



Chandler Arizona
Where Values Make The Difference

**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

19

2. Council Meeting Date:
January 22, 2015

TO: **MAYOR & COUNCIL**

3. Date Prepared: December 30, 2014

THROUGH: **CITY MANAGER**

4. Requesting Department: Fire, Health & Medical

5. **SUBJECT:** Agreement with Municipal Emergency Services, Inc. (MES) for the purchase of Self-Contained Breathing Apparatus (SCBA)

6. **RECOMMENDATION:** Staff recommends City Council approve Agreement No. FD5-340-3454 with MES for the purchase of SCBA's in the amount of \$1,364,235.84.

7. **BACKGROUND/DISCUSSION:** This request is for funding to replace the Department's SCBA's. This equipment is essential because it allows firefighters to breathe while working in the toxic atmospheres created by fires and hazardous materials incidents. Safety standards for SCBA's are set by the National Fire Protection Association (NFPA). New standards became effective in 2013. Replacing existing SCBA's is necessary in order to meet these new standards and due to the age of current SCBA's, most of the Department's SCBA are more than ten years old and have reached the end of their operational life. The new NFPA standards required manufacturers to subject the SCBA's to rigorous testing to provide greater assurances that the equipment will function properly after repeated exposure to heat, water and rapid movements. The Department's current SCBA's met the NFPA standards that existed when the SCBA's were manufactured, but now need to be replaced to meet the new standards.

8. **EVALUATION:** On September 16, 2014, City staff issued a Request for Proposal for SCBA's. Notification was sent to all registered SCBA vendors. Two proposals were received from FDC Rescue Products and MES.

The Evaluation Committee evaluated the proposals and performed multiple field tests to ensure the best performance and functionality. Based on the results of the tests, staff recommends award to MES, who submitted the most advantageous offer to the City in accordance with the evaluation criteria.

9. FINANCIAL IMPLICATIONS:

Cost: \$1,364,235.84

<u>Acct. No.:</u>	<u>Fund:</u>	<u>Program Name:</u>	<u>CIP Funded:</u>	<u>Funds:</u>
401.2250.6320.6FI636	General Gov't Capital Projects Fund	Self-Contained Breathing Apparatus	FY 14/15	\$1,364,235.84

10. **PROPOSED MOTION:** Approve Agreement No. FD5-340-3454 with Municipal Emergency Services, Inc. (MES) for the purchase of Self-Contained Breathing Apparatus in the amount of \$1,364,235.84.

ATTACHMENTS: Agreement

APPROVALS

11. Requesting Department


Tom Dwiggin, Assistant Fire Chief

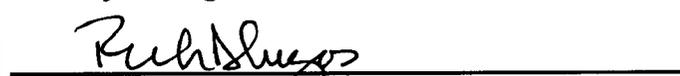
13. Department Head


Jeff Clark, Fire Chief

12. Procurement Officer


Carolee Stees, CPPB

14. City Manager


Rich Dlugas

CITY OF CHANDLER PURCHASE CONTRACT
SELF-CONTAINED BREATHING APPARATUS
AGREEMENT NO.: FD5-340-3454

THIS AGREEMENT is made and entered into this 7th day of January, 2015, by and between the City of Chandler, a Municipal Corporation of the State of Arizona, hereinafter referred to as "CITY", and Municipal Emergency Services, hereinafter referred to as "CONTRACTOR".

NOW THEREFORE, in consideration of the mutual promises and obligations set forth herein, the parties hereto agree as follows:

1. CONTRACT ADMINISTRATION AND OPERATION:

1.1. Contract Administrator: CONTRACTOR shall act under the authority and approval of the Fire Battalion Chief/designee (Contract Administrator), to provide the goods and merchandise specified by this Contract.

1.2. Ordering Instructions: Authorization for purchases under the terms and conditions of this contract will be made only upon issuance of a CITY Purchase Order, a Contract Release Order or use of a City Procurement Card.

2. GOODS AND MERCHANDISE TO BE PROVIDED: CONTRACTOR shall provide to CITY the goods and merchandise listed on Exhibit A, attached hereto and made a part hereof by reference, at the prices listed on Exhibit B, all as more specifically set forth in the Specifications and details included therein.

