



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

18

2. Council Meeting Date:
March 22, 2012

TO: MAYOR & COUNCIL

3. Date Prepared: February 17, 2012

THROUGH: CITY MANAGER

4. Requesting Department:
Management Services

5. SUBJECT: Approve Agreement WH1-890-2946, Amendment No. 1 with Arizona Water Works Supply, Dana Kepner Company, Empire West, Inc. and HD Supply Waterworks for the purchase of water works supplies for one year in a combined total amount not to exceed \$350,000.

6. RECOMMENDATION: Recommend approval of Agreement WH1-890-2946, Amendment No. 1 with Arizona Water Works Supply, Dana Kepner Company, Empire West, Inc. and HD Supply Waterworks for the purchase of water works supplies for one year in a combined total amount not to exceed \$350,000.

7. HISTORICAL BACKGROUND/DISCUSSION: Water works products are stocked in the City's Central Supply and used primarily by Water Distribution. Water Distribution also purchases requested items direct from the recommended suppliers. Water Distribution will replace aging components throughout the year in addition to regular maintenance and repairs. Some of the products under the requested contract include hydrants, valves, copper and brass fittings, and mechanical joints, fittings, and pipe.

8. EVALUATION PROCESS: In March 2011, Council approved the award of agreements for the purchase of water works supplies with Arizona Water Works Supply, Dana Kepner Company, Empire West, Inc. and HD Supply Waterworks for a one-year period with options to extend for four (4) additional one-year periods. The contract includes over 50 common-use items and a discount percentage off all items from the vendors. Pricing for items available is based on a discount from the manufacturer's list price and range from 20% - 90%. Overall, pricing has increased 4.33% due to price increases of raw materials, fuel, freight costs and labor costs. Vendors have worked diligently with manufacturers to keep prices as low and stable as possible. Staff does not believe we could get better pricing by re-bidding due to the Producer Price Index increasing by 6.4% for the used commodities. Staff is satisfied with the products and services provided by each vendor and recommend the first one-year extension. The term of these agreements will be April 1, 2012 through March 31, 2013.

9. FINANCIAL IMPLICATIONS:

Costs: \$ 350,000

Savings: N/A

Long Term Costs: N/A

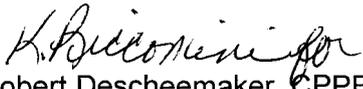
Fund Source:

<u>Acct. Name:</u>	<u>Fund Name:</u>	<u>Program Name:</u>	<u>CIP Funded:</u>	<u>Funds:</u>
101.0000.0000.1516	General Fund	Inventory	N/A	\$175,000
605.3800.5330.0000	Water Operating	Meter Related Parts	N/A	\$ 50,000
605.3800.6714.0000	Water Operating	Replacement Mains	N/A	<u>\$125,000</u>
				\$350,000

10. PROPOSED MOTION: Move to approve Agreement WH1-890-2946, Amendment No. 1 with Arizona Water Works Supply, Dana Kepner Company, Empire West, Inc. and HD Supply Waterworks for the purchase of water works supplies for one year in a combined total amount not to exceed \$350,000.

APPROVALS

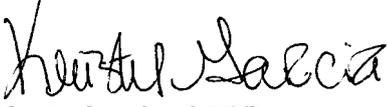
11. Requesting Department


Robert Descheemaker, CPPB
Purchasing & Materials Supervisor

12. Department Head


Dawn Lang, Management Services Director

13. Procurement Officer


Kristy Garcia, CPPB

14. City Manager


Rich Dlugas

AMENDMENT NUMBER ONE
TO AGREEMENT BETWEEN THE CITY OF CHANDLER
AND
ARIZONA WATER WORKS SUPPLY
FOR WATER WORKS SUPPLIES
AGREEMENT NO. WH1-890-2946

