



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

24

MEMO NO.

2. Council Meeting Date:
April 11, 2013

TO: MAYOR & COUNCIL

3. Date Prepared: March 25, 2013

THROUGH: CITY MANAGER

4. Requesting Department: Fire Department

5. SUBJECT: Purchase of Replacement Vehicles

6. RECOMMENDATION: Recommend use of state contract for the purchase of four (4) Dodge Journey crossover vehicles from Avondale Dodge in an amount of \$79,659.23.

7. HISTORICAL BACKGROUND/DISCUSSION: The Fleet Advisory Committee (FAC) reviewed vehicle replacement requests from Municipal Utilities Department (MUD) and the Fire Department. The Fire Department is requesting the replacement of a full size sedan and MUD is requesting the replacement of a pickup truck, a full size sedan and a cargo van. The committee considered each vehicle's current tasking, maintenance history, reliability and projected cost to operate. The FAC has recommended the vehicles be replaced and is also recommending the vehicles be "right sized" to a small SUV or crossover type vehicle.

8. EVALUATION PROCESS: Staff recently issued a bid for several vehicles, including small SUV's. After reviewing responses to the City's bid and options available on the state contract, it was determined that the crossover vehicle on state contract, which saves \$1,597 per vehicle, is the most cost effective purchase agreement to pursue.

9. FINANCIAL IMPLICATIONS: Funds for the purchase of the requested vehicles are available in the following accounts:

Cost: \$79,659.23

Savings: N/A

Long Term Costs: N/A

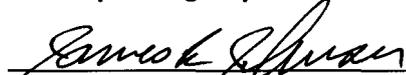
Fund Source:

<u>Acct. No.:</u>	<u>Fund Name:</u>	<u>Program Name:</u>	<u>Amount:</u>
404.2210.6310	Vehicle Replacement	Fire Administration, Motor Vehicles	\$19,355.52
404.3960.6310	Vehicle Replacement	Airport Water Reclamation, Motor Vehicles	\$40,202.47
404.3840.6310	Vehicle Replacement	Environmental Resources, Motor Vehicles	\$20,101.24

10. PROPOSED MOTION: Move to approve use of state contract for the purchase of vehicles from Avondale Dodge in an amount of \$79,659.23.

APPROVALS

11. Requesting Department


James Johnson, Fleet Manager

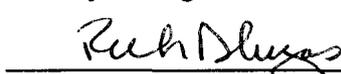
12. Department Head


Jeff Clark, Fire Chief

13. Procurement Officer


Mike Mandt

14. City Manager

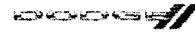

Rich Dlugas

Avondale

DODGE

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City of Chandler		Date	3/6/13	Model	DODGE	Year	Journey	Body Type	SE
PO. Box 4008		City	Chandler	State	AL	Zip	35144	Year	2013
C/O Mike Mandt		Cell Phone		Stock #		Color	RED	Package	
VEHICLE TRADE IN #1				Vehicle Theft Registration/Window Etching Benefits A. \$3,000 cash payment if your stolen car is un-recovered B. All windows are etched C. Up to \$700 car rental expense D. Up to \$300 trip interruption expense E. Up to \$500 of your Homeowners deductible for valuables lost as a result of your vehicle being stolen F. Up to \$500 of your Comprehensive deductible if your car is recovered, but damaged due to the theft G. If your stolen vehicle is recovered and towed to a recovery lot you will be reimbursed for the actual towing and storage charges up to \$300					
VEHICLE TRADE IN #2									
YOUR PAYMENT HAS BEEN				Total Price of Vehicle: 17790.00					
ESTIMATED AT _____ TO _____ FOR				LIFT LIGHT BAR 695.40					
_____ MONTHS UTILIZING AN				CASH PRICE 18475.00					
ESTIMATED RATE OF _____ %				LUXURY TAX					
X				SALES TAX 1625.00					
CUSTOMER ACKNOWLEDGEMENT				TIRE TAX 5.00					
ALL RATES, TERMS, AND PAYMENTS ARE SUBJECT TO CREDIT APPROVAL				VEHICLE THEFT REGISTRATION OPTIONAL					
X				LICENSE PLATES S- CREDIT					
				DOCUMENTARY AND ADMINISTRATION FEE					
				1. TOTAL CASH PRICE DELIVERED 20105.00					
				2. CASH DOWN PAYMENT					
				3. TRADE IN ALLOWANCE					
				LESS BALANCE OWING TO					
				4. TOTAL DOWN PAYMENT (2-3)					
				5. CASH BALANCE DUE ON DELIVERY					
				6. OTHER CHARGES					
Purchaser's signature				AUTO BUTLER					
X				SVC. CONTRACT					
				VEH. SEC. SYSTEM					
Manager's Signature				TOTAL 20105.00					



