



**PURCHASING ITEM  
FOR  
COUNCIL AGENDA**

**1. Agenda Item Number:**

**8**

**2. Council Meeting Date:**  
May 10, 2012

**TO: MAYOR & COUNCIL**

**3. Date Prepared:** April 2, 2012

**THROUGH: CITY MANAGER**

**4. Requesting Department:** Management Services

**5. SUBJECT:** Approve Agreement No. TE0-801-2859 Amendment No. 2 with Safeway Sign Company, Zumar of Arizona and Zumar Industries, Inc. for the purchase of Traffic Signs and Related Items in a combined total amount not to exceed \$150,000.

**6. RECOMMENDATION:** Recommend approval of Agreement No. TE0-801-2859 Amendment No. 2 with Safeway Sign Company, Zumar of Arizona and Zumar Industries, Inc. for the purchase of Traffic Signs and Related Items in a combined total amount not to exceed \$150,000.

**7. HISTORICAL BACKGROUND/DISCUSSION:** Annually, Traffic Engineering's preventive maintenance program replaces approximately 1000 traffic signs and posts. Posts and signs are replaced due to damage, age and new requirements. A term agreement is necessary to compensate for the long lead times by carrying an inventory of the historically high use items and to establish firm pricing. The equipment will be distributed from Central Supply.

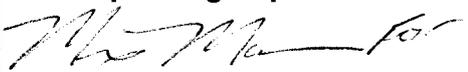
**8. EVALUATION PROCESS:** In May 2010, Council approved the award of agreements for the purchase of Traffic Signs & Related Items with Safeway Sign Company, Zumar of Arizona and Zumar Industries, Inc. for a one-year period with options to extend for four one-year periods. The first option to extend was approved by Council on May 12, 2011. This is the second option to extend. Pricing has increased overall by \$1,700 over a two year period (no price increase first year of contract) due to increasing cost in commodity materials (aluminum and foil) and transport cost (fuel and labor). Pricing will remain the same with two of the three vendors. Aluminum Sheet, plate and foil commodities have increased by 6.3% over the past two years. Staff is satisfied with the product and services provided by each vendor and are recommending the second one-year extension. The term of these agreements will be June 1, 2012 through May 31, 2013.

**9. FINANCIAL IMPLICATIONS:** Funds for purchase of traffic signs and related items will be from the Central Supply Inventory account 101.0000.0000.1516 and charged back to individual cost centers as they are issued.

**10. PROPOSED MOTION:** Move to approve Agreement No. TE0-801-2859 Amendment No. 2 with Safeway Sign Company, Zumar of Arizona and Zumar Industries, Inc. for the purchase of Traffic Signs & Related Items in a combined total amount not to exceed \$150,000.

**APPROVALS**

**11. Requesting Department**

  
Robert Descheemaker, CPPB  
Purchasing & Materials Supervisor

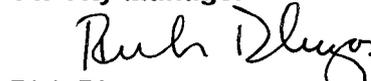
**12. Department Head**

  
Dawn Lang, Management Services Director

**13. Procurement Officer**

  
Kristy Garcia, CPPB

**14. City Manager**

  
Rich Dlugas

**AMENDMENT NUMBER TWO  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
SAFeway SIGN COMPANY  
FOR TRAFFIC SIGNS & RELATED ITEMS  
AGREEMENT NO. TE0-801-2859**

This Amendment Number Two to that certain Agreement Between the City of Chandler (CITY) and Safeway Sign Company (CONTRACTOR) for the purchase of Traffic Signs & Related Items dated May 28, 2010, and is entered into this 9 day of April, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Safeway Sign Company for Traffic Signs & Related Items, and the agreement was extended for one year on May 17, 2011. This is the second renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, June 1, 2012 through May 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended, CITY shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred and Fifty Thousand Dollars (\$150,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set forth in Revised Exhibit A, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement and Amendment One not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this 9 day of April, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

CONTRACTOR:

By: M. J. Johnson  
Title: G.M.

