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PURCHASING ITEM FOR COUNCIL AGENDA

1. Agenda Item Number: 16

2. Council Meeting Date: May 28, 2015

TO: MAYOR & COUNCIL

THROUGH: CITY MANAGER

3. Date Prepared: May 11, 2015

4. Requesting Department: Community & Neighborhood Services

5. SUBJECT: Amendment No. 1 to Agreement No. PM4-967-3313 for Fertilizer, Herbicides & Pesticides.

6. RECOMMENDATION: Staff recommends City Council approve Amendment No. 1 to Contract No. PM4-967-3313 with Crop Production Services, Inc., and Helena Chemical Company for fertilizer, herbicides and pesticides in a total combined amount not to exceed $300,000 for one year.

7. BACKGROUND/DISCUSSION: The Park Operations Division regularly utilizes fertilizer, herbicide and pesticides in the maintenance of the City's parks. Parks staff, certified in herbicide application, apply these chemicals.

Parks Division staff currently fertilizes city park turf areas three times per year during the active growing period (April-October) to promote the growth of healthier turf. In an effort to reduce weed growth in the turf areas, pre-emergent is applied twice a year (Spring and Fall). Herbicides are also used to control weed growth within the landscape areas. Parks maintenance standards include the application of pre-emergent herbicides twice per year with post-emergent spot spraying applied twice a month. Pesticides are used in the control of mosquitoes and ants within the parks.

Parks staff estimates that $250,000 in product is required for a one-year period. In addition to Parks, the Streets Division anticipates requiring $50,000 for chemicals to be utilized in right-of-way areas.

8. EVALUATION: On February 27, 2014, City Council approved an agreement with Crop Production Services, Inc., and Helena Chemical Company for fertilizer, herbicides and pesticides for a one year period with the option of up to four one-year extensions. The vendors have asked for price increases on three different items included on the contract. Because the agreement allows staff to purchase items at the lowest cost from each vendor, the overall value of the contract will remain the same.

Staff recommends extension of this agreement for the term of April 1, 2015 through March 31, 2016. The delay in the extension of the contract is due to pricing negotiations with the vendor. This is the first one-year extension.

9. FINANCIAL IMPLICATIONS:

Cost: $300,000 Savings: N/A Long Term Costs: N/A

Acct. No.:	Fund:	Program Name:	CIP Funded:	Funds:
101.4530.0000.5318	Chemical	Park Dev & Ops	No	$250,000
215.3300.5219.0000	HURF	Other Professional	No	$50,000

10. PROPOSED MOTION: Move City Council approve Amendment No. 1 to Agreement No. PM4-967-3313 with Crop Production Services, Inc., and Helena Chemical Company for fertilizer, herbicides and pesticides in a total combined amount not to exceed $300,000 for one year.

Attachments: Amendments

APPROVALS

11. Requesting Department

Mickey Ohland / JM

Mickey Ohland, Parks Development & Operations Manager

13. Department Head

Jennifer [signature]

Jennifer Morrison, Community & Neighborhood Services Director

12. Procurement Officer

[signature] for

Raquel McMahon, CPPB

14. City Manager

Rich Dlugas

Rich Dlugas

AMENDMENT NUMBER ONE,
TO AGREEMENT BETWEEN THE CITY OF CHANDLER
AND
CROP PRODUCTION SERVICES, INC.
FOR FERTILIZERS, HERBICIDES & PESTICIDES
AGREEMENT NO. PM4-967-3313

This Amendment No. 1 to that certain Agreement between the City of Chandler (CITY) and CROP PRODUCTION SERVICES, INC. (Contractor) for FERTILIZERS, HERBICIDES & PESTICIDES dated, February 28, 2014 and is entered into this____ day of _____, 2015.

WHEREAS, the parties entered into Agreement for one year with provisions to extend for four (4) additional one year terms. This is the first renewal option.

NOW THEREFORE, the parties agree as follows:

1. Section 6 of the Agreement is amended to extend the term of the agreement for a one-year period from April 1, 2015 through March 31, 2016.