This Amendment No. One to that certain Agreement Between the City Of Chandler (CITY) and Arizona Water Works Supply (CONTRACTOR) for the purchase of water works supplies dated March 25, 2011, and is entered into this ____ day of _____, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Arizona Water Works Supply for the purchase of Water Works Supplies. This is the first renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, April 1, 2012 through March 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended CITY shall pay to CONTRACTOR an amount not to exceed Three Hundred Fifty Thousand Dollars (\$350,000), including all companion Agreements, for the completion of all the work and services described herein, which sum shall include all costs or expenses incurred by CONTRACTOR, payable as set forth in Revised Exhibit B, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement and any Amendments not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this ____ day of _____, 2012.

CITY OF CHANDLER:

By: _____
Mayor

CONTRACTOR:

By: Ray Padden
Title: State Rep.

APPROVED AS TO FORM:

City Attorney [Signature]

ATTEST: (If corporation)

ATTEST:

City Clerk

Secretary

WITNESS: (If Individual or Partnership)

**EXHIBIT B
PRICING - Revised**

SECTION 1 – WATER MAIN PARTS

Qty	Unit	Description	Unit Price
100	Ea	MJ Kit 6" with Gland	\$ 13.80
25	Ea	MJ Kit 6" less Gland	\$ 13.80
25	Ea	MJ Kit 8" less Gland	\$ 14.83
25	Ea	MJ Kit 10" less Gland	\$ 18.66
25	Ea	MJ Kit 12" less Gland	\$ 20.20
25	Ea	MJ Kit 16" less Gland	\$ 31.85
100	Ea	Mega Lug 6" Ductile	\$ 17.88
100	Ea	Mega Lug 6" C900	\$ 22.52
25	Ea	Mega Lug 8" C900	\$ 34.34
25	Ea	Mega Lug 10" C900	\$ 63.24
25	Ea	Mega Lug 12" C900	\$ 66.99
25	Ea	Mega Lug 16" C900	\$152.63
250	Ft	MJ Pipe DI 6"	\$ 17.91
10	Ea	MJ Pipe Cap 6"	\$ 22.34
25	Ea	MJ Pipe Plug 6"	\$ 33.52
50	Ea	Repair Clamp 8" Double Lug 12"	\$ 121.86
50	Ea	Flex Coupling 8" High Max Ext Range	\$ 124.37

SECTION 2 – FORD WATER AND METER PARTS

Qty	Unit	Description	Unit Price
75	Ea	Corp Stop 1"	\$ 32.74
25	Ea	Corp Stop 2"	\$ 123.75
75	Ea	Coupling 6" Nominal Pipe Size 6" OD 6.9"	\$ 68.50
20	Ea	Coupling 8"	\$ 86.76
150	Ea	Curb Stop 1" Flare	\$ 47.82
50	Ea	Curb Stop 2" Female	\$ 120.10
75	Ea	Saddle 6" X 1" Double Strap C900	\$ 72.00
75	Ea	Angle Valve 1" Ball	\$ 59.83

Qty	Unit	Description	Unit Price
500	Ea	Meter Resetter 1" No Check 12" H	\$ 95.30
100	Ea	Meter Box #2 Concrete Detail Spec #320	\$ 23.65
1000	Ft	1" Type K Copper Pipe	\$ 14.27
1000	Ft	2" Type K Copper Pipe	\$ 38.33

SECTION 6 – GATE VALVES

Qty	Unit	Description	Unit Price
20	Ea	MJ Double Disk 24"	\$ 20,555.00
10	Ea	Resilient Wedge 12"	\$ 1,340.00
10	Ea	Resilient Wedge 24"	\$ 12,333.00
50	Ea	Valve Box Bottom 36"	\$ 29.47
100	Ea	Valve Box Tops 24"	\$ 34.57
100	Ea	Valve Box Risers 6"	\$ 15.87
1000	Ea	Valve Box Lid Poly	\$ 34.65
500	Ea	Valve Box Extensions 4"	\$ 12.46

