



**PURCHASING ITEM
FOR
COUNCIL AGENDA
CS14-013**

1. Agenda Item Number:

34

2. Council Meeting Date:
September 12, 2013

TO: **MAYOR & COUNCIL**

3. Date Prepared: August 8, 2013

THROUGH: **CITY MANAGER**

4. Requesting Department: Community Services

5. **SUBJECT:** Purchase of Exercise Equipment with Advanced Exercise Equipment

6. **RECOMMENDATION:** Recommend approval to use the National Joint Powers Alliance (NJPA) Contract No. 021512-LFF for the purchase of exercise equipment with Advanced Exercise Equipment in an amount not to exceed \$61,043.98.

7. **HISTORICAL BACKGROUND/DISCUSSION:** Nine pieces of equipment are being purchased as part of a five-year replacement plan of the existing 47 pieces of cardio equipment at the Tumbleweed Recreation Center (TRC). The pieces of equipment being purchased include five treadmills, one recumbent cycle, two upright cycles, one ADA accessible recumbent stepper, and one touch screen LCD for a dual adjustable pulley machine. The new pieces of equipment will replace the older models, with the exception of the ADA accessible recumbent stepper, which will better accommodate people with disabilities, active adults, and people with balance issues. The new models are all equipped with the LifeFitness Wi-Fi technology that the TRC currently has in place and will enhance the user's workouts. The TRC will also receive a trade-in credit of \$7,000.00 on the eight pieces of equipment that are being replaced. The expected delivery date is late October 2013.

8. **EVALUATION PROCESS:** The requested equipment and services were solicited through a Request for Proposals (RFP) process by National Joint Powers Alliance (NJPA), a national cooperative. NJPA awarded this new national contract in March 2012 to multiple vendors and it was extended for an additional year in March 2013. The solicitation and evaluation process was conducted in accordance with established NJPA policies and procedures, and the contract award was made to the responsible offeror(s), whose proposal was determined in writing to be the most advantageous to the cooperative. Consideration was given to the evaluation factors set forth in the request for proposals. The selected vendor for this purchase, Advanced Exercise Equipment, provides factory approved installation and support for the Life Fitness equipment that is being purchased and is only one of two platinum dealers in the region to provide Life Fitness equipment. There is no other vendor locally that can meet the specifications and performance requirements, and can provide factory qualified product and installation. The NJPA contract provides uniform competitive pricing discounts of up to 35%, highly detailed support services, warranty conditions, and free training. These conditions protect the City's investment and further ensures years of full operation and service. A purchase order will be used as the contract and the City has an approved Intergovernmental Agreement (IGA) with NJPA.

9. **FINANCIAL IMPLICATIONS:** Funds for this purchase have been appropriated in account 401-4580-6419-0000-6PR634. Funding for the purchase of this equipment was approved as part of the 2013-14 Community Services Capital Improvement Program.

10. **PROPOSED MOTION:** Move that City Council approve the use of National Joint Powers Alliance (NJPA) Contract No. 021512-LFF for the purchase of exercise equipment with Advanced Exercise Equipment in an amount not to exceed \$61,043.98.

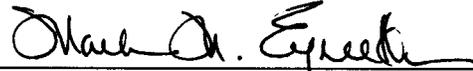
APPROVALS

11. Requesting Department



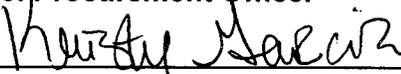
Barbara Young, Recreation Manager

12. Department Head



Mark M. Eynatten, Community Services Director

13. Procurement Officer



Kristy Garcia, CPPB

14. City Manager



Rich Dlugas