APPROVED AS TO FORM:

City Attorney [Signature]

ATTEST:  
\_\_\_\_\_  
City Clerk

ATTEST: (If corporation)

[Signature]  
Secretary

WITNESS: (If individual or Partnership)

**EXHIBIT A - Revised  
SPECIFICATIONS & PRICING**

**SPECIFICATION for all Signs: .080 aluminum, Sheeting: 3M Prismatic sheeting is required for all finished signs.**

ITEM	DESCRIPTION	QTY	UNIT PRICE
9	4-way Stop, 12" x 6"	40	\$ 3.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 40.		
11	Finished Signs, Arrow Double, 24" x 48"	40	\$ 34.40
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 10.		
12	Finished Signs, Arrow Single, 24" x 48"	40	\$ 34.40
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 5.		
13	Finished Signs, Block Watch, 18" x 24", 3/8" Black Border against White Background, (3 colors). Artwork will be provided.	50	\$ 13.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 50.		
14	Finished Sign, Dead End, 30" x 30"	40	\$ 26.88
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 10.		
15	Finished Sign, Handicap Parking, 12" x 18"	40	\$ 7.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 20.		
16	Finished Sign, Keep Right Symbol, 18" x 24"	40	\$ 13.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 20.		
17	Finished Sign, No U-Turn, 24" x 24"	40	\$ 17.20
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 20.		
18	Finished Sign, No Parking Symbol, 18" x 18", (High Intensity Grade Sheeting)	100	\$ 10.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 100.		
19	Finished Sign, No Parking Symbol, 24" x 24"	200	\$ 17.20
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 200.		

ITEM	DESCRIPTION	QTY	UNIT PRICE
20	Finished Sign, No Parking Symbol, 12" x 18"	40	\$ 7.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 40.		
21	Finished Sign, One Way Left, 36" x 12"	10	\$ 13.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 5.		
22	Finished Sign, One Way Right, 36" x 12"	10	\$ 13.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 10.		
23	Finished Sign, Right Turn Only Symbol, 30" x 36"	50	\$ 32.25
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 25.		
24	Finished Sign, School, Advance, 30" x 30", Fluorescent Yellow-Green, Diamond Grade Reflective Sheeting.	20	\$ 42.31
	Product name & #: SSC-080 D934G		
	Minimum order quantities of 10.		
26	Finished Sign, Railroad, completed, 36" diameter.	20	\$ 38.70
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 10.		
27	Finished Sign, School Crossing, 30" x 30", Fluorescent Yellow-Green, Diamond Grade Reflective Sheeting.	20	\$ 42.31
	Product name & #: SSC-080 D934G		
	Minimum order quantities of 10.		
28	Finished Sign, Speed Limit, without numbers.	200	\$ 21.50
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 50.		
29	Finished Sign, Speed Limit 25, 24" x 30"	200	\$ 21.50
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 50.		
30	Finished Sign, Speed Limit 35, 24" x 30"	200	\$ 21.50
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 50.		
31	Finished Sign, Speed Limit 45, 24" x 30"	200	\$ 21.50
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 50.		

ITEM	DESCRIPTION	QTY	UNIT PRICE
32	Finished Sign, Stop Ahead, SYMB, 30" x 30"	200	\$ 26.88
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 15.		
33	Finished Sign, Stop, 36" x 36"	200	\$ 38.70
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 40.		
34	Finished Sign, Stop, 30" x 30"	200	\$ 26.88
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 200.		
35	Finished Sign, Stop, 24" x 24", Completed.	15	\$ 17.20
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 15.		
36	Finished Sign, Yellow, 30" x 30", w/ black border.	200	\$ 26.88
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 40.		
37	Finished Sign, M.P.H., Yellow, 18" x 18", w/ black border.	200	\$ 10.00
	Product name & #: SSC-080 HIP		
	Minimum order quantities of 40.		
38	Finished Sign, Blank, Rectangle, Flat; 6" W x 12" H; New Aluminum.	300	\$ 2.30
	Product name & #: SSC-080		
	Minimum order quantities of 100.		
39	Finished Sign, Extruded, MUTCD W14-1P double faced, new 6063-T6 aluminum, 6" H x 24" W.	300	\$ 8.35
	Product name & #: SSC-EXTRU HIP		
	Minimum order quantities of 100.		
40	Finished Sign, extruded, blank street name sign, double faced white Hi-Intensity grade reflective vinyl sheeting, new 6063-T6 aluminum, 6" H x 30" W.	300	\$ 10.07
	Product name & #: SSC-EXTRU HIP		
	Minimum order quantities of 100.		
41	Finished Sign, extruded, blank street name sign, double faced white Hi-Intensity grade reflective vinyl sheeting, new 6063-T6 aluminum, 6" H x 36" W.	300	\$ 11.78
	Product name & #: SSC-EXTRU HIP		
	Minimum order quantities of 100.		

