



**PURCHASING ITEM  
FOR  
COUNCIL AGENDA**

1. Agenda Item Number:

24

2. Council Meeting Date:  
July 26, 2012

TO: **MAYOR & COUNCIL**

3. Date Prepared: June 21, 2012

THROUGH: **CITY MANAGER**

4. Requesting Department: Management Services

**5. SUBJECT:** Amendment No. 1 of Agreement No. WH1-670-3004 with Browns PartsMaster, Inc., Ewing Irrigation, Ryan Herco Flow Solutions and Sprinkler World of Arizona, Inc. for the purchase of Plumbing & Irrigation Supplies, for a one year extension in a combined total amount not to exceed \$120,000.

**6. RECOMMENDATION:** Extend Agreement No. WH1-670-3004 for the purchase of Plumbing & Irrigations Supplies with Browns PartsMaster, Inc., Ewing Irrigation, Ryan Herco Flow Solutions and Sprinkler World of Arizona in a combined total amount not to exceed \$120,000.

**7. HISTORICAL BACKGROUND/DISCUSSION:** The agreement extension is for the continued supply of a variety of plumbing & irrigation supplies that are stocked in the City's Central Supply and used primarily by the Parks & Facilities, Housing and Redevelopment and various Municipal Utilities divisions. Approximately \$102,000 will be expended in this first year of the contract. Pricing for the extension will remain the same with two of the four contractors. However, two contractors have asked for price increases on some line items to match the increases passed on to them from manufacturers. Both contractors held prices for the full year despite increases passed on to them from a few of their manufacturers. All discount percentages on line items and catalog items remains the same. Based on the historical usage analysis and requested price increases we are asking to raise the contract amount to \$120,000.

**8. EVALUATION PROCESS:** In July 2011, Council approved the award of agreements for the purchase of Plumbing and Irrigation Supplies in a combined amount not to exceed \$100,000. The agreements were awarded for a one-year period with options to extend for four additional one-year periods. This is the first option to extend. Staff has been very satisfied with the quality of products and services received from these vendors during the current contract period. Because of specific manufacturer requirements for various supplies staff does not anticipate achieving lower pricing by re-bidding. The term of these agreements will be August 1, 2012 through July 31, 2013.

**9. FINANCIAL IMPLICATIONS:** Funds for purchase of plumbing and irrigation supplies will be from the Central Supply Inventory account 101.0000.0000.1516 and charged back to individual cost centers as supplies are issued.

**10. PROPOSED MOTION:** Move to approve Amendment No. 1 of Agreement No. WH1-670-3004 with Brown's PartsMaster, Ewing Irrigation, Ryan Herco Flow Solutions and Sprinkler World of Arizona, Inc. for the purchase of Plumbing & Irrigation Supplies in a combined total amount not to exceed \$120,000, with options to renew for three (3) additional one year periods.

**Attachment: Amendment No. 1**

**APPROVALS**

**11. Requesting Department**



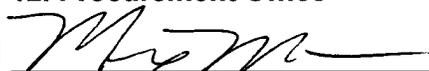
Robert Descheemaker, CPPB  
Purchasing and Materials Supervisor

**13. Department Head**



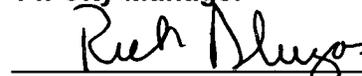
Dawn Lang, Management Services Director

**12. Procurement Office**



Mike Mandt, CPPB  
Acting Purchasing Supervisor

**14. City Manager**



Rich Dlugas

**AMENDMENT NUMBER ONE  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
BROWNS PARTSMaster INC.  
FOR PLUMBING & IRRIGATION SUPPLIES  
AGREEMENT NO. WH1-670-3004**

This Amendment Number One to that certain Agreement between the City of Chandler (CITY) and Browns Partsmaster Inc. (CONTRACTOR) for the purchase of Plumbing & Irrigation Supplies, dated August 1, 2011, and is entered into this 2<sup>nd</sup> day of July, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Brown's Partsmaster, Inc. for Plumbing and Irrigation Supplies

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, August 1, 2012 through July 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended, CITY shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred Twenty Thousand Dollars (\$120,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set forth in the Agreement, Exhibit B.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney

ATTEST:

\_\_\_\_\_  
City Clerk

CONTRACTOR: Brown's Partsmaster Inc.