2. Section 5, Price, of the Agreement is hereby amended, payable as set forth in revised Exhibit B, attached hereto and made a part hereof by reference.

3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this ____ day of _____, 2015.

CITY OF CHANDLER:

By: _____
Mayor

APPROVED AS TO FORM:

_____
City Attorney

ATTEST:

_____
City Clerk

CONTRACTOR:

By: _____
Title: TERRITORY MGR

ATTEST: (If corporation)

Jennifer A. Norton
Secretary

WITNESS: (If individual or Partnership)

_____

[SEAL]

EXHIBIT B
PRICING

Group 1 – Fertilizers					
ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1	32-2-8 with 50% Sulfur-coated Urea Manufacturer and Product #	50	Ton	$ 770.00 **Revised Price $890.00**	$ 38,500.00 **Revised $44,500.00**
2	21-0-0 Ammonium Sulfate Fertilizer Manufacturer and Product #	5	Ton	$ 440.00	$ 2200.00
3	15.5-0-0 Calcium Nitrate Manufacturer and Product #	3	Ton	$ 540.00	$ 1620.00
4	22-0-06 with Dimension Best 18-5-0 with Dimension Manufacturer and Product #	1	Ton	$ 1250.00	$ 1250.00
5	46-0-0 Urea Fertilizer Manufacturer and Product #	1	Ton	$ 630.00	$ 630.00
6	Dispersal Manufacturer and Product #	1	Ton	$ 500.00	$ 500.00
7	21-7-14 Turf Royale with 9.9% Nitrate Nitrogen Manufacturer and Product #	1	Ton	$ 725.00	$ 725.00

Group 2 – Fungicides

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
8	Subdue _____ Manufacturer and Product #	1	Gallon	$ 510.00	$ 510.00

Group 3 – Herbicides

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
9	Gallery Pre-emergent _____ Manufacturer and Product #	400	Lbs.	$ 94.50	$ 37,800.00
10	Kleenup Pro Herbicide _____ Manufacturer and Product #	55	Gallon	$ 17.00	$ 935.00
11	Mec Amine D Herbicide _____ Manufacturer and Product #	2.5	Gallon	$ 21.50	$ 53.75
12	Diquat Herbicide Syngenta-Tribune _____ Manufacturer and Product #	20	Gallon	$ 52.00	$ 1040.00
13	Reward Herbicide _____ Manufacturer and Product #	2.5	Gallon	$ 79.00	$ 197.50
14	Surflan in 2.5 gallon containers _____ Manufacturer and Product #	30	Gallon	$ 48.00	$ 1440.00
15	Fusillade II in 1-quart containers _____ Manufacturer and Product #	8	Gallon	$ 248.00	$ 1984.00
16	Pendulum Aqua Cap; 2.5 gallon _____ Manufacturer and Product #	30	Gallon	$ 45.00	$ 1350.00

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
17	Round Up Pro Concentrate _____ Manufacturer and Product #	2.5 50	Gallon Gallon	$ 21.00 $ 21.00	$ 52.50 $ 1050.00
18	Round Up Quick Pro, in 6.8 lb. jug _____ Manufacturer and Product #	100	jugs	$ 66.30	$ 6630.00
19	Rodeo, in 2.5 gallon containers _____ Manufacturer and Product #	5	Gallon	$ 21.00	$ 105.00
20	Vectobac, in 40 lb. box _____ Manufacturer and Product #	10	boxes	$ 0	$ 0
21	VectoLex, in 40 lb. box _____ Manufacturer and Product #	5	boxes	$ 0	$ 0
22	Altosid XR tabs _____ Manufacturer and Product #	3	cases	$ 189.00	$ 567.00

Group 4 – Insecticides

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
23	Du-O-Cide Insecticide _____ Manufacturer and Product #	20	Lbs.	$ 1.00	$ 20.00
24	Abate 4-E mosquito control _____ Manufacturer and Product #	2	gallons	$ 0	$ 0
25	Abate 5% granules _____ Manufacturer and Product #	5	lbs.	$ 0	$ 0

