

CHANDLER

ARIZONA

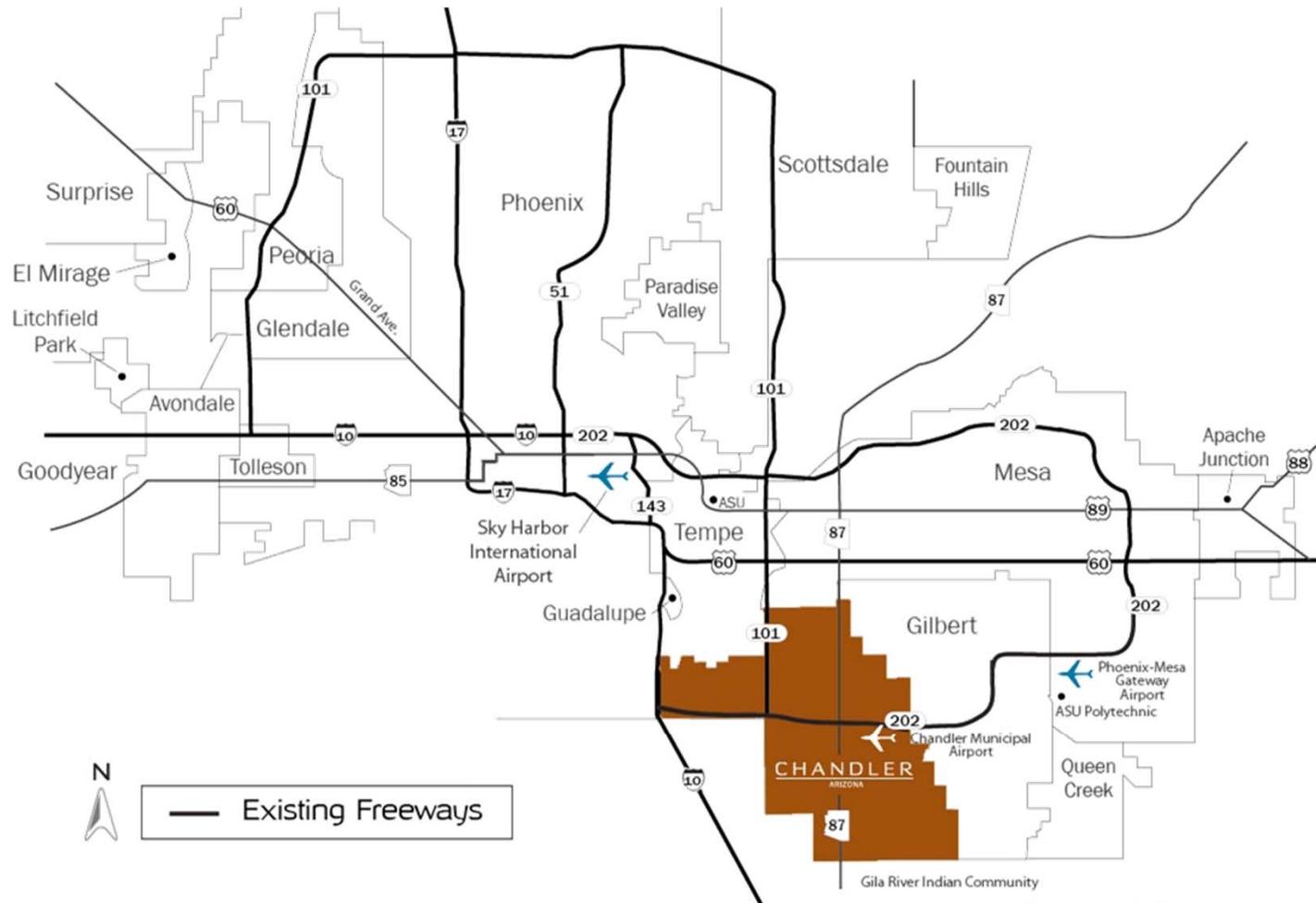


ECONOMIC DEVELOPMENT

SouthEast Valley Regional Association of Realtors

June 25, 2015

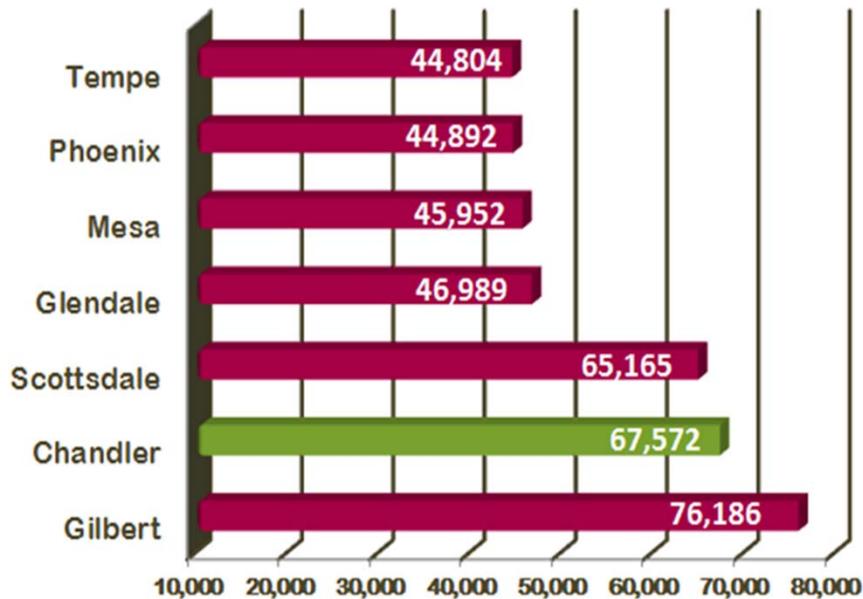
STRATEGICALLY LOCATED ALONG MAJOR FREEWAYS



CHANDLER'S INCOME BUYING POWER

