School Road
R-286 24/7	2010 / Wheeled Coach / E-350	CFD FS #6, 911 N. Jackson Street
R-289 24/7	2010 / Wheeled Coach / E-350	CFD FS #9, 211 W. Desert Breeze Blvd.
R-2810 24/7	2010 / Wheeled Coach / E-350	CFD FS #10, 5211 S. McQueen Road
R-281 24/7	2010 / Wheeled Coach / E-350	CFD FS #1, 911 S. Hamilton Street
R-285 24/7	2010 / Wheeled Coach / E-350	CFD FS #5, 1775 W. Queen Creek Road

\* The City will provide City Attendant Staff for each of the dedicated twenty four hour ALS equipped ambulances identified above in accordance with Section 3.6 of this Contract. Provision of City Attendant Staff for each of these dedicated ambulances on a twenty four (24) hour basis will require three (3) City firefighter paramedics per ambulance for a total of eighteen (18) City firefighter paramedics.

\*\*Contractor will replace each of the dedicated twenty four hour ALS equipped ambulances identified above with a new, comparably equipped, ambulance on or before such time that an ambulance has logged over 175,000 miles.

B. Peak-Time Ambulance.

<b>Ambulance Designation*</b>	<b>Ambulance Year / Make / Model**</b>	<b>Billeting Location</b>	<b>Day of Week</b>	<b>Hours of Operation</b>
R-283	2010 / Wheeled Coach / E-350	CFD FS #3, 275 N. Ellis Road	Monday	07:00 – 19:00
			Tuesday	07:00 – 19:00
			Wednesday	07:00 – 19:00
			Thursday	07:00 – 19:00
			Friday	07:00 – 19:00
			Saturday	N/A
			Sunday	N/A

\*The City will provide City Attendant Staff for each day of the week of operation of the dedicated peak-time ambulance identified above in accordance with Section 3.6 of this Contract during all of the peak time hours identified.

\*\*Contractor will replace the dedicated peak time ambulance identified above with a new, comparably equipped, ambulance on or before such time that an ambulance has logged over 175,000 miles.

2. Back-up Ambulances. Contractor hereby commits to dedicate the following number of ambulances for “back-up” purposes to front line ambulances as set forth in this Exhibit necessary to provide the services required under this Contract.

<b>Ambulance Designation</b>	<b>Ambulance Year / Make / Model</b>
Reserve #1	2006 / McMiller / Ford
Reserve #2	2006 / McMiller / Ford

**Exhibit "B"**  
**Reimbursement for Staffing and**  
**Use of Designated City Fire Stations**

1. City Attendant Staff. Contractor shall pay the City the following amounts for providing City Attendant Staff:

- a. \$7,558.00 per month for each of the eighteen (18) City firefighter paramedics staffing the six (6) twenty-four hour ambulance identified in Exhibit A.\*  
 (18 City Paramedics x \$7,558) = \$136,044 \*
  
- b. \$7,885.00 per month to cover the City firefighter paramedic hourly staffing demand for the peak-time ambulance identified in Exhibit A.  
 (60 hours x \$30.33hr = \$1,819.80/ week x 52 weeks/year = \$94,630 per year  
 \$94,630/12 months = \$7,885.83) \$7,885 \*

2. Station Location. Contractor shall pay the City the following amounts for providing fire station space to billet ambulances:

Ambulance Designation	Location	Monthly Rent
R – 282*	CFD FS #2, 1911 N. Alma School Road	\$1,906
R – 286*	CFD FS #6, 911 N. Jackson Street	\$1,906
R – 289*	CFD FS #9, 211 W. Desert Breeze Blvd.	\$1,906
R – 2810*	CFD FS #10, 5211 S. McQueen Road	\$1,906
R – 281*	CFD FS #1, 911 S. Hamilton Road	\$1,906
R – 285*	CFD FS #5, 1775 W. Queen Creek Road	\$1,906
R – 283 – Peak time	CFD FS #3, 275 S. Ellis Road 12 hrs/day, Mon-Fri (12 x 5) = 60 x 52 weeks 3,120 hrs x \$2.65/hr = \$8,268/12=	\$ 689

\$12,125

\*As set forth in Section 4.6 of this Contract, the monthly amounts set forth for providing City Attendant Staff shall be increased by one and 35/100 percent (1.35%) per year.