2.1. Safety Standards: All items supplied pursuant to this contract must comply with the current applicable occupational safety and health standards of the State of Arizona Industrial Commission, the National Electric Code, and the National Fire Protection Association Standards.

2.2. Non-Discrimination. The CONTRACTOR shall comply with State Executive Order No. 99-4 and all other applicable City, State and Federal laws, rules and regulations, including the Americans with Disabilities Act.

2.3. Product Discontinuance (Categories): In the event that a required product or model is discontinued by the manufacturer, CITY at its sole discretion may allow CONTRACTOR to provide a substitute for the discontinued item. CONTRACTOR shall request permission to substitute a new product or model and provide the following:

A formal announcement from the manufacturer that the product or model has been discontinued.

Documentation from the manufacturer that names the replacement product or model.

Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.

Documentation confirming that the price for the replacement is the same as or less than the discontinued model.

If requested by CITY, CONTRACTOR shall provide a sample of the replacement product.

2.4. Licenses: CONTRACTOR shall maintain in current status all Federal, State and local licenses and permits required for the operation of the business conducted by CONTRACTOR as applicable to this contract.

- 2.5. **Contract Orders:** CONTRACTOR shall, in accordance with all terms and conditions of this Contract, fully perform and shall be obligated to comply with all contract orders received by CONTRACTOR prior to the expiration or termination hereof, unless otherwise directed in writing by the Contract Administrator, including, without limitation, all contract orders received prior to but not fully performed and satisfied at the expiration or termination of this Contract.
- 2.6. **Advertising, Publishing and Promotion of Contract:** The CONTRACTOR shall not use, advertise or promote information for commercial benefit concerning this Contract without the prior written approval of the Procurement Officer.
- 2.7. **Compliance With Applicable Laws:** CONTRACTOR shall comply with all applicable Federal, state and local laws, and with all applicable license and permit requirements.
- 2.8. **Assignment:** Services covered by this Contract shall not be assigned in whole or in part without the prior written consent of CITY.
- 2.9. **Amendments:** The Contract may be modified only through a written Contract Amendment executed by authorized persons for both parties. Changes to the Contract, including the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by a person who is not specifically authorized by CITY in writing or made unilaterally by the CONTRACTOR are violations of the Contract and of applicable law. Such changes, including unauthorized written Contract Amendments shall be void and without effect, and the CONTRACTOR shall not be entitled to any claim under this Contract based on those changes.
- 2.10. **Payment.** A separate invoice shall be issued for each shipment of goods or materials, and no payment will be issued prior to receipt of goods or materials and receipt of a correct invoice.
- 2.11. **Estimated Quantities.** The quantities shown on Exhibit B (the Price List) are estimates only, based upon available information. Payment shall be based on actual quantities and there is no guarantee that any certain quantity shall be required by CITY. CITY reserves the right to increase or decrease the quantities actually required.
- 2.12. **Current Models.** It is CITY's intent to procure materials of the latest technology. All materials bid must be in current production and parts must be available for a minimum of five (5) years from bid date.
- 2.13. **Current Products.** All products offered in response to this solicitation shall be in current and ongoing production; shall have been formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.
- 2.14. **New/Current Products.** All goods, equipment, materials, parts and other components supplied pursuant to this Contract shall be new, or the latest model and of the most suitable grade for the purpose intended.
- 2.15. **Packing and Shipping.** The CONTRACTOR shall be responsible for industry standard packing, which conforms to requirements of carrier's tariffs and Interstate Commerce Commission (ICC) regulations. Containers must be clearly marked as to lot number, destination, address and purchase order number.
3. **WARRANTIES:**
 - 3.1. **Liens:** CONTRACTOR warrants that the materials supplied under this Contract are free of liens and shall remain free of liens.
 - 3.2. **Quality:** Unless otherwise modified elsewhere in these terms and conditions, CONTRACTOR warrants that, for one year after acceptance by CITY of the materials, they shall be:

- 3.2.1. Of a quality to pass without objection in the trade under the Contract description;
- 3.2.2. Fit for the intended purposes for which the materials are used;
- 3.2.3. Within the variations permitted by the Contract and are of even kind, quantity, and quality within each unit and among all units;
- 3.2.4. Adequately contained, packaged and marked as the Contract may require; and
- 3.2.5. Conform to the written promises or affirmations of fact made by CONTRACTOR.
- 3.3. **Fitness:** CONTRACTOR warrants that any material supplied to CITY shall fully conform to all requirements of the Contract and all representations of CONTRACTOR, and shall be fit for all purposes and uses required by the Contract.
- 3.4. **Inspection/Testing:** The warranties set forth in Section 3 herein are not affected by inspection or testing of or payment for the materials by CITY.
- 3.5. **Manufacturer Warranty (Equipment).** Scott Safety (manufacturer) warrants 2013 Compliant Air-Pak SCBA to be free from defects in workmanship and materials for a period of ten years from the date of original manufacture by Scott. The pressure reducer is warranted to be free from defects in workmanship and materials for a period of fifteen years from the date of manufacture. The complete respirator has a ten year bumper to bumper warranty to be free from defects in workmanship and materials and the electronics are warranted to be free from defects in workmanship and materials for five years for an NFPA 2013 Edition compliant Air-Pak SCBA. Scott Safety warrants RIT-Pak products to be free from defects in workmanship and materials for a period of one year from the date of original manufacture by Scott. Scott Safety warrants all of its SKA-Pak airline respirator products to be free from defects in workmanship and materials for a period of five years from the date of original manufacture by Scott. Scott Safety warrants the Epic 3 Voice Amp to be free from defects in workmanship and materials for a period of one year from the date of original manufacture by Scott.
4. **ACCEPTANCE AND DOCUMENTATION:** All goods are subject to final inspection and acceptance by CITY. Material failing to meet the requirements of this Contract will be held at CONTRACTOR's risk and may be returned to CONTRACTOR. If so returned, the cost of transportation, unpacking, inspection, repacking, reshipping or other like expenses are the responsibility of CONTRACTOR. CITY may elect to do any or all of the following: Waive the non-conformance; stop the work immediately; or bring the material into compliance. Defective Products. All defective products shall be replaced and exchanged by CONTRACTOR. The cost of transportation, unpacking, inspection, repacking, reshipping or other like expenses shall be paid by the CONTRACTOR. All replacement products must be received by CITY within seven (7) days of initial notification
- 4.1. **Records.** The CONTRACTOR shall retain all data and other "records" relating to the acquisition and performance of the Contract for a period of five years after the completion of the Contract.
- 4.2. **Audit.** At any time during the term of this Contract and five (5) years thereafter, CONTRACTOR's books and records shall be subject to audit by CITY to the extent that the books and records relate to the performance of the Contract or Subcontract. Upon request, CONTRACTOR shall produce a legible copy of any or all such records.
- 4.3. **Delivery.** Delivery shall be made within 35-42 calendar days after receipt of a Purchase Order (ARO).
5. **PRICE:** CITY shall pay to CONTRACTOR an amount not to exceed \$1,364,235.84 for the completion of all the work and services described herein, which sum shall include all costs or expenses incurred by CONTRACTOR, payable as set forth in Exhibit B, attached hereto and made a part hereof by reference.