Metropolitan Phoenix Median Income Comparison

Chandler's estimated Median household income is \$67,572. Median Household Income comparison :



Source: Nielsen 2015

More than \$4.8 billion buying power

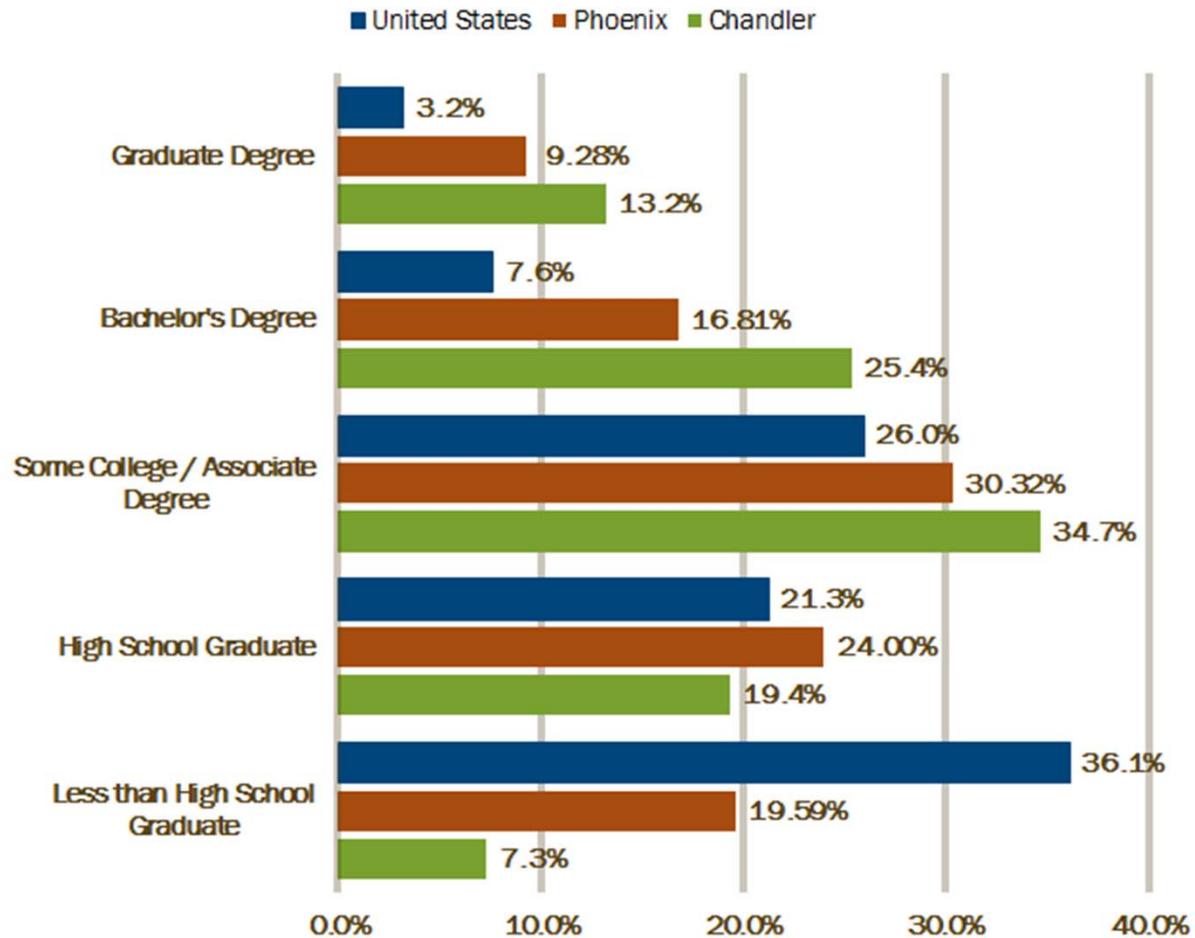
Chandler is an affluent community that has strong population growth.

