



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

52

2. Council Meeting Date:
October 25, 2007

TO: MAYOR & COUNCIL

3. Date Prepared: September 24, 2007

THROUGH: CITY MANAGER

4. Requesting Department: City Manager

5. SUBJECT: Award of Bid No. IT8-206-2503 to Agilysys, Inc. in an amount not to exceed \$170, 543.

6. RECOMMENDATION: Recommend award of Bid No. IT8-206-2503 to Agilysys, Inc. in an amount not to exceed \$170, 543.

7. HISTORICAL BACKGROUND/DISCUSSION:

The current EMC CX600 Storage Area Network (SAN) system is reaching its end of service life. This means that the manufacturers will no longer support the current system. The Storage Area Network is a critical component in our IT infrastructure and the system houses applications such as Oracle Financials, Permits, Utility Billing, Sales Tax, and others.

A direct replacement of the SAN system would cost about twice as much as the upgrade. The CX3-80 is an upgrade from CX600 and this is EMC's latest product that has no end of life in sight for support at this time.

8. EVALUATION PROCESS: On September 6, 2007, the City issued Bid No. IT8-206-2503 for the purchase of storage area network (SAN) equipment. The bid was advertised, all registered vendors were notified and additional copies were sent to known suppliers of the requested items. Bids were opened on September 21, 2007. The results are as follows:

| | |
|-------------------------------|---------------------------------------|
| <u>Agilysys, Inc.</u> | <u>Advanced Midrange Technologies</u> |
| \$158,203.44 | \$188,993 |
| <u>\$ 23,339.87 sales tax</u> | |
| <u>\$170,543.31</u> | |

City staff is recommending award to the lowest responsive, responsible bidder, Agilysys, Inc.

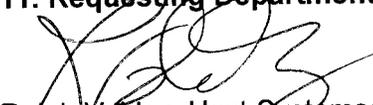
9. FINANCIAL IMPLICATIONS:

Fund for this project is available in this account: 713.1290.0000.6315.00000 Computer Lease Fund Computer Hardware in an amount not to exceed \$170,543.

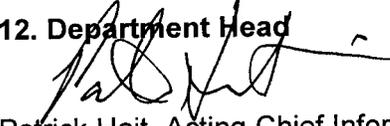
10. PROPOSED MOTION: Move to award Bid No. IT8-206-2503 to Agilysys, Inc. in an amount not to exceed \$170, 543.

APPROVALS

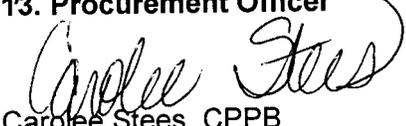
11. Requesting Department


Ralph Valdez, Host Systems/Network Supervisor

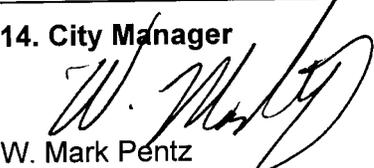
12. Department Head


Patrick Hait, Acting Chief Information Officer

13. Procurement Officer


Carolee Stees, CPPB

14. City Manager


W. Mark Pentz