- 5.1. **Pricing:** Prices stated include all freight, insurance, warranty costs, and any other applicable charges.
- 5.2. **Payment:** A separate invoice shall be issued for each shipment of goods or merchandise, and no payment will be issued prior to receipt of material and a correct invoice. All billing invoices shall include delivery time, purchase order number, and contractual payment terms. Items are to be identified by the name, model number, contract number, line item number, and serial number if applicable. Payment. CONTRACTOR shall submit to the issuing department, after completion of the task or combination of tasks listed by the issuing departments task order, a statement of charges for the work completed under that task order, in conformance with the pricing schedule of this contract, the issuing department shall process the claim for prompt payment in accordance with the standard operating procedures of CITY.
- 5.3. **Delivery:** All prices are F.O.B. Destination and include all delivery and unloading at the specified destinations. CONTRACTOR shall retain title and control of all goods until they are delivered and accepted by CITY. All risk of transportation and all related charges shall be the responsibility of CONTRACTOR. All claims for visible or concealed damage shall be filed by CONTRACTOR. CITY will notify CONTRACTOR promptly of any damaged goods and shall assist CONTRACTOR in arranging for inspection.
- 5.4. **Risk of Loss:** CONTRACTOR shall bear all loss of conforming material covered under this Contract until received by authorized personnel at the location designated in the purchase order or Contract. Mere receipt does not constitute final acceptance. The risk of loss for nonconforming materials shall remain with CONTRACTOR regardless of receipt.
- 5.5. **Taxes:** CONTRACTOR shall be solely legally responsible for any and all tax obligations, which may result out of CONTRACTOR'S performance of this Contract. CITY shall have no legal obligation to pay any amounts for taxes, of any type, incurred by CONTRACTOR. City agrees that Contractor may bill the City for applicable privilege license taxes which are paid for by Contractor and that the City will reimburse Contractor for privilege license taxes actually paid by Contractor. If Contractor obtains any refund of privilege license taxes paid, City will be entitled to a refund of such amounts.
- 5.6. **IRS W9 Form.** In order to receive payment CONTRACTOR shall have a current I.R.S. W9 Form on file with CITY, unless said form is not required by law.
- 5.7. **Price Reduction.** CONTRACTOR shall offer CITY a price reduction for its products concurrent with a published price reduction made to other customers.

6. USE OF THIS CONTRACT:

- 6.1. **Emergency Purchases:** CITY reserves the right to purchase from other sources those items which are required on an emergency basis and cannot be supplied immediately by the CONTRACTOR.
- 6.2. **Cooperative Use of Contract.** In addition to the City of Chandler and with approval of the contracted CONTRACTOR, this Contract may be extended for use by other municipalities, school districts and government agencies of the State. A current listing of eligible entities may be found at www.maricopa.gov/materials and then click on 'Contracts', 'S.A.V.E.' listing and 'ICPA'. Any such usage by other entities must be in accordance with the ordinance, charter and/or procurement rules and regulations of the respective political entity.

If required to provide services on a school district property at least five (5) times during a month, CONTRACTOR shall submit a full set of fingerprints to the school district in accordance with A.R.S. 15-512 of each person or employee who may provide such service. The District shall conduct a fingerprint check in accordance with A.R.S. 41-1750 and Public Law 92-544 of all CONTRACTORS, sub-CONTRACTORS or vendors and their employees for which fingerprints are submitted to the District. Additionally, the CONTRACTOR shall comply with the governing body fingerprinting policies of each individual school district/public entity. CONTRACTOR, sub-contractors, vendors

and their employees shall not provide services on school district properties until authorized by the District.

Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The CITY shall not be responsible for any disputes arising out of transactions made by other agencies who utilize this Agreement.

7. CITY'S CONTRACTUAL REMEDIES:

- 7.1. Right to Assurance:** If CITY in good faith has reason to believe that CONTRACTOR does not intend to, or is unable to perform or continue performing under this Contract, the Procurement Officer may demand in writing that CONTRACTOR give a written assurance of intent to perform. Failure by CONTRACTOR to provide written assurance within the number of Days specified in the demand may, at CITY's option, be the basis for terminating the Contract under the Uniform Terms and Conditions or other rights and remedies available by law or provided by the contract.
- 7.2. Non-exclusive Remedies:** The rights and the remedies of CITY under this Contract are not exclusive.
- 7.3. Nonconforming Tender:** Goods, materials or merchandise supplied under this Contract shall fully comply with this Contract and the specifications included herein. The delivery of goods, materials or merchandise or any portion thereof that do not fully comply constitutes a breach of contract. On delivery of nonconforming goods, materials or merchandise, CITY may terminate the Contract for default under applicable termination clauses in the Contract, exercise any of its rights and remedies under the Uniform Commercial Code, or pursue any other right or remedy available to it.
- 7.4. Right of Offset:** CITY shall be entitled to offset against any sums due to CONTRACTOR, any expenses or costs incurred by CITY, or damages assessed by CITY concerning CONTRACTOR's non-conforming performance or failure to perform the Contract, including costs and damages incurred by CITY.