By: Michael Afleje  
Title: Director of Government Sales

ATTEST: (If corporation)

\_\_\_\_\_  
Secretary

WITNESS: (If Individual or Partnership)

**AMENDMENT NUMBER ONE  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
EWING IRRIGATION  
FOR PLUMBING & IRRIGATION SUPPLIES  
AGREEMENT NO. WH1-670-3004**

This Amendment Number One to that certain Agreement between the City of Chandler (CITY) and Ewing Irrigation (CONTRACTOR) for the purchase of Plumbing & Irrigation Supplies, dated August 1, 2011, and is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Ewing Irrigation for Plumbing and Irrigation Supplies

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, August 1, 2012 through July 31, 2013.
2. Section 5, Price of the Agreement is hereby amended, City shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred Twenty Thousand Dollars (\$120,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set forth in Revised Exhibit B, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

CONTRACTOR: Ewing Irrigation

By: \_\_\_\_\_  
Title: DIRECTOR OF FINANCE

APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney

ATTEST: (If corporation)

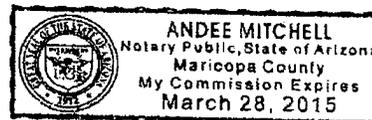
\_\_\_\_\_  
Secretary

ATTEST:

\_\_\_\_\_  
City Clerk

WITNESS: (If individual or Partnership)

\_\_\_\_\_  
\_\_\_\_\_



**EXHIBIT B  
REVISED PRICING**

| Item # | City Stock Number | Description                                                     | Qty | UOM | Brand/Model Quoted | Unit Cost |
|--------|-------------------|-----------------------------------------------------------------|-----|-----|--------------------|-----------|
| 32     | 4730.240.5702     | Coupling, PVC, EXP, S X Spigot, 1/2",<br>Spears # SH118-05 EPDM | 13  | EA  | Spears             | \$ 1.64   |
| 33     | 4730.240.5704     | Coupling, PVC, EXP, S x Spigot, 3/4",<br>Spears #SH118-07 EPDM  | 15  | EA  | Spears             | \$ 1.864  |
| 34     | 4730.240.5705     | Coupling, PVC, EXP, S x Spigot, 1", Spears<br>#SH11810 EPDM     | 10  | EA  | Spears             | \$ 2.164  |
| 35     | 4730.240.5715     | Coupling, PVC, EXP, S x Spigot, 1-1/2",<br>117-15               | 5   | EA  | Spears             | \$ 4.44   |
| 36     | 4730.240.5720     | Coupling, PVC, EXP, S x Spigot, 2", Spears<br>#SH11820 EPDM     | 5   | EA  | Spears             | \$ 6.86   |
| 55     | 4820.110.0315     | Valve, Ball, PVC/VIT, NIBCO, SCH 80, 1"                         | 2   | EA  | Spears             | \$ 16.76  |
| 56     | 4820.110.0412     | Valve, Ball, PVC, Chemtrol, SCH 80, 2"                          | 2   | EA  | Spears             | \$ 40.11  |
| 57     | 4820.110.0422     | Valve, Ball, PVC, 1", Spears #1829-010                          | 20  | EA  | Spears             | \$ 23.327 |
| 66     | n/a               | Hunter I-20 ARS Rotor SS Reclaim                                | 300 | EA  | Hunter             | \$ 15.355 |
|        | n/a               | Hunter I-35 ARS Rotor SS Reclaim                                | 150 | EA  | Hunter             | \$ 41.085 |
| 68     | n/a               | Hunter I-35 ARS Rotor High Speed SS<br>Reclaim                  | 150 | EA  | Hunter             | \$ 66.40  |
| 69     | n/a               | Hunter I-40 ARS Rotor SS Reclaim                                | 300 | EA  | Hunter             | \$ 43.575 |
| 70     | n/a               | <b>Discontinued</b>                                             |     |     |                    |           |
| 71     | n/a               | Rainbird 8005 Rotor SS Reclaim                                  | 80  | EA  | Rain Bird          | \$ 40.40  |
| 72     | n/a               | Rainbird 65-4 Falcon SS Reclaim                                 | 80  | EA  | Rain Bird          | \$ 29.27  |
| 73     | n/a               | Rainbird 1800 Pop-Up Heads                                      | 60  | EA  | Rain Bird          | \$ 1.115  |
| 74     | n/a               | Rain B34183 100PEB 1" Electric Valve<br>24VAC F X F NPT         | 4   | EA  | Rain Bird          | \$ 45.234 |
| 75     | n/a               | Rain B34383 150PEB 1-1/2" Electric<br>Plastic Valve 24VAC FNPT  | 2   | EA  | Rain Bird          | \$ 60.214 |

