



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

31

2. Council Meeting Date:

August 11, 2016

TO: MAYOR AND COUNCIL

3. Date Prepared: July 25, 2016

THROUGH: CITY MANAGER

4. Requesting Department: Police

5. SUBJECT: Purchase of Three Fully-Equipped Dispatch Consoles

6. RECOMMENDATION: Staff recommends City Council approve use of the State of Arizona Contract No. ADSPO14-079525 with West Safety Solutions Corp. for the purchase of three fully-equipped dispatch consoles, to include hardware and software, in the amount of \$85,305.55.

7. HISTORICAL BACKGROUND/DISCUSSION: The purchase of three fully-equipped dispatch consoles was approved as part of the first and second phases of a three-year expansion to the Police Department's dispatch center. The Police Department's 911 infrastructure is part of a countywide network, supported and maintained by Maricopa Region 911. West Safety Solutions Corp. hardware and software are currently used for 911 phone systems by all police departments in Maricopa County, and it is not recommended that an additional 911 phone vendor be introduced into Chandler's dispatch center.

8. EVALUATION PROCESS: The Police Department's current 911 phone technology is supported and maintained through Maricopa Region 911, as part of the Phoenix Fire Department. All police department 911 phone systems in Maricopa County are equipped with West Safety Solutions Corp. systems to ensure seamless communication among dispatch centers.

9. FINANCIAL IMPLICATIONS: Funding for this purchase is available in the amount of \$85,305.55 in account 401-2100-6419-6PD609 (General Government Capital-Police Capital-Other Equipment-Program Number 6PD609).

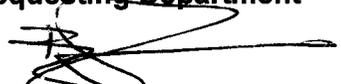
10. PROPOSED MOTION: Move City Council approve use of the State of Arizona Contract No. ADSPO14-079525 with West Safety Solutions Corp. for the purchase of three fully-equipped dispatch consoles, to include hardware and software, in the amount of \$85,305.55.

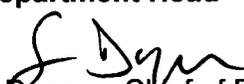
ATTACHMENTS: Invoice

APPROVALS

11. Requesting Department

12. Department Head


Bryan Cox, Police Commander


Sean Duggan, Chief of Police

13. Procurement Officer

14. City Manager


Juan Martinez


Marsha Reed



Position Expansion

for

Chandler PD, AZ

(Direct Sale State Of Arizona)

Quote Number: 8912

Version: 5

The applicable terms and conditions located at <https://www.west.com/legal-privacy/terms-conditions> will apply to this Quote, unless (i) the parties have entered into a separate mutually executed agreement relating to the products or services under this Quote, or Customer is purchasing under a cooperative purchasing agreement referenced in this Quote. Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. The terms of this Quote will govern any conflict with any of the foregoing or any Customer purchase order, and no additional terms in Customer's purchase order will apply.

Summary - Chandler PD

Item	Cost
VIPER	\$9,216.00
Power 911	\$30,500.00
Power MIS	\$2,112.80
IWS Hardware	\$7,527.00
Professional Services	\$1,950.00
Freight Charges	\$450.00
Sales Tax	\$3,849.75
Maintenance Services	\$29,700.00
Total:	\$85,305.55

Configuration Parameters - Chandler PD

Model#	Description	Qty	List Price	Selling Price	Total
VIPER					
912890/BB	Media Kit Prebuilt Building Block	1			
912811	Application Server License	3			
912812	PBX Access License	3			
913850/S	IWS VIPER Enabling Kit (Sonic)	2			
				Subtotal	\$9,216.00
Power 911					
913100	Power 911 Client Access License (CAL)	3			
913152	Power 911 Add-On Recorder for Radio (ITRR)	3			
913202	Power 911 Server Access License	3			
913652	Audio Junction cable (2 audio in 1 speaker out)	3			
913152/CD	ITRR Media Kit	1			
				Subtotal	\$30,500.00
Power MIS					
920100/CD	Power MIS	1			
920102	Power MIS Data Access License	3			
				Subtotal	\$2,112.80
IWS Workstations					
914102/BB	IWS Workstation Prebuilt Building Block	3			
P10096	20" LED Backlit Monitor	6			
914600/4	IWS External Programmable Keypad - 48 Buttons	3			
				Subtotal	\$7,527.00

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 CONFIDENTIAL
 8912 v5- Chandler PD, AZ