TOTAL MONTHLY REIMBURSEMENT      \$156,054

**Exhibit “C”  
Move-up Policy**

1. Move-up Policy. Contractor has developed the following Move-up Policy to ensure compliance with the response time requirements set forth in this Contract. This Policy provides the following:
  - A. At any time that the number of dedicated ambulances available for emergency calls in the City drops below one-third (1/3) of the total dedicated ambulances for the City, Contractor shall immediately move non-dedicated ambulances into the areas of the City that lacks ambulance coverage; and
  - B. At any time that two (2) adjacent zones are left without ambulance coverage, a dedicated or non-dedicated ambulance shall be moved-up into a mid-point location between these zones until coverage returns.
  - C. Attendants (City Attendant Staff and Contractor’s EMT’s) shall promptly respond to Contractor’s orders regarding move-ups in the same manner as they respond to dispatches received by PFRD.
  
2. Move-up Protocol. Contractor hereby commits to the operational responsibility of deploying ambulances for move-up coverage and posting. The following information below serves as the move-up requirements for the City.
  - A. Zones. The City will be divided into North and South Zones with Frye road as the dividing line.
  - B. Deployment Plan. Contractor hereby commits to dedicate the following resources to each Zone.

North Zone

R-282	CFD Fire Station #282	1911 N. Alma School Road
R-286	CFD Fire Station #286	911 N. Jackson St.
R-289	CFD Fire Station #289	211 W. Desert Breeze Blvd.
R-283	CFD Fire Station #283	275 N. Ellis Road (Peak-time unit)

South Zone

R-281	CFD Fire Station #281	911 S. Hamilton
R-285	CFD Fire Station #285	1775 W. Queen Creek Road
R-2810	CFD Fire Station #2810	5211 S. McQueen Road

3. Move-up Levels. A system of “Levels” will be established to guide the move-up protocol through the various stages of coverage.
  - Level 3 – at least one dedicated unit in the North Zone and at least one dedicated unit in the South Zone.
  - Level 2 - one dedicated unit in the North Zone and one dedicated unit in the South Zone. Contractor will alert a back-up non-dedicated unit of level “2” status and move the non-dedicated unit to the Chandler Regional Hospital.
  - Level 1 - one dedicated unit available in the City. Contractor will post a non-dedicated unit in the area of the City that is deficient.
    - North posting location – Chandler Regional Hospital
    - South posting location – Fire Station #285 1775 W. Queen Creek Road
  - Level 0 - No dedicated units available in the City. Contractor will post non-dedicated units in both zones and continue to move back-up, non-dedicated units until dedicated units return.

- North posting location – Chandler Regional Hospital
- South posting location – Fire Station #285 1775 W. Queen Creek Road

# Chandler Fire Department



Effective: July 1st, 2000  
Revised: April 4, 2011

## Response Guidelines For Contract Ambulance



## **Introduction**

The Fire Department provides Emergency Medical Services to the City of Chandler, while a Contract Ambulance company supports the department with emergency transport services.

In order to further develop the positive working relationship shared by these two organizations the Chandler Fire Department EMS Committee has created this guideline. The purpose of this guideline is to provide for a safe, consistent response from the City of Chandler pre-hospital team by clearly defining what the Department expects from contracted ambulance response units.

To facilitate the implementation and on-going development of this procedure, the contract ambulance provider agrees to have a Chandler Fire Department representative at each quarterly training session. Additionally, the Fire Department has agreed to establish an internal guideline for fire department company officers to clearly define what is expected of the officer when dealing with contact ambulances. Through the development of these two guidelines we hope to provide for a more consistent, reliable response for both the Chandler Fire Department and ambulance provider.

To further assist in the implementation of this guideline, the guideline has been designed as a quick reference. This guideline will be placed in the front of every Chandler Map book in the contract ambulance fleet. If the crew is unclear of the Fire Department's expectations on the type of call they are currently responding to, the crew simply identifies the proper tab and opens to that page for a brief outline of the department's expectations.

The Chandler Fire Department realizes that not all situations that will be encountered in the emergency setting can be outlined in this document. However, by clearly defining our expectations and disseminating those expectations to response personnel within both agencies a stronger more consistent system will result.