Residents, supported by a strong, high tech employment base, have one of the highest median incomes among the larger Metropolitan Phoenix cities.

Chandler's estimated Average household income is \$83,719.

Data	Value
Median Age	36
Per Capita Income	\$32,497
Average Household Size	2.72
Median Home Value	\$210,718
Owner Occupied Households	66.6%

YOUNG AND EDUCATED POPULATION



Source: Nielsen 2015

EDUCATIONAL EXCELLENCE

Top High Schools in AZ (Based on SAT Score)

- Chandler #24 (1656)
- Hamilton #27 (1638)

Most Challenging High Schools (Washington Post – US/AZ Rank)

- Basis – Chandler (#2/#2)
- AZ College Prep – Erie (#32/#5)
- Hamilton (#1004/#9)
- Basha (#1034/#10)

Highest Performing Schools in Phoenix (Phoenix Business Journal)

- Hamilton High School (#10)
- Fulton Ranch Learning Center (#12)

CHANDLER AWARDS/RECOGNITION - 2015

Livability.com

- #6 Best City in the U.S. for Families

WalletHub

- #22 Hardest Working City in America
- #6 Best City to Find a Job in America
- #1 City in Arizona for College Grads to Start Career

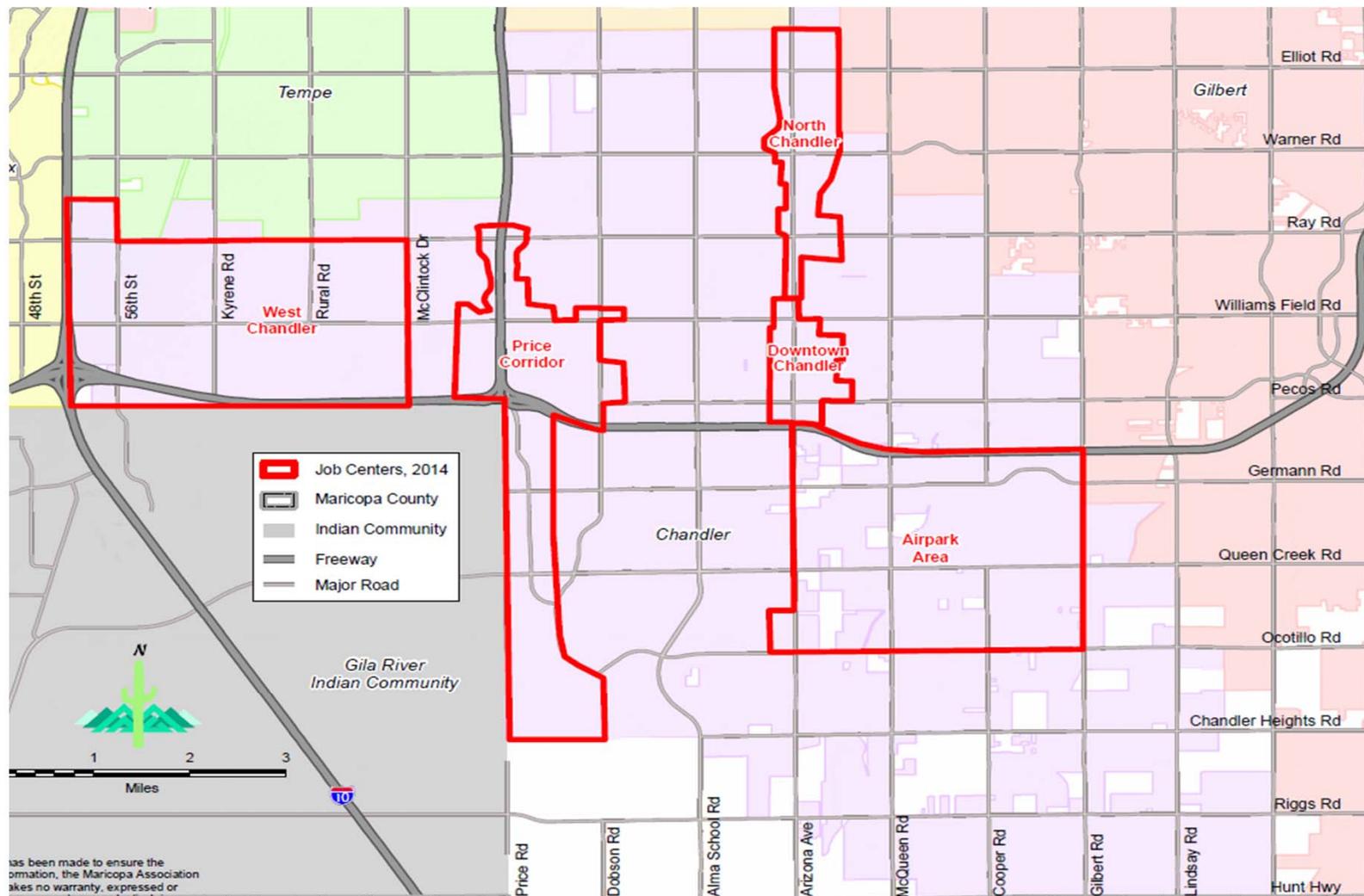
Law Street Media

- #10 Safest City in America (over 200,000 population)

Nerdwallet

- #1 City in Arizona for Millennial Job Seekers

EMPLOYMENT CENTERS



has been made to ensure the information, the Maricopa Association makes no warranty, expressed or

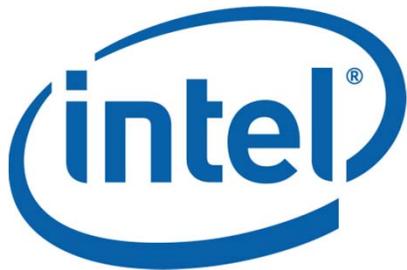
EMPLOYMENT CENTER JOB SUMMARY

The City of Chandler has 5 job centers constituting 1,506 businesses and 73,765 jobs. This is 76.9% of jobs throughout the City of Chandler.

Job Center	# of Businesses	# of Jobs	% of Jobs
Downtown Chandler	119	3,699	3.9%
Chandler Airpark Area	142	4,993	5.2%
North Chandler	325	7,243	7.5%
West Chandler	520	26,761	27.9%
Price Corridor	400	31,069	32.4%