MISC. ITEMS

Misc. Items	Assumed List Price	% Discount Off List Price	Discounted Price
Section 1 – Water Main Parts	\$2,000.00	65%	\$ 700.00
Section 2 – Ford Water Parts	\$500.00	50%	\$ 250.00
Section 6 – Gate Valves	\$200.00	90%	\$ 20.00

TAX PERCENTAGE 9.3%

AMENDMENT NUMBER ONE
TO AGREEMENT BETWEEN THE CITY OF CHANDLER
AND
DANA KEPNER COMPANY
FOR WATER WORKS SUPPLIES
AGREEMENT NO. WH1-890-2946

This Amendment No. One to that certain Agreement Between the City Of Chandler (CITY) and Dana Kepner Company (CONTRACTOR) for the purchase of water works supplies dated March 25, 2011, and is entered into this ____ day of _____, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Dana Kepner Company for the purchase of Water Works Supplies. This is the first renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, April 1, 2012 through March 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended CITY shall pay to CONTRACTOR an amount not to exceed Three Hundred Fifty Thousand Dollars (\$350,000), including all companion Agreements, for the completion of all the work and services described herein, which sum shall include all costs or expenses incurred by CONTRACTOR, payable as set forth in Revised Exhibit B, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement and any Amendments not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this ____ day of _____, 2012.

CITY OF CHANDLER:

By: _____
Mayor

CONTRACTOR:

By: JB McNamee
Title: Branch Manager

APPROVED AS TO FORM:

City Attorney *dk*

ATTEST: (If corporation)

Barbie Reynolds
Secretary

ATTEST:

City Clerk

WITNESS: (If individual or Partnership)

**EXHIBIT B
PRICING - Revised**

SECTION 5 – WATEROUS PACER HYDRANT

Qty	Unit	Description	Unit Price
10	Ea	Extension Kit – 6"	\$ 352.25
200	Ea	Main Valve Rubber	\$ 35.00
25	Ea	Stem Upper	\$ 104.25
30	Ea	Seat	\$ 247.25
15	Ea	Lower Plate	\$ 57.50
20	Ea	Hose Nozzles 2 ½"	\$ 74.50
20	Ea	Hose Nozzels 4 ½"	\$ 211.00

MISC. ITEMS

Misc. Items	Assumed List Price	% Discount Off List Price	Discounted Price
Section 5 – Waterous Parts	\$2,605.00	15%	\$ 2,214.25

TAX PERCENTAGE 9.3%

**AMENDMENT NUMBER ONE
TO AGREEMENT BETWEEN THE CITY OF CHANDLER
AND
EMPIRE WEST, INC.
FOR WATER WORKS SUPPLIES
AGREEMENT NO. WH1-890-2946**

This Amendment No. One to that certain Agreement Between the City Of Chandler (CITY) and Empire West, Inc. (CONTRACTOR) for the purchase of water works supplies dated March 25, 2011, and is entered into this 6th day of MARCH, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Empire West, Inc. for the purchase of Water Works Supplies. This is the first renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, April 1, 2012 through March 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended CITY shall pay to CONTRACTOR an amount not to exceed Three Hundred Fifty Thousand Dollars (\$350,000), including all companion Agreements, for the completion of all the work and services described herein, which sum shall include all costs or expenses incurred by CONTRACTOR, payable as set forth in Revised Exhibit B, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement and any Amendments not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this _____ day of _____, 2012.

CITY OF CHANDLER:

CONTRACTOR:

By: _____
Mayor

By: [Signature]
Title: Gen Mgr.