## Procedure

Specific guidelines for the seven types of calls that contract ambulances respond to within Chandler can be found following this section. While different types of calls require specific types of responses the Chandler Fire Department expects the following from contract ambulance employees on all calls for service:

1. Appearance – the Chandler Fire Department expects that all contract ambulance response personnel present themselves with a uniformed professional appearance. This includes:
  - A. A uniform that reflects that you work for the contract ambulance provider
  - B. Shirts tucked in.
  - C. If wearing a hat, the hat should be provide by the ambulance provider.
  - D. Boots should be zipped.
2. Responding - The Chandler Fire Department expects that every emergency response should be conducted as safely and expeditiously as possible. This includes a prompt turnout time (the time it takes personnel to go enroute to the incident after notification).
3. Communications – The Chandler Fire Department expects that ambulance personnel utilize the proper “Order Model” when conducting radio communications. At a minimum crews should be verbalizing when they are enroute, onscene and available.
4. Patient Care – The Chandler Fire Department expects that ambulance personnel will report to the firefighter (or “incident command” when appropriate) prior to initiating any patient contact. If the ambulance should arrive onscene first CFD personnel will show the same courtesy.
5. Turnaround Time – The Chandler Fire Department expects that ambulance personnel will, as expeditiously as possible, return to the City of Chandler available for service after the transportation of a patient to the hospital.

## **QUICK REFERENCE SECTIONS**

1. EMS call
2. EMS call ambulance first in
3. Suicide / Psychiatric
4. 962
5. Two and One Medical or greater
6. Fire
7. Hazardous Materials

**Emergency Medical Call**  
(other than 962)

1. Announce that you are **On-scene** over the radio.
2. Report to patient location with your **GURNEY**.
3. Both ambulance crew members report to the Firefighter with the **Clipboard** for assignment.
4. Donn proper **PPE** prior to touching the patient.

**Emergency Medical Call**  
**Ambulance First-in**

1. Announce that you are **On-scene** over the radio.
2. Report to the patient location with your **GURNEY, GREY BOX, AIRWAY BAG, DRUG BOX, MONITOR and SUCTION UNIT.**
3. Initiate patient care and documentation (when appropriate) with appropriate PPE.
4. Give report to Fire Department personnel upon their arrival.

## **Possible Suicide or Psychiatric Response**

1. Announce that you are **On-scene** over the radio.
2. **STAGE** in your Ambulance until requested to respond in by the Fire Department crew you are onscene with.
3. Report to patient location with your **GURNEY**.
4. Both ambulance crew members report to the Firefighter with the **Clipboard** for assignment.
5. Donn proper **PPE** prior to touching the patient.

**962**

1. Turn **SIRENS** off early.
2. Announce that you are **On-scene** over the radio.
3. Donn your **Safety Vest**.
4. Unless otherwise directed **SAFELY POSITION YOUR APPARATUS SO THAT THE REAR IS PROTECTED FROM TRAFFIC FLOW.**
5. Once positioned, **STAY IN YOUR APPARATUS UNTIL YOU HAVE RECEIVED AN ASSIGNMENT DIRECTING YOU WHERE TO REPORT, FROM THE ONSCENE COMPANY OFFICER.**
6. Report to patient location with your **GURNEY, BACKBOARD, HEADBLOCK AND CERVICAL-COLLAR.**
7. Both ambulance crew members report to the Firefighter with the **Clipboard** for assignment.
8. Donn proper **PPE** prior to touching the patient.

## **Two and One Medical or Greater**

1. Turn **SIRENS** off early.
2. Announce that you are **On-scene** over the radio.
3. Donn your **Safety Vest**.
4. Report to **STAGING** location established by the incident commander.  
**DO NOT GET BOXED IN!!**
5. **SAFELY POSITION YOUR APPARATUS SO THAT THE REAR IS PROTECTED FROM TRAFFIC FLOW.**
6. Once **STAGED**, remain in your apparatus until you have received an assignment from the incident commander or transportation sector (if established).
7. **If assigned to a patient location** report with your Gurney, Backboard, Headblock, and Cervical Collar.
8. **If you are initially assigned to treat a Priority One patient**, once enough Fire Department units arrive **you will be reassigned to a patient that will be transported by ground.**

PLEASE KEEP IN MIND THAT YOU ARE NEEDED AS A TRANSPORT UNIT.