Group 5 - Miscellaneous Products					
ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
26	Alco Olive Stop, 1 gallon jugs Manufacturer and Product #	1	gallons	$ 225.00	$ 225.00
27	Turf Trax Marking Dye Manufacturer and Product #	40	Gallon	$ 20.00	$ 800.00
28	Foam Fighter, 1 quart Manufacturer and Product #	16	Quarts	$ 8.00	$ 128.00
29	Target Pro Spreader Manufacturer and Product #	15	Gallon	$ 18.00	$ 270.00
30	Agradex, 2.5 gallons Manufacturer and Product #	10	Gallon	$ 0	$ 0
31	Primo Manufacturer and Product #	10	Gallon	$ 178.00	$ 1780.00
32	Embark, 1 gallon container Manufacturer and Product #	1	Gallon	$ 357.00	$ 357.00
33	Amdro; granular Manufacturer and Product #	1	lb.	$ 9.80	$ 9.80

AMENDMENT NUMBER ONE,
TO AGREEMENT BETWEEN THE CITY OF CHANDLER
AND
HELENA CHEMICAL COMPANY
FOR FERTILIZERS, HERBICIDES & PESTICIDES
AGREEMENT NO. PM4-967-3313

This Amendment No. 1 to that certain Agreement between the City of Chandler (CITY) and HELENA CHEMICAL COMPANY (Contractor) for FERTILIZERS, HERBICIDES & PESTICIDES dated, February 28, 2014 and is entered into this____ day of _____, 2015.

WHEREAS, the parties entered into agreement for one year with provisions to extend for four (4) additional one year terms. This is the first renewal option

NOW THEREFORE, the parties agree as follows:

1. Section 6 of the Agreement, as amended, is to extend the term of the agreement for a one-year period from April 1, 2015 through March 31, 2016.

2. Section 5, Price, of the Agreement is hereby amended, payable as set forth in revised Exhibit B, attached hereto and made a part by reference.

3. All other terms and conditions of the above referenced Agreement shall remain unchanged and in full force and effect. All terms and conditions in the original Agreement not specifically amended herein shall be incorporated by reference in its entirety and shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names this _____ day of _____, 2015.

CITY OF CHANDLER:

By: _____
Mayor

APPROVED AS TO FORM:

_____
City Attorney KSM

ATTEST:

_____
City Clerk

CONTRACTOR:

By: Gabriel Ludwig
Title: Specialty Sales

ATTEST: (If corporation)

_____
Secretary

WITNESS: (If individual or Partnership)

_____

[SEAL]

PRICING

Group 1 – Fertilizers

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1	32-2-8 with 50% Sulfur-coated Urea Helena Chemical F3228 Manufacturer and Product #	50	Ton	$ 767.30	$ 38,365.00
2	21-0-0 Ammonium Sulfate Fertilizer Martin Resources Armsulf2 Manufacturer and Product #	5	Ton	$ 553.20	$ 2766.00
3	15.5-0-0 Calcium Nitrate Yara Hydro Calnit 20 Manufacturer and Product #	3	Ton	$ 506.00	$ 1518.00
4	22-0-06 with Dimension Lebanon Proscape Lebanon 512 Manufacturer and Product #	1	Ton	$ 986.80	$ 986.80
5	46-0-0 Urea Fertilizer Yara Hydro Urea P5 Manufacturer and Product #	1	Ton	$ 631.60	$ 631.60
6	Dispersal Martin Resources Sulfur 24 Manufacturer and Product #	1	Ton	$ 540.00	$ 540.00
7	21-7-14 Turf Royale with 9.9% Nitrate Nitrogen Yara Hydro Turfroy 101 Manufacturer and Product #	1	Ton	$ 716.00	$ 716.00

Group 2 – Fungicides

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
8	Subdue Syngenta Professional Subdue 498 Syngenta Agency Item Manufacturer and Product #	1	Gallon	$ 510.00	$ 510.00