ITEM	DESCRIPTION	QTY	UNIT PRICE
42	Finished Sign, extruded, blank street name sign, double faced white Hi-Intensity grade reflective vinyl sheeting, new 6063-T6 aluminum, 6" H x 42" W.	300	\$ 13.49
	Product name & #: SSC-EXTRU HIP		
	Minimum order quantities of 100.		
43	Blank Sign, Rectangle, Flat, 12" W x 18" H.	20	\$ 4.90
	Product name & #: SSC-080		
	Minimum order quantities of 10.		
44	Blank Sign, Rectangle, Flat, 36" W x 12" H.	50	\$ 8.80
	Product name & #: SSC-080		
	Minimum order quantities of 10.		
45	Blank Sign, Rectangle, Flat, 18" W x 24" H.	50	\$ 8.80
	Product name & #: SSC-080		
	Minimum order quantities of 10.		
46	Blank Sign, Rectangle, Flat, 48" W x 24" H.	30	\$ 22.40
	Product name & #: SSC-080		
	Minimum order quantities of 10.		
47	Blank Sign, Rectangle, Flat, 24" W x 30" H.	20	\$ 14.00
	Product name & #: SSC-080		
	Minimum order quantities of 10.		
48	Blank Sign, Rectangle, Flat, 36" W x 30" H.	10	\$ 21.00
	Product name & #: SSC-080		
	Minimum order quantities of 10.		
49	Blank Sign, Square, Flat, 18" H x 18" W.	60	\$ 6.85
	Product name & #: SSC-080		
	Minimum order quantities of 20.		
50	Blank Sign, Square, Flat, 24" H x 24" W.	20	\$ 11.40
	Product name & #: SSC-080		
	Minimum order quantities of 20.		
51	Blank Sign, Square, Flat, 30" H x 30" W.	20	\$ 17.50
	Product name & #: SSC-080		
	Minimum order quantities of 20.		
52	Blank Sign, Square, Flat, 36" H x 36" W. (holes punched center-top-bottom)	20	\$ 25.20
	Product name & #: SSC-080		
	Minimum order quantities of 20.		

ITEM	DESCRIPTION	QTY	UNIT PRICE
57	Blank Sign, extruded, Bar Stock, 9" x 144"	10	\$ 49.15
	Product name & #: SSC-EXTRU		
	Minimum order quantities of 10.		
58	Blank Sign, Rectangle, Flat, 12" W x 24" H.	50	\$ 6.10
	Product name & #:		
	Minimum order quantities of 10.		
59	Finished Sign, Speed Limit 30, 24" x 30"	150	\$ 21.50
	Product name & #:		
	Minimum order quantities of 50.		
60	Finished Sign, Speed Limit 40, 24" x 30"	150	\$ 21.50
	Product name & #:		
	Minimum order quantities of 50.		

**AMENDMENT NUMBER TWO  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
ZUMAR OF ARIZONA  
FOR TRAFFIC SIGNS & RELATED ITEMS  
AGREEMENT NO. TE0-801-2859**

This Amendment Number Two to that certain Agreement Between the City of Chandler (CITY) and Zumar of Arizona (CONTRACTOR) for the purchase of Traffic Signs & Related Items dated May 28, 2010, and is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Zumar of Arizona for Traffic Signs & Related Items, and the agreement was extended for one year on May 17, 2011. This is the second renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, June 1, 2012 through May 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended, CITY shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred and Fifty Thousand Dollars (\$150,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set forth in Revised Exhibit A, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement and Amendment One not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

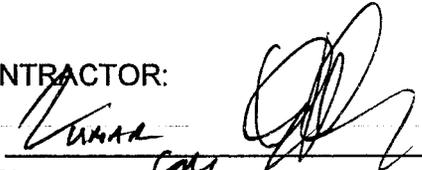
APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney

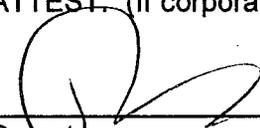
ATTEST:

\_\_\_\_\_  
City Clerk

CONTRACTOR:

By:   
Title: \_\_\_\_\_

ATTEST: (If corporation)

  
\_\_\_\_\_  
Secretary

WITNESS: (If individual or Partnership)