**A SIGNIFICANT FACTOR TO THE SUCCESS OF THE INCIDENT IS HOW FAST WE CAN TRANSPORT THE PRIORITY II AND III PATIENTS.**

## **FIRE**

1. Respond **Code 2**, unless there is a high probability that there is a patient.
2. Announce that you are **On-scene** over the radio.
3. Stage in your ambulance until you receive an assignment from the incident commander. **DO NOT GET BOXED IN!!**
4. Donn your **Safety Vest**.
5. If you are assigned to **Rehabilitation Sector** report with your **Gurney, Grey Box, Airway Bag, Drug Box, Monitor and Suction unit**.
6. **DO NOT**, assist fire personnel with the change out of their Self Contained Breathing Apparatus Bottles.

## HAZARDOUS MATERIALS

1. Respond **Code 2**, unless there is a high probability that there is a patient.
2. Announce that you are **On-scene** over the radio.
3. Stage in your ambulance until you receive an assignment from the incident commander. **DO NOT GET BOXED IN!!**
4. Donn your **Safety Vest**.
5. If you are assigned to **Rehabilitation Sector** report with your **Gurney, Grey Box, Airway Bag, Drug Box, Monitor and Suction unit**.
6. **DO NOT**, assist fire personnel with the change out of their Self Contained Breathing Apparatus Bottles.

**Exhibit "E"**  
**Ambulance Equipment List**

Ambu Res-cue Hand held Suction Unit #276 000 001
Two - NAJO Backboards Customized split color with Chandler Fire Lettering #NM1070-10850 Red/White
Ferno KED Board #1E-1250
HARE Traction Splint Adult and Pediatric #SP-4440, SP-4430
S=Scott Portable Suction Unit #15006
START Triage System Kit – Boundtree #681207
Evac-U Splint Mattress Hartwell Medical
EZ Intraosseous (IO) Drill
Philips Heartsaver MRx ALS Monitor #M3536A With SpO2, NBP, etCO@, Noninvasive Pacing, 12 lead Acquisition, Wide Printer, Data Card, and Lithium Ion Battery
Motorized Stretcher
Continuous Positive Airway Pressure (CPAP) – Emergency Respiratory Product #1900-001 With Adult Mask #1900-444, Small Adult Mask #1900-222, and Medium Mask with Circuit #1900-124
AZDHS stocked ALS Drug Box

