



Chandler • Arizona



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You're Invited! Export Essentials Symposium

Join us on Nov. 10 to learn how to finance exports and grow your business internationally. At this free event, export specialists from the Export-Import Bank of the United States, U.S. Small Business Administration, Penn International Insurance and U.S. Commercial Service will discuss how your business can: find foreign buyers and international partners, access capital to finance your export sales and reduce risk with export credit insurance. 98% of export companies are small businesses. Don't limit your growth by not exporting. Register online at <http://conta.cc/2eLK169>

Agenda

Nov. 10, 2016

8:30 a.m. - 12:00 p.m.

City Hall, 175 South Arizona Avenue
Chandler, AZ 85225

8:30 AM Registration-Coffee

9:00 AM Opening Remarks

9:15 AM "How to Find Foreign Buyers"

9:45 AM "Export-Import Bank Overview"

10:30 AM Break Period

10:45 AM "How to Increase Your Export Sales Using Open Account Terms"

11:10 AM "Working Capital for Your Export Sales"

11:45 AM Question & Answer Period

12:00 PM Closing Remarks & Networking Opportunities

City of Chandler

Michael Winer, Economic Development Specialist

U.S. Commercial Service

Karen Allen, Commercial Officer

Export-Import Bank

Marianne Hughes, Regional Director

Penn International Insurance

Fernando Almeida, AZ Regional Director

U.S. Small Business Administration

Pellson Lau, Regional Export Finance Manager

For questions, contact Michael Winer, Economic Development Specialist at the City of Chandler 480-782-3034 or michael.winer@chandleraz.gov