Prepared For:

Prepared By:
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STANDARD EQUIPMENT

2013 Dodge Journey

4dr FWD SE (JCDH49)

Powertrain

2.4L I-4 DOHC SMPI 16 valve engine with variable valve control, variable intake length * 160 amp alternator * 525 amp battery with run down protection * Transmission oil cooler * 4-speed electronic AUTOSTICK automatic transmission with overdrive, lock-up * Front-wheel drive * ABS & driveline traction control * 4.28 axle ratio * Stainless steel exhaust

Steering and Suspension

Hydraulic power-assist rack and pinion steering with speed-sensing assist * 4-wheel disc brakes with front vented discs * Stability control with anti-roll control * Independent front suspension * Front strut suspension * Front anti-roll bar * Front coil springs * Gas-pressurized front shocks * Rear independent suspension * Rear multi-link suspension * Rear anti-roll bar * Rear coil springs * Gas-pressurized rear shocks * Front and rear 17.0" x 6.50" steel wheels with full wheel covers * P225/65TR17.0 BSW touring AS front and rear tires * Underbody w/crankdown mounted compact steel spare wheel

Safety

4-wheel anti-lock braking system * Center high mounted stop light * Dual airbags, seat mounted driver and passenger side-impact airbags, curtain 1st and 2nd row overhead airbags, airbag occupancy sensor, driver knee airbag * Front height adjustable seatbelts with front pre-tensioners * Sentry Key immobilizer, panic alarm

Comfort and Convenience

Dual zone front air conditioning, air filter, underseat ducts * AM/FM/Satellite-capable, clock, seek-scan, in-dash mounted single CD, MP3 decoder, external memory control, 6 speakers, graphic equalizer, integrated roof antenna, radio steering wheel controls * 1 1st row LCD monitor * Cruise control with steering wheel controls * Power door locks with 2 stage unlock, keyfob (all doors) keyless entry, child safety rear door locks, tailgate/rear door lock included with power doors * 4 12V DC power outlets, driver foot rest, retained accessory power * Digital/analog instrumentation display includes tachometer, oil pressure gauge, engine temperature gauge, oil temperature gauge, transmission fluid temp gauge, engine hour meter, systems monitor, redundant digital speedometer, trip odometer * Warning indicators include oil pressure, engine temperature, battery, lights on, key, low fuel, low washer fluid, bulb failure, door ajar, trunk/liftgate ajar, service interval, brake fluid, turn signal on, tire specific low tire pressure, transmission fluid temp * Steering wheel with tilt and telescopic adjustment * Power front and rear windows with light tint, driver 1-touch down, fixed rearmost windows * Variable intermittent front windshield wipers, fixed interval rear wiper, rear window defroster * Driver side mirror * Day-night rearview mirror * Interior lights include dome light with fade, front and rear reading lights, 2 door curb lights, illuminated entry * Full floor console with covered storage, locking glove box, front and rear cupholders, instrument panel

The information contained in this package is provided to assist in assessing our vehicles and is for your information only. Prices and content information shown are subject to change and should be treated as estimates only. Information on the comparison vehicle is derived from available public sources and may not be completely current or accurate. No representations, warranties or guarantees are given in the information. Neither Chrysler nor the dealer will be liable for any reliance on the contents hereof. Please see salesperson for the most current information and other details. Actual pricing may vary.

Not all buyers or lessees will qualify for the lowest APR or Lease payment and may vary according to creditworthiness. Contact dealer to see if you qualify, to determine your actual price, APR, and monthly payment. Dealer participation may affect savings; residency and other mileage restrictions may apply. The estimates may not include the cost of transportation and handling charges, taxes, title/documentary fees, registration, tags, dealer prep, labor and installation charges, insurance, optional equipment and accessories, certificate of compliance or non-compliance fees, or finance charges. Lease estimates may not include any additional amount due at delivery, first payment or security deposit. Reference DX05102477 2/5/2013

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Date Printed: March 06, 2013

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STANDARD EQUIPMENT Continued

Comfort and Convenience (Continued)

bin, interior concealed storage, 1 seat back storage pocket, driver and passenger door bins, rear door bins, 2nd row underseat storage * Carpeted cargo floor, plastic trunk lid/rear cargo door, cargo tie downs, cargo light, cargo concealed storage