**Exhibit "F"**  
**Resupply List**

E.T. TUBE 6.0MM TRIG. TUBE ENDOTROL	CRIC KIT WITH TOOLS 5.5	BVM,CHILD/INFANT 700ML,TODDLER (SPUR 11)
E.T. TUBE 7.0MM TRIG. TUBE ENDOTROL	BLOOD PUMP NEEDLEFREE (BRAUN) 10 DROP	BVM,ADULT 2000ML,ADULT MASK (SPUR 11)
E.T. TUBE 8.0MM TRIG. TUBE ENDOTROL	IV ADM SET, SELEC3, 10,15,60 DROP 48/CS	BVM,NEONATE 700ML, MASK (SPUR 11)
E.T.TUBE/STYL. COMBO UNCUFFED 2.5	3.25" ANGIOCATH CHEST NEEDLE	NASAL CANNULA,ADULT CS/50
E.T.TUBE/STYL. COMBO UNCUFFED 3.0	IV SET,SUBCL. 14GA X 2 3/4 - 18GA X 9CATH	O2 MASK,ADULT, NON-REBREATHER CS/50
E.T.TUBE/STYL. COMBO UNCUFFED 3.5	CATHETER IV 18GA I.O. or STERNAL	O2 MASK, PED, NON-REBREATHER CS/50
E.T.TUBE/STYL. COMBO UNCUFFED 4.0	CATHETER IV 15GA I.O. or STERNAL	O2 SUPPLY TUBING
E.T.TUBE/STYL. COMBO UNCUFFED 4.5	PROTECTOR PLUS IV CATH 14GA X 1.25	CPAP MASK PORT-02-VENT LG ADULT 50/CS
E.T.TUBE/STYL. COMBO UNCUFFED 5.0	PROTECTOR PLUS IV CATH 16GA X 1.25	CPAP MASK PORT-02-VENT MED ADULT 50/CS
E.T.TUBE/STYL. COMBO CUFFED 6.0	PROTECTOR PLUS IV CATH 18GA X 1.25	CPAP MASK PORT-02-VENT SM ADULT 50/CS
E.T.TUBE/STYL. COMBO CUFFED 6.5	PROTECTOR PLUS IV CATH 20GA X 1	CPAP CIRCUIT W/MASK PORT-02-VENT 10/CS
E.T.TUBE/STYL. COMBO CUFFED 7.0	PROTECTOR PLUS IV CATH 22GA X 1	INLINE NEBULIZER (KIT) (SVN)
E.T.TUBE/STYL. COMBO CUFFED 7.5	PROTECTOR PLUS IV CATH 24GA X .75	NEBULIZER(SVN) WITH 7" FLEX TUBING
E.T.TUBE/STYL. COMBO CUFFED 8.0	3X9 ARM BOARD	VENTILATOR CIRCUITS, ATV CS/10
E.T.TUBE/STYL. COMBO CUFFED 8.5	IV START KIT W/VENIGARD 100/CS	VENT CIRCUIT W/ PEEP PORT
E.T.TUBE/STYL. COMBO CUFFED 9.0	EXTRICATION COLLAR,ADULT ADJUST.30/CS	NG TUBE, SALEM SUMP 10FR
E.T.TUBE/STYL. COMBO CUFFED 5.5	MINI PERFIT ACE C-COLLAR, ADJT TO FIT ALL	NG TUBE, SALEM SUMP 14FR
LMA FASRACH 6.0 ET TUBE 10/bx	WRIST/ANKLE RESTRAINT 36"STRAP PR	NG TUBE, SALEM SUMP 18FR
LMA FASRACH 6.5 ET TUBE 10/bx	BAIRD STRAPS	SUCTION CATHETER, 6FR
LMA FASRACH 7.0 ET TUBE 10/bx	SPLINT CARDBOARD 3X12 EA. PK/10	SUCTION CATHETER, 8FR
LMA FASRACH 7.0 ET TUBE 10/bx	SPLINT CARDBOARD 4X18 EA. PK/10	SUCTION CATHETER, 10FR
LMA FASRACH 7.5 ET TUBE 10/bx	SPLINT CARDBOARD 5X24 EA. PK/10	SUCTION CATHETER, 12FR
ET TUBE HOLDER, ADULT/PEDS	LADDER SPLINT	SUCTION CATHETER, 14FR
AIRWAY,NASAL 22FR 4MM	SAM SPLINT	SUCTION CATHETER, 16FR
AIRWAY,NASAL 24FR 5MM	STA BLOC (HEAD IMMOBILIZER) 30/CS	SUCTION CATHETER, 18FR
AIRWAY,NASAL 26FR 6MM	NEEDLE,18X1.5 100/BX	SUCTION CATHETER, 5FR
AIRWAY,NASAL 28FR 7MM	NEEDLE,23X1 100/BX	SUCTION SET,DELEE, 10FR
AIRWAY,NASAL 30FR 8MM	NEEDLE,FILTERED 18X1.5 100/BX	SUCTION TUBING 6' CS/50
AIRWAY,NASAL 32FR 9MM	SYRINGE,1CC TB W/27X1.5 NDL 100/BX	V-VAC STARTER KIT