8. TERMINATION:

- 8.1. Termination for Convenience:** CITY reserves the right to terminate this Agreement or any part thereof for its sole convenience with thirty (30) days written notice. In the event of such termination, CONTRACTOR shall immediately stop all work hereunder, and shall immediately cause any of its suppliers and subCONTRACTORS to cease such work. As compensation in full for services performed to the date of such termination, the CONTRACTOR shall receive a fee for the percentage of services actually performed. This fee shall be in the amount to be mutually agreed upon by the CONTRACTOR and CITY, based on the agreed Scope of Work. If there is no mutual agreement, the Management Services Director shall determine the percentage of work performed under each task detailed in the Scope of Work and the CONTRACTOR'S compensation shall be based upon such determination and CONTRACTOR'S fee schedule included herein.
- 8.2. Termination for Cause:** City may terminate this Agreement for Cause:

Upon the occurrence of any one or more of the following events:

- 1) If CONTRACTOR fails to perform pursuant to the terms of this Agreement
- 2) If CONTRACTOR is adjudged a bankrupt or insolvent;
- 3) If CONTRACTOR makes a general assignment for the benefit of creditors;
- 4) If a trustee or receiver is appointed for CONTRACTOR or for any of CONTRACTOR 'S property.
- 5) If CONTRACTOR files a petition to take advantage of any debtor's act, or to reorganize under the bankruptcy or similar laws;
- 6) If CONTRACTOR disregards laws, ordinances, rules, regulations or orders of any public body having jurisdiction;

7) Where Agreement has been so terminated by CITY, the termination shall not affect any rights of CITY against CONTRACTOR then existing or which may thereafter accrue.

- 8.3. Termination for Misrepresentation.** CITY may, upon written notice, terminate this Contract for any attempt by CONTRACTOR to represent any goods or materials not specifically awarded as being under contract with the CITY of Chandler. Any such action is subject to the legal and contractual remedies available to CITY inclusive of, but not limited to, contract cancellation, suspension and/or debarment of CONTRACTOR.
- 8.4. Cancellation for Conflict of Interest:** Pursuant to A.R.S. § 38-511, CITY may cancel this Contract after Contract execution without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting or creating the Contract on behalf of CITY is or becomes at any time while the Contract or an extension of the Contract is in effect an employee of or a consultant to any other party to this Contract with respect to the subject matter of the Contract. The cancellation shall be effective when the CONTRACTOR receives written notice of the cancellation unless the notice specifies a later time.
- 8.5. Gratuities:** CITY may, by written notice, terminate this Contract, in whole or in part, if CITY determines that employment or a Gratuity was offered or made by the CONTRACTOR or a representative of the CONTRACTOR to any officer or employee of CITY for the purpose of influencing the outcome of the procurement or securing the Contract, an amendment to the Contract, or favorable treatment concerning the Contract, including the making of any determination or decision about contract performance. CITY, in addition to any other rights or remedies, shall be entitled to recover exemplary damages in the amount of three times the value of the Gratuity offered by the CONTRACTOR.
- 8.6. Suspension or Debarment:** CITY may, by written notice to the CONTRACTOR, immediately terminate this Contract if CITY determines that the CONTRACTOR has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but not limited to, being disapproved as a Sub-CONTRACTOR of any public procurement unit or other governmental body. Submittal of an offer or execution of a contract shall attest that the CONTRACTOR is not currently suspended or debarred. If the CONTRACTOR becomes suspended or debarred, the CONTRACTOR shall immediately notify CITY.
- 8.7. Continuation of Performance Through Termination:** The CONTRACTOR shall continue to perform, in accordance with the requirements of the Contract, up to the date of termination, as directed in the termination notice.
- 8.8. No Waiver:** Either party's failure to insist on strict performance of any term or condition of the Contract shall not be deemed a waiver of that term or condition even if the party accepting or acquiescing in the nonconforming performance knows of the nature of the performance and fails to object to it.
- 8.9. Availability of Funds for the next Fiscal Year.** Funds may not presently be available under this agreement beyond the current fiscal year. No legal liability on the part of the CITY for services may arise under this agreement beyond the current fiscal year until funds are made available for performance of this agreement. The CITY may reduce services or terminate this agreement without further recourse, obligation, or penalty in the event that insufficient funds are appropriated. The City Manager shall have the sole and unfettered discretion in determining the availability of funds.
- 9. FORCE MAJEURE:** Neither party shall be responsible for delays or failures in performance resulting from acts beyond their control. Such acts shall include, but not be limited to, acts of God, riots, acts of war, epidemics, governmental regulations imposed after the fact, fire, communication line failures, power failures, or earthquakes.