Seating and Interior

Seating capacity of 5 * Bucket front seats with adjustable anti-whiplash head restraints with tilt, center armrest * 6-way adjustable driver seat * 4-way adjustable passenger seat * 40-60 folding rear split-bench seat with fold forward seatback, reclining fore/aft, 3 adjustable rear head restraints, center armrest with storage * Premium cloth faced front seats with plastic back material * Premium cloth faced rear seats with carpet back material * Vinyl door trim insert, full cloth headliner, full carpet floor covering, metal-look instrument panel insert, plastic/rubber gear shift knob, metal-look door panel insert, chrome and metal-look interior accents

Exterior Features

Side impact beams, galvanized steel/aluminum/composite body material * Black side window moldings * Body-colored door handles * Chrome grille * 4 doors with liftgate rear cargo door * Trailer sway control * Driver and passenger power remote black heated folding outside mirrors * Front and rear body-colored bumpers * Aero-composite halogen headlamps with multiple headlamps, delay-off feature * Additional exterior lights include remote activated perimeter/approach lights * Clearcoat monotone paint

Warranty

Basic	36 month/36,000 miles	Powertrain	60 month/100,000 miles
Corrosion Perforation	60 month/100,000 miles	Roadside Assistance	60 month/100,000 miles

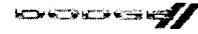
Dimensions and Capacities

Output	173 hp @ 6,000 rpm	Torque	166 lb.-ft. @ 4,400 rpm
Drag coefficient	0.37	1st gear ratio	2.842
2nd gear ratio	1.570	3rd gear ratio	1.000
4th gear ratio	0.690	Reverse gear ratio	2.210
City/hwy	19 mpg/26 mpg	Curb weight	3,818 lbs.
GVWR	5,005 lbs.	Front GAWR Weight	2,750 lbs.
Rear GAWR Weight	2,900 lbs.	Payload	1,003 lbs.
Towing capacity	1,000 lbs.	Front legroom	40.8 "
Rear legroom	36.1 "	Front headroom	40.8 "
Rear headroom	39.9 "	Front hiproom	53.8 "
Rear hiproom	54.4 "	Front shoulder room	57.5 "
Rear shoulder room	56.9 "	Passenger area volume	99.5 cu.ft.
Length	192.4 "	Body width	72.2 "
Body height	66.6 "	Wheelbase	113.8 "
Front tread	61.8 "	Rear tread	62.3 "
Turning radius	19.2 '	Fuel tank	20.5 gal.
Interior cargo volume	39.6 cu.ft.	Interior cargo volume seats folded	67.6 cu.ft.
Interior maximum cargo volume	67.6 cu.ft.		

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SELECTED EQUIPMENT **2013 Dodge Journey**

		4dr FWD SE (JCDH49)	
		MSRP	
JCDH49	Base Vehicle Price (JCDH49)	STD	18,995.00
Packages			
22F	Quick Order Package 22F SE <i>Black Side Roof Rails; LED Taillamps; Sunscreen Glass. . Fleet must have WFJ. Bluetooth is an optional feature on this vehicle. In order to have Bluetooth capabilities you will need to add sales code RSP UConnect Voice Command w/Bluetooth.</i>	OPT	2,000.00
Powertrain			
ED3	Engine: 2.4L I4 DOHC 16V Dual VVT	STD	N/C
DFF	Transmission: 4-Speed Automatic VLP	STD	N/C
STDAX	4.28 Axle Ratio	STD	N/C
Z1A	GVWR: 5,005 lbs	STD	N/C
Wheels & Tires			
TWB	Tires: P225/65R17 BSW A/S Touring	STD	N/C
WFU	Wheels: 17" x 6.5" Steel <i>17" Wheel Covers</i>	STD	N/C
Seats & Seat Trim			
E5	Premium Cloth Low-Back Bucket Seats (E5)	STD	N/C
Other Options			
SDC	Normal Duty Suspension	STD	N/C
APA	Monotone Paint Application	STD	N/C
RHA	Radio: UConnect 4.3 CD/MP3	STD	N/C

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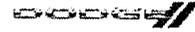
			MSRP	
Interior Colors For : Primary w/SE/SXT				
X9	Black		OPT	N/C
Primary Colors For : Primary w/SE/SXT				
PR1	Bright Red Clearcoat		OPT	N/C
Vehicle Subtotal			\$20,995.00	
Destination			\$995.00	
Vehicle Subtotal (including Destination)			\$21,990.00	

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WARRANTY

2013 Dodge Journey

4dr FWD SE (JCDH49)

Months/Distance

Basic	36 month/36,000 miles
Powertrain	60 month/100,000 miles
Corrosion Perforation	60 month/100,000 miles
Roadside Assistance	60 month/100,000 miles

