



Chandler · Arizona
Where Values Make The Difference

**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

24

2. Council Meeting Date:

November 7, 2013

TO: **MAYOR & COUNCIL**

3. Date Prepared: October 18, 2013

THROUGH: **CITY MANAGER**

4. Requesting Department: City Manager

5. **SUBJECT:** Purchase of Network Security Software/Appliance and Annual Support/Maintenance

6. **RECOMMENDATION:** Recommend utilization of the Western States Contracting Alliance (WSCA) #ADSPO11-007500 to purchase Fluke Truview network security software/appliance and annual support/maintenance from SHI International Corporation in an amount not to exceed \$79,381.

7. **HISTORICAL BACKGROUND/DISCUSSION:** For the past 7 years, the City has utilized network traffic analysis software and security appliance (Netscout Infinistream) to provide fast and accurate diagnosis of network problems. This system allows City staff to capture, store, and analyze several gigabytes of network traffic and is part of the standard set of network security analysis tools. The current system is beyond its useful life (originally scheduled for replacement in FY11/12) and is no longer able to meet the demands of the increased network traffic and bandwidth now being used by the City. Information Technology staff have researched the current state-of-the-art network traffic analysis software and appliances and are recommending the Fluke TruView platform as a technically superior choice based on the City's current needs. Replacing the Netscout Infinistream with the Fluke TruView will enable the technical teams to diagnose network and application performance issues within the City's complex network environment and remedy them quickly and effectively. The replacement of this system including the annual support/maintenance cost has been planned for and funded through the Technology Replacement Fund 403. The software/appliance cost is \$44,189 and support/maintenance cost is \$35,192 for 3 years.

8. **EVALUATION PROCESS:** WSCA was formed in 1993 by state purchasing directors from fifteen western states with the purpose of establishing a means for participating states to join together in cooperative multi-state contracting in order to achieve cost-effective and efficient acquisitions of products and services as well as to take advantage of large quantity volume discounts. Comparative price quotes were obtained and show that the WSCA discount is approximately 35% off of retail price on the software/appliance and about 10% off on the corresponding support/maintenance price.

9. **FINANCIAL IMPLICATIONS:** Funding for this purchase is available in the account: 403.1290.6315.0.0 Computer Lease Fund, Capital Non-Departmental, Computer Hardware in an amount not to exceed \$79,381.

10. **PROPOSED MOTION:** Move to approve the utilization of the WSCA Contract #ADSPO11-007500 to purchase Fluke Truview network security software/appliance and annual support/maintenance from SHI International Corporation in an amount not to exceed \$79,381.

APPROVALS

11. Requesting Department

12. Department Head

Patrick Hait, Infrastructure Manager

Steven Philbrick, Chief Information Officer

13. Procurement Officer

14. City Manager

Carolee Stees, CPPB

Rich Dlugas