10. DISPUTE RESOLUTION:

10.1. Arizona Law. This Agreement shall be governed and interpreted according to the laws of the State of Arizona.

10.2. Jurisdiction and Venue. The parties agree that this Agreement is made in and shall be performed in Maricopa County. Any lawsuits between the Parties arising out of this Agreement shall be brought and concluded in the courts of Maricopa County in the State of Arizona, which shall have exclusive jurisdiction over such lawsuits.

10.3. Fees and Costs. Except as otherwise agreed by the parties, the prevailing party in any adjudicated dispute relating to this Agreement is entitled to an award of reasonable attorney's fees, expert witness fees and costs including, as applicable, arbitrator fees; provided, however, that no award of attorney's fees shall exceed ten percent (10%) of the damages awarded the prevailing party unless the non-prevailing party has been determined to have acted in bad faith or in a frivolous manner during the adjudication.

11. INDEMNIFICATION: To the fullest extent permitted by law, CONTRACTOR, its successors, assigns and guarantors, shall defend, indemnify and hold harmless City and any of its elected or appointed officials, officers, directors, commissioners, board members, agents or employees from and against any and all allegations, demands, claims, proceedings, suits, actions, damages, including, without limitation, property damage, environmental damages, personal injury and wrongful death claims, losses, expenses (including claim adjusting and handling expenses), penalties and fines (including, but not limited to, attorney fees, court costs, and the cost of appellate proceedings), judgments or obligations, which may be imposed upon or incurred by or asserted against the City by reason of this Agreement or the services performed or permissions granted under it, or related to, arising from or out of, or resulting from any negligent or intentional actions, acts, errors, mistakes or omissions caused in whole or part by CONTRACTOR, or any of its subcontractors, or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, relating to the discharge of any duties or the exercise of any rights or privileges arising from or incidental to this Agreement, including but not limited to, any injury or damages claimed by any of CONTRACTOR's and subcontractor's employees.

12. NOTICES: All notices or demands required to be given pursuant to the terms of this Contract shall be given to the other party in writing, delivered by hand or registered or certified mail, at the addresses set forth below, or to such other address as the parties may substitute by written notice given in the manner prescribed in this paragraph.

In the case of CITY	In the case of the CONTRACTOR
Department: <u>Purchasing</u>	Firm Name: <u>Municipal Emergency Services</u>
Contact: <u>Carolee Stees</u>	Contact: <u>Mark Simmons</u>
Mailing Address: <u>PO Box 4008 MS 901</u>	Address: <u>2330 W University Drive #10</u>
Physical Address: <u>175 S Arizona Avenue</u>	City, State, Zip: <u>Tempe, AZ 85281</u>
City, State, Zip: <u>Chandler, AZ 85225</u>	Phone: <u>480.967.6100</u>
Phone: <u>480.782.2405</u>	FAX: _____
FAX: <u>480.782.2410</u>	_____

Notices shall be deemed received on date delivered, if delivered by hand, and on the delivery date indicated on receipt if delivered by certified or registered mail.