Source: MAG Trip Reduction Database, 2013

CITY OF CHANDLER TOP EMPLOYERS



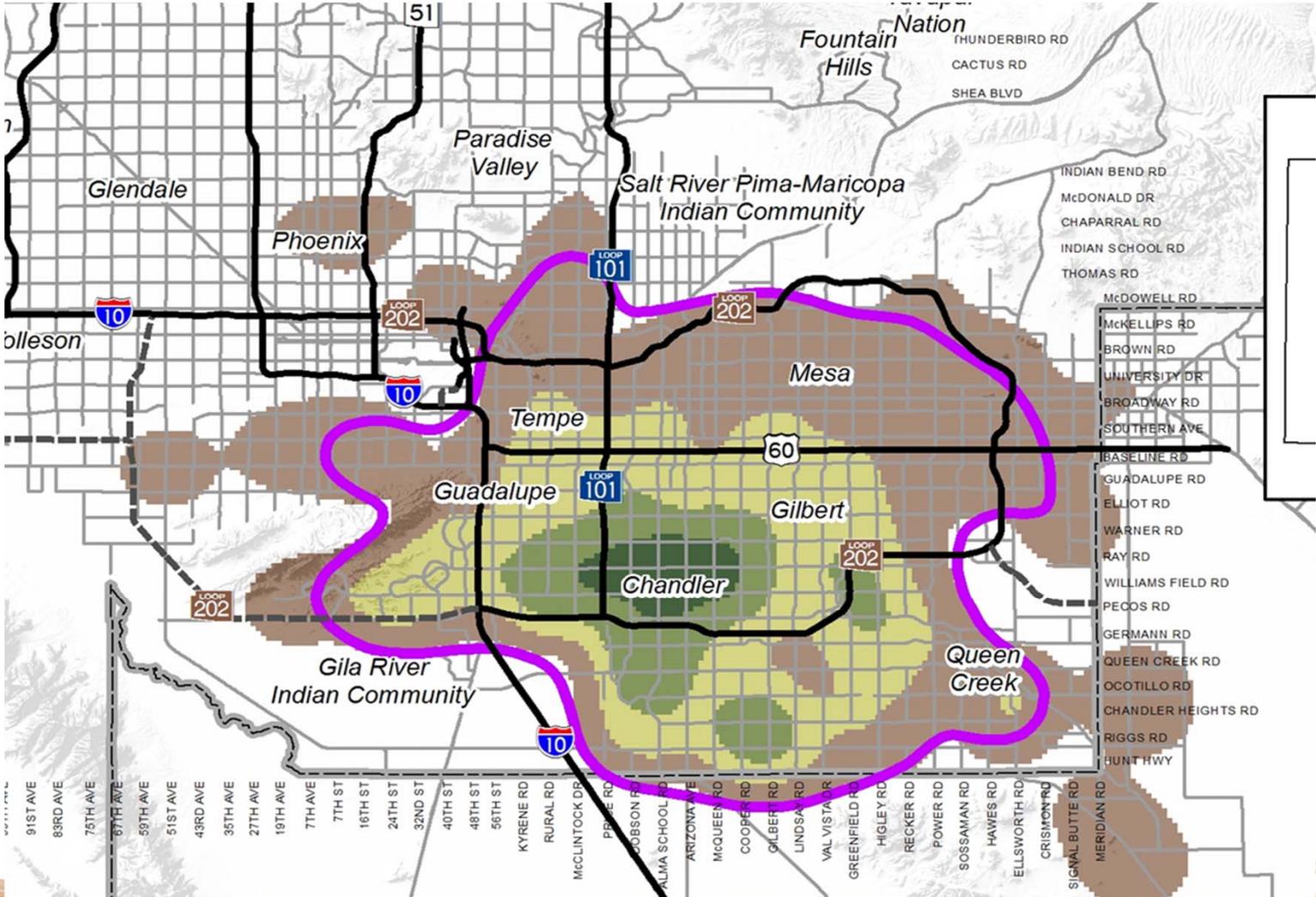
Bank of America



MICROCHIP

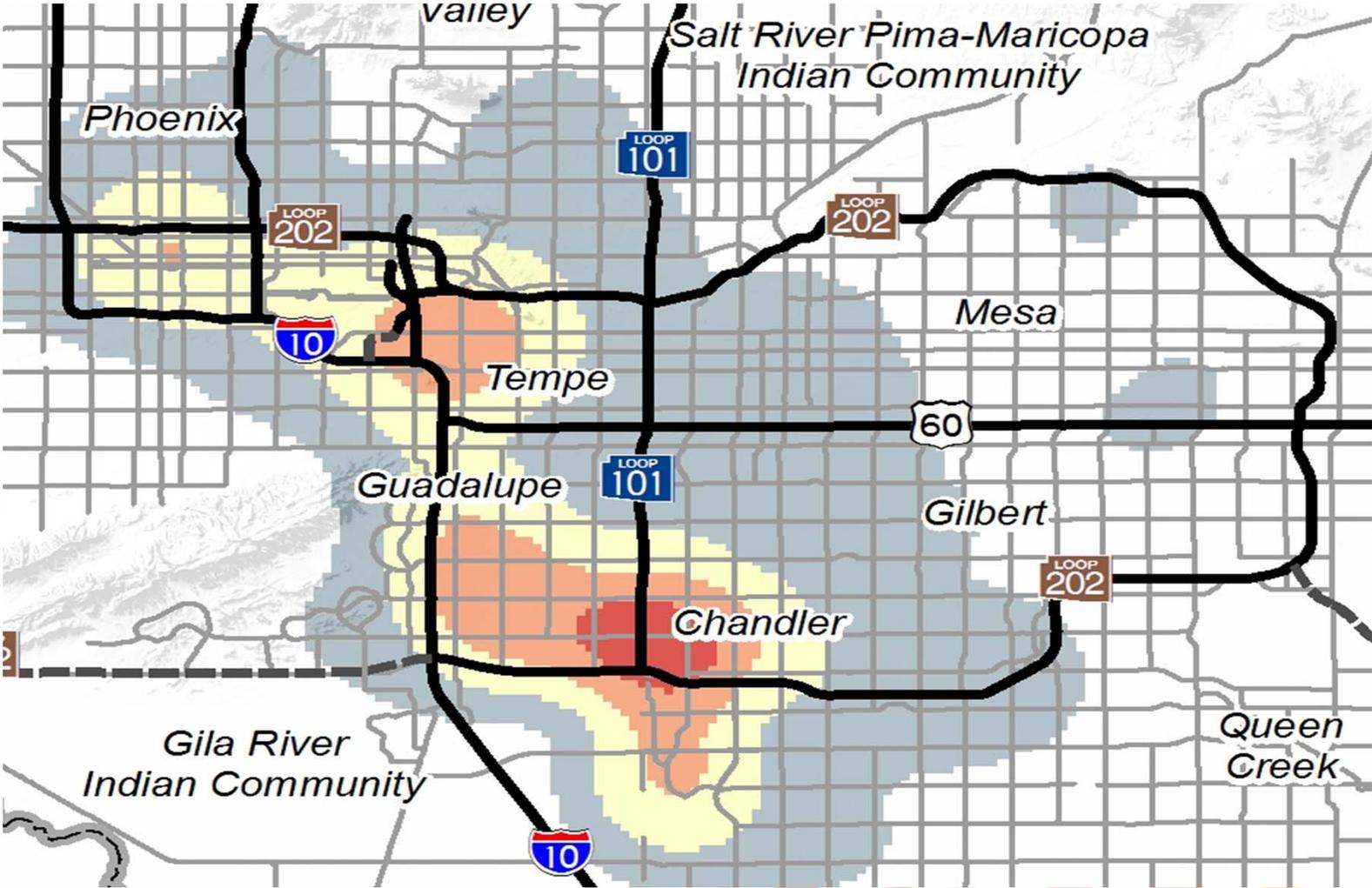


WHERE PEOPLE WORKING IN CHANDLER LIVE



Source: MAG Trip Reduction Database, 2013

WHERE PEOPLE LIVING IN CHANDLER WORK



Source: MAG Trip Reduction Database, 2013

RETAIL REAL ESTATE ENVIRONMENT



Availability	Survey	5 - Year Average
NNN Rent Per SF	\$14.75	\$16.02
Vacancy Rate	9.3%	11.8%
Sales Price Per SF	\$200	\$140

Source: Costar

OFFICE REAL ESTATE ENVIRONMENT



Availability	Survey	5 - Year Average
Gross Rent Per SF	\$22.83	\$21.76
Vacancy Rate	12.8%	17.7%
Sales Price Per SF	\$240	\$143

Source: Costar

INDUSTRIAL REAL ESTATE ENVIRONMENT



Availability	Survey	5 - Year Average
Rent Per SF	\$6.76	\$6.43
Vacancy Rate	6.3%	8.7%
Sales Price Per SF	\$121	\$77

Source: Costar

WEST CHANDLER PROJECTS



PRICE CORRIDOR PROJECTS

Chandler Regional Hospital



WP Carey (Planned)



Chandler 202 - Kieckhefer



PRICE CORRIDOR PROJECTS



Garmin Intl.