**Specify percentage off list price and/or catalogs for like items not named in pricing list.**

| Manufacture                   | Catalog No. and Date | Percent off Price List |
|-------------------------------|----------------------|------------------------|
| Cresline Sch 40 PVC Pipe      | Ewing                | 63%                    |
| Cresline Sch 80 PVC Pipe      | Ewing                | 63%                    |
| Spears Sch 80 PVC Fittings    | Ewing                | 79%                    |
| Spears Sch 40 PVC Fittings    | Ewing                | 84.5%                  |
| Spears Slip-Fix Repairs       | Ewing                | 60%                    |
| Spears Compact Ball Valves    | Ewing                | 50%                    |
| Spears True Union Ball Valves | Ewing                | 60%                    |
| IPS Weld-On Glue & Primer     | Ewing                | 55%                    |
| Hunter Rotors                 | Ewing                | 58.5%                  |
| Rain Bird Whole Goods         | Ewing                | 54%                    |
| Rain Bird Parts               | Ewing                | 29%                    |
| Watts Brass Ball Valves       | Ewing                | 55%                    |
| Carson Valve Boxes            | Ewing                | 50%                    |

**AMENDMENT NUMBER ONE  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
RYAN HERCO  
FOR PLUMBING & IRRIGATION SUPPLIES  
AGREEMENT NO. WH1-670-3004**

This Amendment Number One to that certain Agreement between the City of Chandler (CITY) and Ryan Herco (CONTRACTOR) for the purchase of Plumbing & Irrigation Supplies, dated August 1, 2011, and is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Ryan Herco for Plumbing and Irrigation Supplies

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, August 1, 2012 through July 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended, CITY shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred and Twenty Thousand Dollars (\$120,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set form in the Agreement, Exhibit B.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

CONTRACTOR: Ryan Herco

By: Robert Cooney  
Title: Richard Baker

APPROVED AS TO FORM:

City Attorney [Signature]

ATTEST: (If corporation)

Secretary \_\_\_\_\_

ATTEST:

City Clerk \_\_\_\_\_

WITNESS: (If individual or Partnership)  
\_\_\_\_\_  
\_\_\_\_\_

**AMENDMENT NUMBER ONE  
TO AGREEMENT BETWEEN THE CITY OF CHANDLER  
AND  
SPRINKLER WORLD OF ARIZONA, INC.  
FOR PLUMBING & IRRIGATION SUPPLIES  
AGREEMENT NO. WH1-870-3004**

This Amendment Number One to that certain Agreement between the City of Chandler (CITY) and Sprinkler World of Arizona, Inc. (CONTRACTOR) for the purchase of Plumbing & Irrigation Supplies, dated August 1, 2011, and is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

WHEREAS, a one year AGREEMENT with four (4) additional one year renewal options was awarded to Sprinkler World of Arizona, Inc. for Plumbing and Irrigation Supplies.