Staging

950852	Front Room Equipment Staging - Per Position	3		
			Subtotal	\$750.00

Project Management Services

950510	Project Management Services	1		
			Subtotal	\$1,200.00

Freight Charges

FREIGHT	Freight Charges	1		
			Subtotal	\$450.00

Sales Tax

SALES TAXES	Sales Taxes	1		
			Subtotal	\$3,849.75

Software Subscription

950999/SUB1	Software Subscription Service - 1 Year/Position	15		
			Subtotal	\$22,500.00

Software Protection and Remote Tech Support

950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position	12		
			Subtotal	\$7,200.00

Total **\$85,305.55**

Notes

- 1 This quote provides 3 additional positions to Chandler PD, AZ. Customer to provide all installation services.
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- 2 **Software Subscription Service** provides the customer with access to software upgrades including new features. This offering only provides for the availability of the software. Installation and training (if needed) are not included. Any required hardware or operating system changes are also not included.

West Safety Solutions Corp will provide periodic software release bulletins to customers which announce and explain new feature releases for West Safety Solutions Corp Software. Customers may then request the new release or version from West Safety Solutions, Corp, based on applicability of the release to Customer's System. The customer is responsible for installation of all these releases, unless the On-Site Maintenance Service is purchased. If On-Site Maintenance has not been purchased and the customer prefers to have West Safety Solutions Corp deploy a new release, West Safety Solutions Corp will dispatch appropriate personnel to perform the upgrade on a mutually agreed upon date at West Safety Solutions, Corp's then current prices for such services.

- 3 **Software Protection and Remote Technical Support** is a coverage requirement with the purchase and ownership of West Safety Solutions Corp CPE system equipment. The coverage requirement is effective after the expiration of the system warranty, but a purchase order for the service, for at least for a one year duration, is required at the time of any new system purchase.

Software Protection and Remote Technical Support cannot be deleted from quotes or system orders. Once a Software Protection and Remote Technical Support service contract is established for the site during system initial purchase, all items subsequently added to the site will not require an additional contract, but the acquisition of additional positions will increase the price of the services.

a. For sites with one year coverage contracts, the increased price will be reflected in the quote at the next contract renewal point.

b. For sites with multi-year agreements, the customer will be required to retract the remaining years of the original purchase order and issue a new purchase order for the remaining period covering the original system and new positions.

If a contract for Software Protection and Remote Technical Support expires without renewal, causing a lapse in coverage, the customer's access to the Support Center will be discontinued and a notification of services termination will be issued. Reinstatement of the lapsed coverage will require the following from the customer:

- a) Payment in full for the lapsed period at the prevailing per-seat rate
- b) Purchase of a new maintenance agreement (one-year or five-year)
- c) System Recertification fees in the form of a Class A inspection at \$1,500.00 per day plus related travel and expense charges.

Software Protection

This offering provides for the availability of software product updates. Installation and training (if needed) are not included. West Safety Solutions Corp will publish periodic software release bulletins to customers which announce important product updates for West Safety Solutions Corp Software. Customers may then request the new update from West Safety Solutions, Corp, based on applicability of the release to Customer's System. Customer is responsible for installation of all these releases, unless the On-Site Maintenance Service is purchased. If On-Site Maintenance has not been purchased and the customer prefers to have West Safety Solutions Corp deploy a new release, West Safety Solutions Corp will dispatch appropriate personnel to perform the upgrade on a mutually agreed upon date at West Safety Solutions, Corp's then current prices for such services.

Remote Technical Support

Support is provided by associates who specialize in the diagnosis and resolution of system performance issues. Remote Technical Support is available 24/7 through both a toll free hotline and a secure customer Internet portal. All service inquiries are tracked by a state-of-the-art CRM trouble ticket system that can be queried by customers through the online portal to obtain the most up-to-date status on their issues.

Terms

SUBMIT P.O. ordermanagement@intrado.com

PRICING All prices are in USD
Taxes, if applicable, are extra.
Shipping charges are extra unless specified on the quote.

SHIPPING TERMS FCA (Montreal), INCOTERMS 2010

PAYMENT Per Contract

DELIVERY TBD

VALIDITY Quote is valid for **120 Days**. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.

Revision History

Revision Level	Proposal Writer	Notes	Date Revised
4	CSTENGEL	Removed Installation and Discount Reduced PM Services	May 17, 2016
5	CSTENGEL	V5 - Correction increase from 2 to 3 positions	July 06, 2016