The Met at Chandler Fashion Center



Rockefeller
Chandler Corp.
Center III

PRICE CORRIDOR PROJECTS



AIRPARK AREA PROJECTS

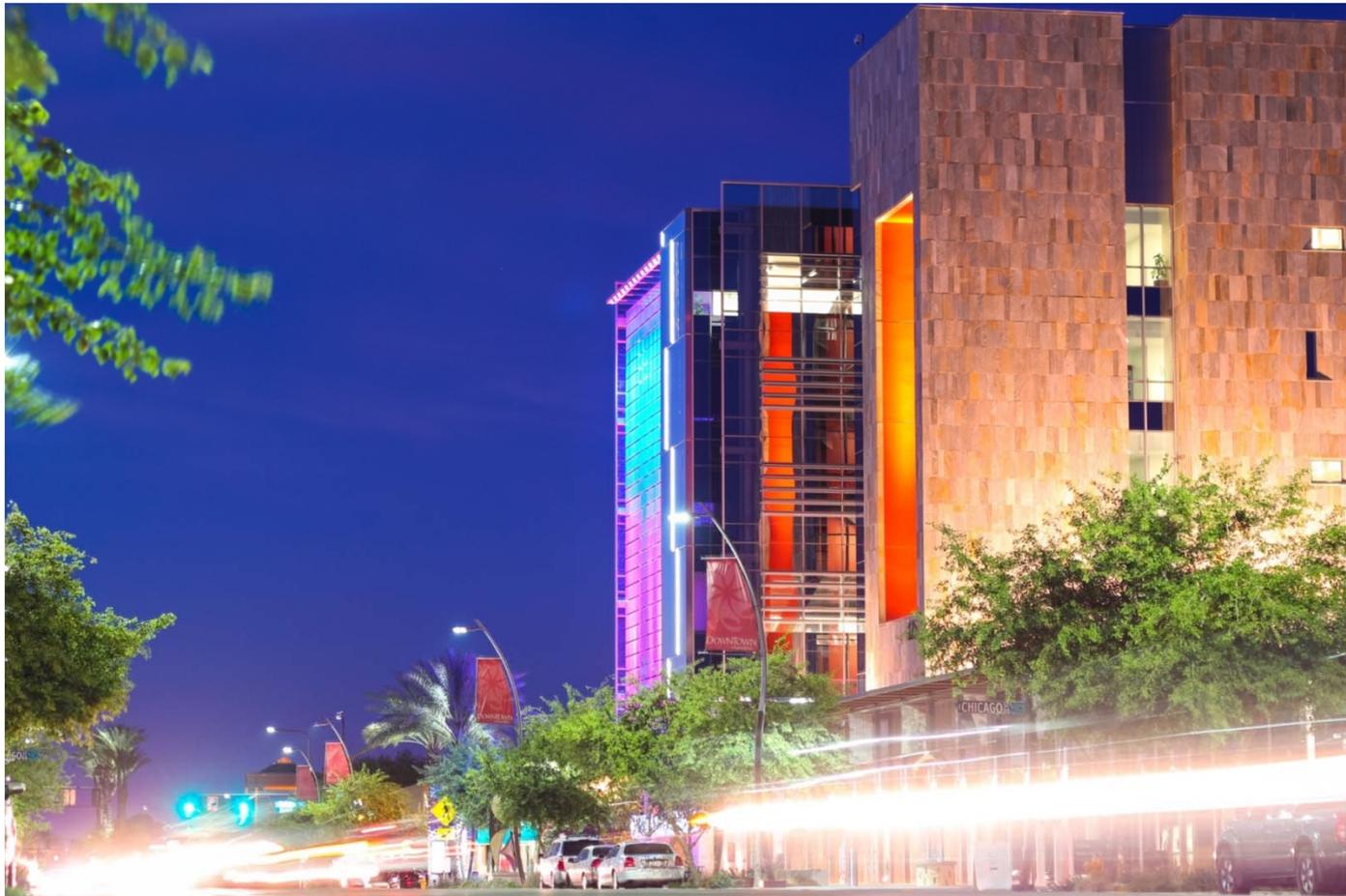


ADAPTIVE REUSE

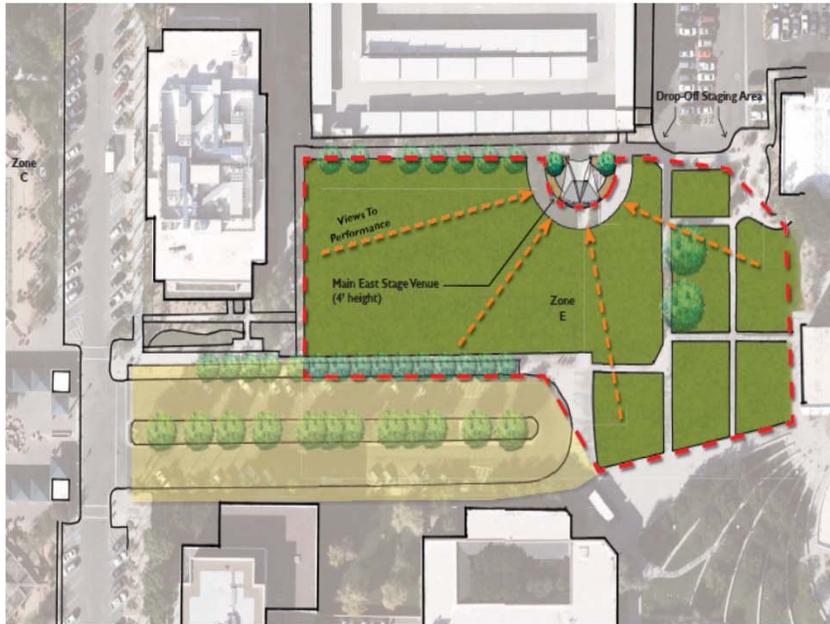
- Reuse existing retail buildings that are underutilized or underperforming
- Develop a more predictable process that saves time and money for users
- Stimulate reinvestment in established areas
- Revitalize neighborhoods by providing services nearby



DOWNTOWN CHANDLER



DOWNTOWN CHANDLER



improv
MANIA

CRUST

BUSINESS RESOURCES

Innovations Science and Technology Incubator

- 63,000 square foot building with enhanced mechanical, electrical and plumbing
- Turn-key facility with wet and dry labs, fume hoods, eye wash stations and emergency showers
- Focused on medical devices, biotech, bioinformatics, software design, nanotechnologies
- Houses a Small Business Development Center with on-site business counselor



BUSINESS RESOURCES

Gangplank

- Collaborative workspace
- Startup Weekend, Road Map to Launch, Extreme Pitch
- Mentoring



BUSINESS RESOURCES

ASU Chandler Innovation Center (ACIC)

- The ASU Chandler Innovation Center is a partnership among the City of Chandler, ASU and TechShop. The ACIC property is owned by City of Chandler; within the ACIC, ASU offers classes and degree programs, and TechShop operates its TechShop Chandler facility.

TechShop

- Engineering & Technology-based education and research hub
- Community-based workshop and prototyping studio
- Classes and Workshops (auto cad, CNC, metal shop, rapid prototyping, etc.)
- Equipment Access (laser cutter, powder coating oven, water jet, etc.)
- Over \$1 million in property investment



BUSINESS ASSISTANCE

Foreign Trade Zone (FTZ)

This sub-zone is site specific. Businesses which are activated in the sub- zone, can receive the benefit of deferring duty on imported goods. FTZ status also allows for an 80% property tax reduction on both real and personal property.