NOW THEREFORE, the parties agree as follows:

1. Section 6, Term of the AGREEMENT is hereby amended to extend the AGREEMENT for a one-year period, August 1, 2012 through July 31, 2013.
2. Section 5, Price of the AGREEMENT is hereby amended, CITY shall pay to CONTRACTOR a total amount, including all companion Agreements, not to exceed One Hundred Twenty Thousand Dollars (\$120,000) for the completion of all the work and services described herein, which sum shall include all costs or expense incurred by CONTRACTOR, payable as set forth in Revised Exhibit B, attached hereto and made a part hereof by reference.
3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this \_\_\_\_\_ day of \_\_\_\_\_, 2012.

CITY OF CHANDLER:

By: \_\_\_\_\_  
Mayor

CONTRACTOR: Sprinkler World of Arizona, Inc.

By: \_\_\_\_\_  
Title: President

APPROVED AS TO FORM:

\_\_\_\_\_  
City Attorney

ATTEST: (If corporation)

ATTEST:

\_\_\_\_\_  
Secretary

\_\_\_\_\_  
City Clerk

WITNESS: (If individual or Partnership)  
\_\_\_\_\_

**EXHIBIT B  
REVISED PRICING**

| Item # | City Stock Number | Description                                                                              | Qty | UOM | Brand/Model Quoted                                                                        | Unit Cost            |
|--------|-------------------|------------------------------------------------------------------------------------------|-----|-----|-------------------------------------------------------------------------------------------|----------------------|
| 21     | 4710.100.3400     | Pipe, PVC, SCH 40, 3/4"                                                                  | 60  | FT  | P40-075 PVC Pipe 3/4"<br>SCH 40                                                           | \$ 0.17687           |
| 22     | 4710.100.3800     | Pipe, PVC, SCH 40, 1"                                                                    | 40  | FT  | P40-100 PVC Pipe 1"<br>SCH 40                                                             | \$ 0.26352           |
| 23     | 4710.108.0733     | Pipe, PVC, SCH 80, Heavy Wall, 1/2"                                                      | 100 | FT  | P80-050 PVC Pipe 1/2"<br>SCH 80                                                           | \$ 0.19171           |
| 24     | 4710.108.0786     | Pipe, PVC, SCH 80, Heavy Wall, 1"                                                        | 100 | FT  | P80-100 PVC Pipe 1"<br>SCH 80                                                             | \$ 0.38571           |
| 26     | 4730.115.3016     | Flange, PVC, SCH 80, 3", Van Stone, Slip,<br>#3855-030                                   | 8   | EA  | 854-030 S80 3" Van<br>Stone Flange                                                        | \$ 11.24             |
| 27     | 4730.115.3017     | Flange, PVC, SCH 80, 4", Van Stone, Slip,<br>#3855-040                                   | 10  | EA  | 854-040 S80 4" Van<br>Stone Flange                                                        | \$ 14.219            |
| 28     | 4730.240.0500     | Adapter, PVC, SCH 40, Female Iron-Pipe x<br>Slip, 3/4"                                   | 30  | EA  | 435-007 S40 3/4 ST<br>Female Adapter                                                      | \$ 0.194             |
| 29     | 4730.240.2400     | Adapter, PVC, SCH 40, Male Iron-Pipe x<br>Slip, 3/4"                                     | 30  | EA  | 436-007 S40 3/4 Male<br>Adapter                                                           | \$ 0.134             |
| 30     | 4730.240.2800     | Adapter, PVC, SCH 40, Male Iron-Pipe x<br>Slip, 2"                                       | 6   | EA  | 436-020 S40 2 Male<br>Adapter                                                             | \$ 0.521             |