APPROVED AS TO FORM:

City Attorney [Signature]

ATTEST: (If corporation)

ATTEST:

[Signature]
Secretary

City Clerk

WITNESS: (If individual or Partnership)

**EXHIBIT B
PRICING – Revised**

SECTION 3 – MUELLER CENTURION HYDRANT

Qty	Unit	Description	Unit Price
10	Ea	Extension Kit – 6"	\$ 318.86
200	Ea	Main Valve Rubber	\$ 99.80
25	Ea	Stem Upper	\$ 112.89
30	Ea	Seat	\$ 177.26
15	Ea	Lower Plate	\$ 16.79
20	Ea	Hose Nozzles 2 ½"	\$ 46.01
20	Ea	Hose Nozzels 4 ½"	\$ 147.88

SECTION 4 – CLOW MEDALLION HYDRANT

Qty	Unit	Description	Unit Price
10	Ea	Extension Kit – 6"	\$ 321.66
200	Ea	Main Valve Rubber	\$ 37.95
25	Ea	Stem Upper	\$ 108.97
50	Ea	Seat	\$ 215.18
50	Ea	Lower Plate	\$ 80.92
20	Ea	Hose Nozzels 2 ½"	\$ 70.28
20	Ea	Hose Nozzels 4 ½"	\$ 135.19

SECTION 5 – WATEROUS PACER HYDRANT

Qty	Unit	Description	Unit Price
10	Ea	Extension Kit – 6"	\$ 374.01
200	Ea	Main Valve Rubber	\$ 31.90
25	Ea	Stem Upper	\$ 109.90
30	Ea	Seat	\$ 262.16
15	Ea	Lower Plate	\$ 60.01
20	Ea	Hose Nozzles 2 ½"	\$ 79.14
20	Ea	Hose Nozzels 4 ½"	\$ 224.53

MISC. ITEMS

Misc. Items	Assumed List Price	% Discount Off List Price	Discounted Price
Section 3 - Mueller Parts	\$397.76	55.4%	\$ 177.26
Section 4 - Clow Parts	\$466.00	53.8%	\$ 215.18
Section 5 - Waterous Parts	\$306.00	14.3%	\$ 262.16

TAX PERCENTAGE 6.6% USE TAX

AMENDMENT NUMBER ONE
TO AGREEMENT BETWEEN THE CITY OF CHANDLER
AND
HD SUPPLY WATERWORKS
FOR WATER WORKS SUPPLIES
AGREEMENT NO. WH1-890-2946

This Amendment No. One to that certain Agreement Between the City Of Chandler (CITY) and HD Supply Waterworks (CONTRACTOR) for the purchase of water works supplies dated March 25, 2011, and is entered into this ____ day of _____, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to HD Supply Waterworks for the purchase of Water Works Supplies. This is the first renewal option.

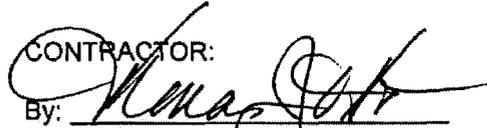
NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, April 1, 2012 through March 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended CITY shall pay to CONTRACTOR an amount not to exceed Three Hundred Fifty Thousand Dollars (\$350,000), including all companion Agreements, for the completion of all the work and services described herein, which sum shall include all costs or expenses incurred by CONTRACTOR, payable as set forth in Revised Exhibit B, attached hereto and made a part hereof by reference.
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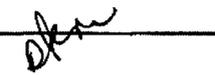
IN WITNESS WHEREOF, the parties have hereunto subscribed their names this ____ day of _____, 2012.

CITY OF CHANDLER:

By: _____
Mayor

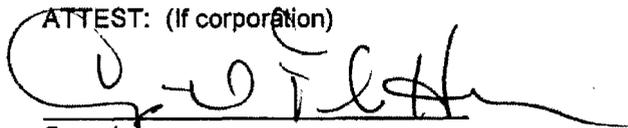
CONTRACTOR:
By: 
Title: Municipal Sales

APPROVED AS TO FORM:

City Attorney 

ATTEST:

City Clerk

ATTEST: (If corporation)

Secretary

WITNESS: (If individual or Partnership)

