



Chandler • Arizona
Where Values Make The Difference

**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

40

2. Council Meeting Date:
December 11, 2014

TO: MAYOR & COUNCIL

3. Date Prepared: November 13, 2014

THROUGH: CITY MANAGER

4. Requesting Department: City Manager

5. SUBJECT: Purchase of LANDesk license conversion, training and implementation services

6. RECOMMENDATION: Staff recommends City Council approve the use of Western States Contracting Alliance (WSCA) Agreement No. ADSPO11-007500, with SHI International Corporation, for the purchase of LANDesk license conversion, training and implementation services, in the amount of \$110,443.

7. BACKGROUND/DISCUSSION: The City currently utilizes numerous software application modules from LANDesk that are used to manage City-owned desktop and laptop computers and provide service and support. The network security audit completed last year pointed out the need for the City to better manage versions of applications installed on desktop and laptop computers. After reviewing various options to improve the City's patch management on these computers, Information Technology staff is recommending adding another module, LANDesk Total User Management Suite (TUMS), to our existing licensed products. This module will allow us to deploy updates and patches more effectively and will reduce our desktop security vulnerabilities. TUMS consolidates a couple of LANDesk products we already own into one suite and adds Security Suite, Data Analytics, and other modules that would be beneficial to better manage the devices in the City's environment. This suite is licensed by user rather than managed node, which keeps the cost down as City users increasingly have more than one City managed device. The ongoing maintenance cost of TUMS will be more cost effective over time compared to adding individual modules with the current licensing structure. Funds approved in budget decision packages for Network Security Remediation will be used for this purchase. This purchase includes the annual maintenance and support renewal for the City's LANDesk products.

8. EVALUATION: WSCA was formed in 1993 by state purchasing directors from fifteen western states with the purpose of establishing a means for participating states to join together in cooperative multi-state contracting to achieve cost-effective, efficient acquisitions of products and services and to take advantage of large quantity volume discounts. The State of Arizona has adopted the use of this contract, which in turn allows the City to use it. The SHI contract, used statewide for purchase of software and related support items, was originally awarded in June 2011 and will expire in June 2015. This purchase includes an additional 13% discount (\$6,200) on TUMS and an additional 9% discount (\$3,100) on the ongoing maintenance support over and above the standard contracted discount.

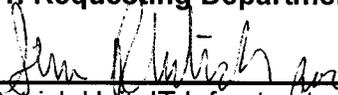
9. FINANCIAL IMPLICATIONS:

<u>Item</u>	<u>Acct. No.</u>	<u>Fund</u>	<u>Amount</u>
Software	403.1290.6316.0.0.0	Technology Replacement	\$ 47,250
Support/Maintenance	403.1290.5419.0.0.0	Technology Replacement	\$ 45,055
Implementation Services	101.1280.5219.0.0.0	IT Infrastructure & Client Support	\$ 11,664
Training	101.1280.5814.0.0.0	IT Infrastructure & Client Support	\$ 6,474
		Total	\$110,443

10. PROPOSED MOTION: Move to approve the use of WSCA Agreement No. ADSPO11-007500, with SHI International Corporation, for the purchase of LANDesk license conversion, training and implementation services, in the amount of \$110,443.

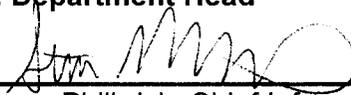
APPROVALS

11. Requesting Department



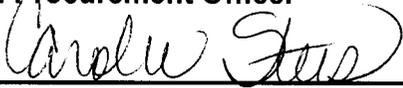
Patrick Hait, IT Infrastructure Manager

13. Department Head



Steven Philbrick, Chief Information Officer

12. Procurement Officer



Carolee Stees, CPPB

14. City Manager



Rich Dlugas