| 31     | 4730.240.3055     | CAP, PVC, Schedule 40, Slip, 3/4"                                                        | 10  | EA  | 447-007 S40 3/4 S Cap                                                                     | \$ 0.141             |
| 37     | 4730.240.5995     | Coupling, PVC, Pipe, Schedule 40, S X S,<br>1/2"                                         | 20  | EA  | 429-005N S40 1/2 SS<br>Coupling                                                           | \$ 0.09              |
| 38     | 4730.240.6000     | Coupling, PVC, SCH, 40, S x S, 3/4"                                                      | 55  | EA  | 429-007N S40 3/4 SS<br>Coupling                                                           | \$ 0.123             |
| 39     | 4730.240.6300     | Coupling, PVC, SCH, 40, S x S, 1-1/4"                                                    | 5   | EA  | 429-012 S40 1 1/4 SS<br>Coupling                                                          | \$ 0.297             |
| 40     | 4730.240.8551     | Coupling, PVC, SCH 80, Reducer, 4" x 3"                                                  | 12  | EA  | 837-422 S80 4 X 4 SS<br>Reducer Bushing                                                   | \$ 14.012            |
| 41     | 4730.242.2525     | Elbow, PVC, SCH 40, Slip by Slip, 45 x 3/4"                                              | 12  | EA  | 417-007 S40 3/4 SS 45                                                                     | \$ 0.345             |
| 42     | 4730.242.3000     | Elbow, PVC, SCH 40, Slip by Slip, 90 x 3/4"                                              | 25  | EA  | 406-007 S40 3/4 SS 90                                                                     | \$ 0.152             |
| 43     | 4730.242.4230     | Elbow, PVC, SCH 80, Slip by Slip, 45 X 2"                                                | 6   | EA  | 817-020 S80 2" 45 SS                                                                      | \$ 6.081             |
| 44     | 4730.242.4499     | Elbow, PVC, SCH 80, Slip by Slip, 90 X<br>1/2"                                           | 50  | EA  | 806-005 S80 1/2" ELL SS                                                                   | \$ 0.722             |
| 45     | 4730.242.4500     | Elbow, PVC, SCH 80, Slip by Slip, 90 x 1"                                                | 50  | EA  | 806-010 S80 1" ELL SS                                                                     | \$ 1.486             |
| 46     | 4730.350.3119     | Union, PVC, SCH 80, Viton, 2"                                                            | 6   | EA  | 857-020 S80 2" Union SS                                                                   | \$ 11.847            |
| 58     | 4820.110.0428     | ITEM LISTED IS THE SAME AS #81<br>Valve, Ball, PVC, 1 1/2", Spears #3629-<br>015         | 6   | EA  | BV 3629-015 Spears 1<br>1/2" True Union Ball<br>Valve 2000 Standard w/<br>SOC & FIPT EPDM | <del>\$ 15.633</del> |
| 59     | 4820.110.0429     | ITEM LISTED IS THE SAME AS #82<br>Valve, Ball, PVC, 2", Series 2000, Spears<br>#3629-020 | 18  | EA  | BV 3629-020 Spears 2"<br>True Union Ball Valve<br>2000 Standard w/ SOC &<br>FIPT EPDM     | <del>\$ 19.538</del> |
| 61     | 8040.082.0007     | Cement, PVC, IPS Weld-On 725, 1/2 Pint                                                   | 6   | CN  | IPS 725-2 Cement<br>Wet/Dry 1/2 Pint<br>#10167                                            | \$ 4.84              |
| 62     | 8040.082.0014     | Cement, PVC, PT, Grey                                                                    | 10  | PT  | IPS 711-3 Cement PVC<br>Gray Pint #10121                                                  | \$ 8.82              |