**EXHIBIT A - Revised  
SPECIFICATIONS & PRICING**

**SPECIFICATION for all Signs: .080 aluminum, Sheeting: 3M Prismatic sheeting is required for all finished signs.**

ITEM	DESCRIPTION	QTY	UNIT PRICE	EXT PRICE
3	MD Solutions Blade Holder: #812 "Universal" Extruded Cap for Round and Square Post.	800	\$ 17.50	\$ 14,000
	Product name & #: Z12RDSQ200EX			
	Minimum order quantities of 200.			
8	MD Solutions Cross Piece: #812 Extruded Crosspiece.	600	\$ 17.50	\$ 10,500
	Product name & #: 812EX90X			
	Minimum order quantities of 200.			

**AMENDMENT NUMBER TWO  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
ZUMAR INDUSTRIES, INC.  
FOR TRAFFIC SIGNS & RELATED ITEMS  
AGREEMENT NO. TE0-801-2859**

This Amendment Number Two to that certain Agreement Between the City of Chandler (CITY) and Zumar Industries, Inc. (CONTRACTOR) for the purchase of Traffic Signs & Related Items dated May 28, 2010, and is entered into this 18<sup>th</sup> day of APRIL, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Zumar Industries, Inc. for Traffic Signs & Related Items, and the agreement was extended for one year on May 17, 2011. This is the second renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, June 1, 2012 through May 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended, CITY shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred and Fifty Thousand Dollars (\$150,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set forth in Revised Exhibit A, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement and Amendment One not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

APPROVED AS TO FORM:

City Attorney [Signature]

ATTEST:  
\_\_\_\_\_  
City Clerk

CONTRACTOR:

By: [Signature]  
Title: PRESIDENT

ATTEST: (If corporation)

[Signature]  
Secretary

WITNESS: (If individual or Partnership)

**EXHIBIT A - Revised  
SPECIFICATIONS & PRICING**

**SPECIFICATION for all Signs: .080 aluminum, Sheeting: 3M Prismatic sheeting is required for all finished signs.**

ITEM	DESCRIPTION	QTY	UNIT PRICE	EXT PRICE
4	Bracket, Stainless-Steel, Straight Leg, Band-It	400	\$ 2.66	\$ 1,064.00
	Product name & #: BAND-IT D001. 50/box			
	Minimum order quantities of 200.			
5	Banding buckle, "Band-It "Ear-Lokt", Stainless-Steel, 3/4", 100 per box.	4	\$ 47.14	\$ 188.56
	Product name & #: BAND-IT C256. 100/box			
	Minimum order quantities of 2 boxes.			
6	Strapping, Stainless-Steel, 3/4" x .032 Thickness, 100' Roll	4	\$ 77.69	\$ 310.76
	Product name & #: BAND-IT C206			
	Minimum order quantities of 2 rolls.			
7	Arm, Extra Long, 23 3/8" for 2 3/8" O.D. Caps, all aluminum	60	\$ 42.86	\$ 2,571.60
	Product name & #: MDS 514TCX200			
	Minimum order quantities of 20.			
10	Finished Signs, All-Way Stop, 18" x 6"	40	\$ 3.25	\$ 130.00
	Product name & #: 3M 3930/.080"			
	Minimum order quantities of 40.			
25	Finished Sign, School, Advance, 36" x 36", Fluorescent Yellow-Green, Diamond Grade Reflective Sheeting.	20	\$ 72.47	\$ 1,449.40
	Product name & #: 3M 4083/.080"			
	Minimum order quantities of 10.			
53	Cone, Traffic, Fluorescent Orange, 18", TC-18DW.	500	\$ 8.20	\$ 4,100.00
	Product name & #: J.B.C.			
	Minimum order quantities of 100.			
54	Cone, Traffic, Fluorescent Orange, 28".	200	\$ 15.25	\$ 3,050.00
	Product name & #: J.B.C.			
	Minimum order quantities of 50.			
55	Raised Pavement Marker, Misc. colors, 2-way, 4" square, Yellow.	100	\$ 1.29	\$ 129.00
	Product name & #: ENNIS			
	Minimum order quantities of 10.			

ITEM	DESCRIPTION	QTY	UNIT PRICE	EXT PRICE
56	Raised Pavement Marker, Ceramic, Dagmar, 1-way, 8" round, White.	50	\$ 59.00	\$ 2,950.00
	Product name & #: ACME			
	Minimum order quantities of 10.			