



Chandler Arizona
Where Culture Meets The Highways

PURCHASING ITEM
FOR
COUNCIL AGENDA

1. Agenda Item Number:

22

2. Council Meeting Date:

January 23, 2014

TO: MAYOR & COUNCIL

3. Date Prepared: December 20, 2013

THROUGH: CITY MANAGER

4. Requesting Department: City Manager

5. SUBJECT: Network Storage Annual Support

6. RECOMMENDATION: Recommend approval of the purchase of network storage annual support utilizing AZ State/Western States Contracting Alliance (WSCA) contract #ADSP010-00000049/B27161 from EMC Corporation in an amount not to exceed \$196,319.

7. HISTORICAL BACKGROUND/DISCUSSION: The City of Chandler Storage Area Network (SAN) and Network Attached Storage (NAS) require support for the hardware and software. These systems store production databases and other city data that is accessed on a daily basis by users and citizens. Renewing the maintenance support allows the vendor to continue to replace parts and make repairs on the hardware. The maintenance also allows the City to obtain software updates to the system. The SAN/NAS need support in case a hardware failure occurs or the software needs to be updated for performance. As the manufacturer of the hardware and software, EMC is the direct provider of support for these systems and the WSCA contract with EMC provides the best value to the City.

8. EVALUATION PROCESS: WSCA was formed in 1993 by state purchasing directors from fifteen western states with the purpose of establishing a means for participating states to join together in cooperative multi-state contracting in order to achieve cost-effective and efficient acquisitions of products and services as well as to take advantage of large quantity volume discounts. Computers, printers, servers and related support have been competitively bid by the State of Minnesota on behalf of WSCA and a three-year contract was awarded to EMC Corporation in 2009. The contract was extended for an additional two-year term in 2012. The State of Arizona has adopted this contract for use by State agencies and political subdivisions. The contract has been structured with a percentage discount from the Product and Service Schedule and also allows users to receive promotional pricing, trade-in pricing and cumulative volume discounts.

9. FINANCIAL IMPLICATIONS: Funding for this purchase is available in account: 403.1290.5419.0.0.0 Technology Replacement, Non-Departmental, Other Equipment R & M in an amount not to exceed \$196,319.

10. PROPOSED MOTION: Move to approve the purchase of network storage annual support utilizing AZ State/WSCA contract #ADSP010-00000049/B27161 from EMC Corporation in an amount not to exceed \$196,319.

APPROVALS

11. Requesting Department

Mitchell L. Robinson for Patrick Hait
Patrick Hait, IT Infrastructure Manager

12. Department Head

Steven Philbrick
Steven Philbrick, Chief Information Officer

13. Procurement Officer

Carolee Stees
Carolee Stees, CPPB

14. City Manager

Rich Dlugas
Rich Dlugas