| Item # | City Stock Number | Description                                                         | Qty | UOM | Brand/Model Quoted                                                               | Unit Cost |
|--------|-------------------|---------------------------------------------------------------------|-----|-----|----------------------------------------------------------------------------------|-----------|
| 63     | 8040.082.0018     | Cement, PVC, Gray, 1/2 PT                                           | 10  | EA  | IPS 711-2 Cement PVC Gray 1/2 Pint #10123                                        | \$ 5.04   |
| 64     | 8040.624.6308     | Primer, PVC, 1/2 PT, Purple                                         | 10  | EA  | IPS P68-2 Cement Purple Primer 1/2 Pint #10214                                   | \$ 3.73   |
| 65     | 8040.624.6309     | Primer, PVC, PT, Purple                                             | 10  | PT  | IPS P68-3 Cement Purple Primer Pint #10212                                       | \$ 6.91   |
| 76     | n/a               | Rain B34583 200PEB 2" Electric Valve 24VAC FNPT                     | 4   | EA  | RB 200-PEB R/Bird 2" Elect. Plastic Valve B34583                                 | \$ 82.57  |
| 77     | n/a               | Rain 208143 Dia. Assy > 1 PEB Valve Rainbird 208143                 | 6   | EA  | R208143 R/Bird Diaphragm PE 100 PE (New #232838 on bag) PEB                      | \$ 22.656 |
| 78     | n/a               | Rain 208605 Diaphragm Assembly For 150/200 PE, PEB Rain Bird Valves | 6   | EA  | R208605 R/Bird 2" Diaphragm Assy Peb                                             | \$ 32.192 |
| 79     | n/a               | Rain 20953202 Solenoid PEB Rainbird                                 | 6   | EA  | R209532-02 R/Bird Solenoid Assy (PEB,EFB)                                        | \$ 18.048 |
| 80     | n/a               | 3629-010 1 PVC Ball Valve                                           | 2   | EA  | BV 3629-010 Spears 1" True Union Ball Valve 2000 Standard w/ SOC & FIPT EPDM     | \$ 10.961 |
| 81     | n/a               | Spears 3629-015 1-1/2" PVC Ball Valve                               | 2   | EA  | BV 3629-015 Spears 1 1/2" True Union Ball Valve 2000 Standard w/ SOC & FIPT EPDM | \$ 15.633 |
| 82     | n/a               | Spears 3629-020 2" PVC Ball Valve                                   | 2   | EA  | BV 3629-020 Spears 2" True Union Ball Valve 2000 Standard w/ SOC & FIPT EPDM     | \$ 19.54  |
| 83     | n/a               | Watt FBV-4 1-1/2" 2PC Brass Ball Valve Full Port Threaded FIP       | 2   | EA  | FBV-4-150 Watts 1-1/2" Full Port Ball Valve                                      | \$ 15.50  |
| 84     | n/a               | Watt FBV-4 2" 2PC Brass Ball Valve Full Port Threaded FIP           | 2   | EA  | FBV-4-020                                                                        | \$ 25.05  |
| 85     | n/a               | Carson 12204070 T-Cover Purple                                      | 10  | EA  | 1220-4RC-Carson Jumbo Lid-Reclaim Carson (1320-3RC-Lid)                          | \$ 11.638 |
| 86     | n/a               | Carson 12204004 T-Cover Tan                                         | 5   | EA  | 1220-4T-Carson Jumbo Lid "only" Tan Carson                                       | \$ 15.238 |

Specify percentage off list price and/or catalogs for like items not named in pricing list.

| Manufacture        | Catalog No. and Date | Percent off Price List |
|--------------------|----------------------|------------------------|
| Bowsmith           |                      | 51%                    |
| Irritrol           |                      | 54%                    |
| Irritrol Parts     |                      | 30%                    |
| Toro               |                      | 50%                    |
| Toro Parts         |                      | 25%                    |
| Red Hot Cement     |                      | 54%                    |
| NDS Valve Boxes    |                      | 47%                    |
| Drip Tubing        |                      | 56%                    |
| Drip Fittings      |                      | 39%                    |
| S80 PVC Nipples    |                      | 80%                    |
| Copper Pipe        |                      | 42%                    |
| Fertilizer         |                      | 40%                    |
| Channel Lock Tools |                      | 40%                    |
| Corona Tools       |                      | 40%                    |
| Kenyon Shovels     |                      | 33.5%                  |