Group 3 – Herbicides

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
9	Gallery Pre-emergent Dow Agroscience Gallery 262 Manufacturer and Product #	400	Lbs.	$94.50 **Revised** **$ 110.00**	$37,800 **Revised** **$ 44,000.00**
10	Kleenup Pro Herbicide Helena Showdown008 Manufacturer and Product #	55	Gallon	$ 18.50	$ 1017.50
11	Mec Amine D Herbicide Endrun001 Manufacturer and Product #	2.5	Gallon	$ 32.85	$ 82.13
12	Diquat Herbicide Tribune001 Syngenta Professional Manufacturer and Product #	20	Gallon	$ 42.50	$ 850.00
13	Reward Herbicide Reward 578 Syngenta Professional Manufacturer and Product #	2.5	Gallon	$ 79.00	$ 197.50
14	Surflan in 2.5 gallon containers Surflan 290 AS4 T+0 Manufacturer and Product #	30	Gallon	$ 37.50	$ 1125.00
15	Fusillade II in 1-quart containers Syngenta Fusilade 001 (32 Quarts) Manufacturer and Product #	32	Quart	$ 56.50	$ 1808.00
16	Pendulum Aqua Cap; 2.5 gallon BASF Pendulu 218 Manufacturer and Product #	30	Gallon	$ 42.00	$ 1260.00

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
17	Round Up Pro Concentrate Roundup 204, Roundup 205-Mosanto Manufacturer and Product #	2.5 30	Gallon Gallon	$ 18.50 $ 18.00	$ 46.25 $ 540.00
18	Round Up Quick Pro, in 6.8 lb. jug Mosanto Roundup 214 Manufacturer and Product #	100	jugs	$ 59.40	$ 5940.00
19	Rodeo, in 2.5 gallon containers Dow Agrosclence Rodeo001 Manufacturer and Product #	5	Gallon	$ 22.50	$ 112.50
20	Vectobac, in 40 lb. box Manufacturer and Product #	10	boxes	$ NB	$ NB
21	VectoLex, in 40 lb. box Manufacturer and Product #	5	boxes	$ NB	$ NB
22	Altosid XR tabs Manufacturer and Product #	3	cases	$ NB	$ NB

Group 4 – Insecticides

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
23	Du-O-Cide Insecticide Manufacturer and Product #	20	Lbs.	$ NB	$ NB
24	Abate 4-E mosquito control Manufacturer and Product #	2	gallons	$ NB	$ NB
25	Abate 5% granules Manufacturer and Product #	5	lbs.	$ NB	$ NB

Group 5 - Miscellaneous Products					
ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
26	Alco Olive Stop, 1 gallon jugs _____ Manufacturer and Product #	1	gallons	$ 299.00	$ 299.00
27	Turf Trax Marking Dye BASF Turfmark267 Manufacturer and Product #	40	Gallon	$ 28.80	$ 1152.00
28	Foam Fighter, 1 quart _Foambuster _____ Manufacturer and Product #	16	Quarts	$ 11.08	$ 177.28
29	~~Target Pro Spreader~~ Adspray 90 _____ Manufacturer and Product #	1	Gallon	$ 19.00 **Revised** **$17.50**	$19.00 **Revised** **$17.50**
30	Agradex, 2.5 gallons Agridex102 Manufacturer and Product #	10	Gallon	$ 19.04	$ 190.40
31	Primo Syngenta Primo001 Manufacturer and Product #	10	Gallon	$ 283.00	$ 2830.00
32	Embark, 1 gallon container PBI Gordon Embark 644 Manufacturer and Product #	1	Gallon	$ 61.05	$ 61.05
33	Amdro; granular BASF-AMDRO PRO639 Manufacturer and Product #	1	lb.	$ 9.97	$ 9.97

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
Group 6 - Soil Amendments					
34	Soil Amendments – Mulch suitable for over seeding topdressing. Manufacturer and Product #	200	Cubic Yard	$ NB	$ NB