13. GENERAL TERMS:

- 13.1. Entire Agreement:** This Contract, including all Exhibits attached hereto, constitutes the entire understanding of the parties and supersedes all previous representations, written or oral, with respect to the services specified herein. This Contract may not be modified or amended except by a written document, signed by authorized representatives of each party.
- 13.2. Assignment:** Services covered by this Contract shall not be assigned in whole or in part without the prior written consent of CITY.
- 13.3. Amendments:** The Contract may be modified only through a written Contract Amendment, executed by authorized persons for both parties. Changes to the Contract, including the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by a person who is not specifically authorized by CITY in writing or made unilaterally by the CONTRACTOR are violations of the Contract and of applicable law. Such changes, including unauthorized written Contract Amendments shall be void and without effect, and the CONTRACTOR shall not be entitled to any claim under this Contract based on those changes.
- 13.4. Conflict of Interest:**
- 13.4.1. No Kickback:** CONTRACTOR warrants that no person has been employed or retained to solicit or secure this Contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee; and that no member of City Council or any employee of CITY has any interest, financially or otherwise, in the firm unless this interest has been declared pursuant to the provisions of A.R.S. Section 38-501. Any such interests were disclosed in CONTRACTOR'S proposal to CITY.
- 13.4.2. Kickback Termination:** CITY may cancel this Contract, without penalty or obligation, if any person significantly involved in initiating, negotiating, securing, drafting or creating the agreement on behalf of CITY'S departments or agencies is, at any time while the Contract or any extension of the Contract is in effect, an employee of any other party to the Contract in any capacity or a CONTRACTOR to any other party to the Contract with respect to the subject matter of the Contract. The cancellation shall be effective when written notice from CITY is received by all other parties to the Contract, unless the notice specifies a later time (A.R.S. §38-511).
- 13.4.3. No Conflict:** CONTRACTOR stipulates that its officers and employees do not now have a conflict of interest and it further agrees for itself, its officers and its employees that it will not contract for or accept employment for the performance of any work or services with any individual business, corporation or government unit that would create a conflict of interest in the performance of its obligations pursuant to this project.
- 13.5. Independent CONTRACTOR:** The CONTRACTOR under this Contract is an independent contractor. Neither party to this Contract shall be deemed to be the employee or agent of the other party to the Contract.
- 13.6. No Parole Evidence:** This Contract is intended by the parties as a final and complete expression of their agreement. No course of prior dealings between the parties and no usage of the trade shall supplement or explain any terms used in this document and no other understanding either oral or in writing shall be binding.

13.7. **Authority:** Each party hereby warrants and represents that it has full power and authority to enter into and perform this Contract, and that the person signing on behalf of each has been properly authorized and empowered to enter this Contract. Each party further acknowledges that it has read this Contract, understands it, and agrees to be bound by it.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names to this 7th day of January, 2015.

FOR THE CITY OF CHANDLER

Mayor

FOR THE CONTRACTOR

By: [Signature]
Signature

ATTEST:

City Clerk

SEAL

ATTEST: If Corporation
[Signature]
Secretary

Approved as to form:

City Attorney [Signature]

**EXHIBIT A
TECHNICAL SPECIFICATIONS/SCOPE OF WORK**

Factory Order

Contractor shall order product from factory and provide the list of part numbers and quantities to City for verification.

Fit Testing

Contractor shall supply four to five technicians to perform fit testing across the department starting within one week of award. The duration of fit testing will depend on access times and availability of personnel.

Masks

Contractor shall order masks after fit testing is completed and sizes are determined.

Training

Contractor shall provide a minimum of five trainers to provide training at Chandler Fire Stations to assure each member has a complete understanding of the SCBA before they go into service. As an alternative, Contractor may provide train-the-trainer training at several locations or one central location depending on what the City prefers.

Chandler Service Technician Training

Contractor shall schedule training immediately after award in consultation with Chandler Fire and perform training for three days at the Chandler Fire Training Center.

Inventory of Parts

Contractor shall order parts based upon Scott Safety's recommendation prior to Chandler requirements.

Delivery of Product

Contractor shall provide a minimum of seven Scott trained representatives, three of which will be certified technicians to help assemble, document and deliver to each station their designated units. The certified technicians will assure that batteries are installed properly and that each unit is fully operation to the Scott Safety guidelines and can provide service if needed.

Post-Delivery Analysis

Contractor shall supply a post-delivery questionnaire by fire station to address training and performance of the equipment. Contractor will pick them up after three weeks and analyze by station to see if additional training or performance trends need to be addressed.