Chandler Industrial Development Authority (CIDA)

CIDA offers businesses the ability to finance projects with tax-exempt industrial revenue bonds (IRB's). Eligible projects include new, improved or expanded manufacturing facilities, and manufacturing equipment. The interest rates for these IRB's tend to be significantly lower than prime, and the interest on the bond is exempt from federal and state income tax.

Chandler Collateral Assistance Program

The Chandler Collateral Assistance Program was created by the CIDA to assist Chandler businesses in obtaining loans and create jobs. The Chandler Collateral Assistance Program provides additional collateral, up to a maximum of \$50,000 or 20% of the total loan proceeds, whichever is less, to eligible businesses.

Infill Incentive Plan

The Infill Incentive Plan provides assistance to property owners seeking to redevelop all or a portion of an existing commercial center in order to introduce new uses such as residential and/or office components.

BUSINESS ASSISTANCE

Small Business Assistance Program (SBAT)

The Small Business Assistance Team (SBAT) is poised to meet the needs of the small business community by helping clients navigate the City of Chandler's development and permit processes. The team is uniquely qualified to proactively address the development concerns of any small business client.

Walk-in Plan Review

For small projects, the city provides staff who can review and approve projects over the counter on the spot on a daily basis.

Research

Economic Development staff provides Chandler specific data, demographics and other relevant information to businesses evaluating the city.

Site Selection

Economic Development staff can evaluate and research potential site locations that best fit the needs of your operation.

Ombudsman Services

Questions