AIRWAY,NASAL 34FR 10MM	SYRINGE,3CC SAFETY LOCK 100/BX	V-VAC REPLACEMENT CARTRIDGE
AIRWAY,NASAL 36FR 11MM	SYRINGE,5CC SAFETY LOCK 50/BX	SUCTION CANNISTER,1200ML
AIRWAY, ORAL SZ 2 70MM (CHILD)	SYRINGE,10CC SAFETY LOCK 100/BX	REPL. CANN. RESQVAC ADULT,SOFT TIP
AIRWAY, ORAL SZ 0 50MM	SYRINGE,20CC LUER LOCK 50/BX	SUCTION HANDLE HI-D BIG STICK
AIRWAY, ORAL SZ 4 40MM	SYRINGE ONLY, 30CC TERUMO 25/BX	BULB SYRINGE
AIRWAY, ORAL SZ 6 60MM	SYRINGE,50CC CATH TIP 25/BX	1X3 BAND AID
AIRWAY, ORAL SZ 8 80MM	DRUG BOX SEAL	N95 1860 SMALL 20/BOX
AIRWAY, ORAL SZ 9 90MM	MONITORING SYSTEM PRECISION QID	N95 1860 REGULAR 20/BOX
AIRWAY, ORAL SZ 10 100MM	GLUCOSE STRIPS, PRECISION XTRA BOX/50	PERSONAL PROTECTION KIT
AIRWAY, ORAL SZ 11 110MM	LANCETS,SURGLANCE BX/100	ALCOHOL PREP PADS 200/BX
BITESTICK, PLASTIC DISP.	SHARPS SHUTTLE 24/BX	LUBRICATING JELLY 3 GM. 144/BX
B.A.A.M.	2gl RECTANGULAR SHARP CONTAINER	AMMONIA INHALANTS 10/bx
CRIC KIT WITH TOOLS 6.5	PENLIGHT	INSTA-GLUCOSE 3/PKG
BURN SHEET ST. 60X96 12/CS	TRAUMA SHEARS	OB KIT
TRAUMA DRESSING 10X30 50/CS	BLANKET,HI-WAY POLYVINYL 60X90	LACTATED RINGER'S IV 1000ML 12/CS
PETROLATUM GAUZE 3X9	FIRST DEFENSE GLOVES SMALL	NACL .9% IV 500ML 24/CS
TRIANGULAR BANDAGE 24/BX	FIRST DEFENSE GLOVES MED	NACL .9% IV 1000ML 12/CS
8"x10" COMBING DRESSING	FIRST DEFENSE GLOVES LARGE	NACL .9% IV 250 ML 24/CS
ASHERMAN CHEST SEAL	FIRST DEFENSE GLOVES XL	NACL .9% IV 50 ML 96/CS
COLD PACK EA 24/CS	FIRST DEFENSE GLOVES X XL	STERILE WATER IRRIGATION 500ML 24/CS
HOT PACK EA 24/CS	NITRILE GLOVES, XXLG. 50/BX 10BX/CS	E85-320 (Phillips) 75mm CHEM THER PAPER 80RL
GAUGE, SPONGE 4X4 NON-STRL 10/CS	NITRILE GLOVES, SM. 50/BX 10BX/CS	E85-370 (Phillips) FILT. LINE CO2 SET ADT/PEDS 25/CS
GAUZ.SPONGE 4X4 .2'S 25/BX 24BX/CS	NITRILE GLOVES, MED. 50/BX 10BX/CS	E85-792 M1131A (Phillips) DIS. SPO2 SENSOR, ADT/PED
GAUZE,CONFORMING,4"NS 12/BG	NITRILE GLOVES, LG. 50/BX 10BX/CS	E85-793 Philip INFANT DISP SPO2 SENSOR 20/BX
1" COBAN TAPE 6/PKG	NITRILE GLOVES, X LG. 50/BX 10BX/CS	FILTERLINE SET, ADULT/PED (Non-Humidified) 25/bx
TAPE,DERMICEL 1" 12/BX	EMESIS, HAZ. BIO-HOOP EA	ADLT NASAL FILTERLINE, NON-INTUBATE (25/bx)
TAPE,DERMICEL 2" 6/BX	E84-332 (Phillips) DISP. BP CUFF, ADULT 10/PK	BLUE DOT ELECTRODES ADULT
3" x 10yds MEDICAL TAPE	E84-333 (Phillips) DISP. BP CUFF LG ADULT 10/PK	BLUE DOT ELECTRODES PEDS
TAPE,TRANSPORE 1/2" 24/BX	E84-334 (Phillips) DISP. BP CUFF, PEDS 10/PK	LARGE BIO-HAZARD BAG
TAPE,TRANSPORE 1" 12/BX	E84-338 (Phillip) XLG ADULT BP CUFF,DISP	BIO-HAZARD BAG 23X23 @. BX/500
TAPE,ADHESIVE 1" 12/BX	E85-151 (Phillips) MULT.PADS ADLT PLUS 10/PKG	PROBE COVER, THERM. 100/BX
TAPE,ADHESIVE 2" 6/BX and 3" 4/BX	E85-152 (Phillips) MULTIF PADS, PEDS PLUS 5/CS	