**EXHIBIT B
PRICING - Revised**

SECTION 1 – WATER MAIN PARTS

Qty	Unit	Description	Unit Price
100	Ea	MJ Kit 6" with Gland	\$ 14.11
100	Ea	Mega Lug 6" Ductile	\$ 18.25
100	Ea	Mega Lug 6" C900	\$ 23.07
250	Ft	MJ Pipe DI 6"	\$ 13.49
10	Ea	MJ Pipe Cap 6"	\$ 22.36
25	Ea	MJ Pipe Plug 6"	\$ 33.55
50	Ea	Repair Clamp 8" Double Lug 12"	\$ 165.31
50	Ea	Flex Coupling 8" High Max Ext Range	\$ 190.54

SECTION 2 – FORD WATER AND METER PARTS

Qty	Unit	Description	Unit Price
75	Ea	Corp Stop 1"	\$ 30.41
25	Ea	Corp Stop 2"	\$ 114.96
75	Ea	Coupling 6" Nominal Pipe Size 6" OD 6.9"	\$ 83.83
20	Ea	Coupling 8"	\$ 99.79
150	Ea	Curb Stop 1" Flare	\$ 49.03
50	Ea	Curb Stop 2" Female	\$ 114.35
75	Ea	Saddle 6" X 1" Double Strap C900	\$ 38.23
75	Ea	Angle Valve 1" Ball	\$ 57.47
500	Ea	Meter Resetter 1" No Check 12" H	\$ 64.07
100	Ea	Meter Box #2 Concrete Detail Spec #320	\$ 23.22
1000	Ft	1" Type K Copper Pipe	\$ 6.07
1000	Ft	2" Type K Copper Pipe	\$ 16.01

SECTION 3 – MUELLER CENTURION HYDRANT

Qty	Unit	Description	Unit Price
10	Ea	Extension Kit – 6"	\$ 285.55
200	Ea	Main Valve Rubber	\$ 98.66
25	Ea	Stem Upper	\$ 111.61
30	Ea	Seat	\$ 175.26
15	Ea	Lower Plate	\$ 16.61
20	Ea	Hose Nozzles 2 ½"	\$ 37.75
20	Ea	Hose Nozzels 4 ½"	\$ 146.22

SECTION 4 – CLOW MEDALLION HYDRANT

Qty	Unit	Description	Unit Price
10	Ea	Extension Kit – 6"	\$ 312.42
200	Ea	Main Valve Rubber	\$ 43.40
25	Ea	Stem Upper	\$ 107.90
50	Ea	Seat	\$ 256.09
50	Ea	Lower Plate	\$ 162.69
20	Ea	Hose Nozzels 2 ½"	\$ 61.96
20	Ea	Hose Nozzels 4 ½"	\$ 132.95

SECTION 6 – GATE VALVES

Qty	Unit	Description	Unit Price
20	Ea	MJ Double Disk 24"	\$ 19,281.40
10	Ea	Resilient Wedge 12"	\$ 1,426.93
10	Ea	Resilient Wedge 24"	\$ 13,188.60
50	Ea	Valve Box Bottom 36"	\$ 40.88
100	Ea	Valve Box Tops 24"	\$ 28.99
100	Ea	Valve Box Risers 6"	\$ 19.40
1000	Ea	Valve Box Lid Poly	\$ 40.81
500	Ea	Valve Box Extensions 4"	\$ 16.33

MISC. ITEMS

Misc. Items	Assumed List Price	% Discount Off List Price	Discounted Price
Section 1 – Water Main Parts	\$2000.00	90%	\$ 200.00
Section 2 – Ford Water Parts	\$500.00	90%	\$ 50.00
Section 3 – Mueller Parts	\$1500.00	10%	\$ 1,350.00
Section 4 – Clow Parts	\$500.00	10%	\$ 450.00
Section 6 – Gate Valves	\$200.00	90%	\$ 20.00

TAX PERCENTAGE 8.8%