Quarterly Meetings

Contractor shall schedule quarterly meetings with designated Chandler members, Scott Safety members and Contractor members to address any outstanding issues for the life of the contract.

On-going Maintenance

Contractor shall provide a designated Scott Safety-trained Outside Sales Person for Chandler based in Tempe, AZ who will perform service and warranty work at the Tempe facility or on-site at Chandler locations. Contractor will provide a service coordinator who works with the mobile service technicians and customers to coordinate warranty service work. This resource will provide one point of contact for any issues that need to be resolved. The service coordinator will respond to all requests for warranty assistance within 24 hours. If necessary, Contractor will have ten mobile technicians available to respond on scene within 24 hours in case of a catastrophic event. Contractor will ensure technician service vans and Tempe facility will maintain an adequate supply of parts to limit customer downtime and provide quick service turn around.

**EXHIBIT B
PRICE LIST**

Item Description	Model No.	Quantity	Unit Price	Extended Price
Scott Air-Pak X3 w/Snap-Change, 4500 psi, Standard Harness and Standard Belt, Regulator with Quick Connect Hose, Dual EBSS, HUD, PASS/Pak-Tracker, and 4500 psi 45 minute Carbon Cylinder.	X341402220 0302 (Air-Pak) with 200129-01 (Cylinder)	140	\$6,416.25	\$898,275.00
Scott 4500psi 45 minute Carbon Cylinder and Valve	200129-01	140	\$990.00	\$138,600.00
Scott AV-3000 HT Mask w/Kevlar Headnet and Right Side Communication Bracket (to accommodate EPIC 3 Voice Amp) Small, Medium and Large	201215	290	\$252.00	\$73,080.00
Cylinder labels	n/a	322	\$20.00	\$6,440.00
Scott EPIC 3 Voice Amp w/auto shut-off and 50 hr battery life	201275-01	230	\$371.25	\$85,587.50
Scott EPIC 3 Voice Amp w/auto shut-off and 50 hr battery life	201275-01	30	No charge	\$0
Scott PAK Tracker FF Locator	200266-04	6	\$1,181.25	\$7,087.50
Chest straps	805511-02	140	\$26.64	\$3,729.60
2 nd Stage Regulators	200077-50	150	\$1,275.00	\$191,250.00
Scott Ska-Pak Plus Supplied Air Respirator, Entry/Egress w/4500psi Hoop Wrap 10 minute cylinder, Kevlar Harness, E-Z Flo Regulator, Hansen Fitting, with Mask	SAR3240504 11001	10	\$1,504.50	\$15,045.00
100' air hose with fittings to fit air carts	30010-100	24	\$306.00	\$7,344.00
Scott RIT Pak III, Carry Bag, Shoulder Strap, 6' EBSS, 5' RIC Hose, RIT Pak III Mask, EX Flo Regulator with Scott 4500 psi, 60 Min Cylinder, CGA	200954-02 (Air-Pak) w/ 804723-01 (Cylinder)	6	\$3,457.50	\$20,745.00
Scott X3 SCBA w/Snap Change, Standard Harness, 4500 psi, QD Regulator Hose, No EBSS, Gauge and HUD Only with 60 minute Carbon Cylinder	X331402200 0102(Air-Pak) with 200130-01(Cylinder)	6	\$5,358.75	\$32,152.50
Scott 4500psi 60 minute Carbon Cylinder and Valve	200130-01	20	\$1,147.50	\$22,950.00
Scott Interface, Software & Toolkit for testing all Scott Air-Pak SCBA and Industrial Respirator Models (already have the POSI 3 stand)	805381-05	1	\$2,596.12	\$2,596.12
Miscellaneous Parts	Misc	Misc	\$20,000.00	\$20,000.00
SUBTOTAL				\$1,524,682.22
TRADE-IN VALUE (115 each MSA Air Paks, 9 each MSA Confined Space Paks and 6 each MSA RIT Paks)				(\$265,000.00)
8.3% Sales Tax				\$104,558.52
GRAND TOTAL (ESTIMATED)				\$1,364,235.94