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DRAKE EQUIPMENT OF ARIZONA
 2235 S 19TH AVE
 PHOENIX, AZ 85009
 602-278-2552 FAX 602-278-0427
 AZINFO@DRAKEEQUIPMENT.COM

Quotation

Quote Number:
43588

Quote Date:
Mar 5, 2013

Page:
1

Quoted to:

AVONDALE AUTOMOTIVE
 ATTN: ACCTS PAYABLE
 10101 W PAPAGO FWY
 AVONDALE, AZ 85323

Ship to:

JOE MAGGIO 623-925-0011

Customer ID	Good Thru	Payment Terms	Sales Rep
AVOAUT	4/4/13	Net 10 Days	DUNCAN MILLER

Quantity	Item	Description	Unit Price	Extension
1.00		*** 454205-02 LIGHT BAR	339.00	339.00
1.00		SW1 SWITCH KIT	18.40	18.40
1.00	001-505000	INSTALL NEW EQUIP	328.00	328.00
			Subtotal	685.40
			Sales Tax	
			Freight	
			Total	685.40

Line Item	Description	FD	MUD AWRP	MUD Env Res	Quantity	Unit Price per Vehicle	Extended Price	FD	MUD AWRP	MUD Env Res	
1	Compact 4 door Crossover Journey. <u>Color White</u>	0	2	1	3	\$ 17,790.00	\$ 53,370.00	\$ -	\$ 35,580.00	\$ 17,790.00	
2	Compact 4 door Crossover Journey. <u>Color Red</u>	1	0	0	1	\$ 17,790.00	\$ 17,790.00	\$ 17,790.00	\$ -	\$ -	
3	Must meet Insurance Institute for Highway Safety Top Safety Pick for the vehicle's model year or National Highway Traffic Safety Administration 2011 and newer model overall five star crash test rating	1	2	1	4	Yes					
4	Low tire pressure indicator	1	2	1	4	std					
5	Four wheel ABS brake system	1	2	1	4	std					
6	Electronic Stability Control	1	2	1	4	std					
7	Automatic transmission	1	2	1	4	std					
8	Bucket Seats	1	2	1	4	std					
9	Cloth Seats	1	2	1	4	std					
10	Folding or split rear seats	1	2	1	4	std					
11	Height adjustable front seat belts	1	2	1	4	std					
12	Power windows	1	2	1	4	std					
13	Power door locks, with speed sensing auto lock	1	2	1	4	std					
14	Tilt telescoping steering wheel	1	2	1	4	std					
15	Power adjustable mirrors, driver and passenger side	1	2	1	4	std					
16	Air conditioning	1	2	1	4	std					
17	4 keys with key fobs if equipped	1	2	1	4	std					
18	Window tint, darkest legal approved	1	2	1	4	std					
19	Floor mats	1	2	1	4	std					
20	12 volt power receptacle for driver	1	2	1	4	std					
21	Warranty Bumper to bumper 3 years 36,000 miles Drive train 5 years 60,000 miles	1	2	1	4	std					
22	Must include all standard equipment. List other options included that are not specified	1	2	1	4		\$ -	\$ -	\$ -	\$ -	
Total Vehicle with Options							\$ 71,160.00	\$ 17,790.00	\$ 35,580.00	\$ 17,790.00	
Up-fitting											
1	Mini Light bar, LED, Amber, Federal Signal Highlighter, perm mount economy model # 454205-02, with control	0	2	1	3	\$ 357.40	\$ 1,072.20	\$ -	\$ 714.80	\$ 357.40	
2	Labor to install up-fit	0	2	1	3	\$ 328.00	\$ 984.00	\$ -	\$ 656.00	\$ 328.00	
Total Up-fitting							\$ 2,056.20	\$ -	\$ 1,370.80	\$ 685.40	
Total Vehicle and Up-fitting							\$ 73,216.20	\$ 17,790.00	\$ 36,950.80	\$ 18,475.40	
Tax ____%							\$ 6,443.03	\$ 1,565.52	\$ 3,251.67	\$ 1,625.84	
Grand Total Vehicle, Up-fitting and Tax							\$ 79,659.23	\$ 19,355.52	\$ 40,202.47	\$ 20,101.24	
US EPA 2012 fuel economy rating price adjustment:					Enter MPG City	Mileage Factor	Mileage Factor Extd				
Mileage Factor (30,000 miles / US EPA MPG City X \$4.00)					19	\$6,316	\$25,263				
Price adjusted by mileage factor							\$104,922				
							MUD AWRP 21383, 99100				
							MUD Env Res 05932				
							Fire Dept 04007				