



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

MEMO NO. TE08-131

1. Agenda Item Number:

50

2. Council Meeting Date:
January 17, 2008

TO: MAYOR & COUNCIL

3. Date Prepared: November 28, 2007

THROUGH: CITY MANAGER

4. Requesting Department: Public Works

5. SUBJECT: Approve a sole source purchase of replacement illuminated street name sign faces from Fluoresco Lighting and Signs in the amount of \$54,272.64.

6. RECOMMENDATION: Recommend approval of a sole source purchase of replacement illuminated street name sign replacement faces from Fluoresco Lighting and Signs in the amount of \$54,272.64.

7. BACKGROUND/DISCUSSION: The City of Chandler uses illuminated street name signs at all signalized intersections. These signs have a projected life of 10 years, and over time, some of the sign faces become faded and need to be replaced. This will be the second year of an on-going program to replace 10% of the existing sign faces. Fluoresco Lighting and Signs is currently the only sign company that meet's the City of Chandler's specifications for illuminated street signs. The cost of each sign face is \$312, plus \$115 for installation. Based on a quantity of 120 sign faces at 15 signalized intersections, the total cost of this project is \$54,272.64.

8. EVALUATION PROCESS: The Public Works Department is requesting the sole source purchase of illuminated street name signs from Fluoresco Lighting and Signs. Fluoresco Lighting and Signs has supplied all illuminated street name signs in the City of Chandler for the past several years. Past searches of similar firms have shown that the products did not meet our illumination requirements or the companies were not equipped to manufacture this type of sign face. Based on this information, staff is recommending the sole source purchase of the illuminated street name signs to Fluoresco Lighting and Signs.

9. FINANCIAL IMPLICATIONS:

Cost: \$54,272.64
Savings: N/A
Long Term Costs: N/A

Fund Source:

<u>Account No.</u>	<u>Fund Name</u>	<u>Program Name</u>	<u>CIP Funded</u>	<u>Amount</u>
415.3310.0000.6516.8ST322	Arterial Street Impact Fees	New Traffic Signals	FY07/08	\$54,272.64

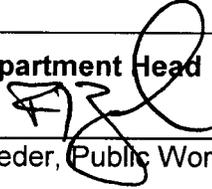
10. PROPOSED MOTION: Approve a sole source purchase of replacement illuminated street name sign faces from Fluoresco Lighting and Signs in the amount of \$54,272.64.

APPROVALS

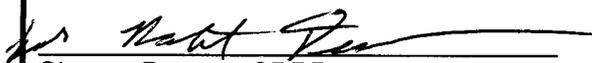
11. Requesting Department

for 
Mike Normand, Acting Assistant Public Works
Director – Transportation & Operations

12. Department Head


R. J. Zeder, Public Works Director

13. Procurement Officer


Sharon Brause, CPPB

14. City Manager


W. Mark Pentz



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City of Chandler Pricing
Face Replacements Using High Impact Acrylic
 As of 11/26/07

	<u>Single Order</u> per face	<u>50+ Order</u> per face
Standard Vinyl Face Replacement	\$341.00	\$312.00
Diamond Grade Reflective Vinyl Face Replacements - Fluoresco Supplying Materials	\$416.00	\$381.00
Diamond Grade Reflective Vinyl Face Replacements - Chandler Supplying Materials <small>V.I.P. & E.C. film to be provided to Fluoresco by the City of Chandler.</small>	\$196.00	\$154.00
Installation for Face Replacement	\$165.00	\$115.00
Installation for Street Sign Cabinet	\$414.33	
Fabrication of 30" x 8' illuminated street name sign	\$1,496.31	
Pole extension, including install	\$1,190.00	

Turnaround Time Approximately 4 weeks - pending availability of material

**Pricing excludes traffic control and barricading.



Request for Sole Source

TO: PURCHASING OFFICE

DATE: January 3, 2008

FM: Joe Felix
Name of Requester

PHONE NO. : 480-782-3459

Public Works- Traffic Engineering
Name of Division/Department

SUB: Sole Source Request for the Purchase Of: Street Name Sign Faces

REQUESTED SUPPLIER: Fluoresco Lighting & Signs

SUPPLIER'S ADDRESS: 3000 E Chambers St, Phoenix, AZ 85040

CONTACT: Terri Tomlinsion PHONE: 602-323-8642 COST ESTIMATE \$ 55,000.00

STATEMENT OF NEED:

This recommendation for sole source is based upon an objective review of the product/service being required and appears to be in the best interest of the City. I know of no conflict of interest on my part or involved in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

Refer to the attached sole source justification as prepared by our (user) department, to the attached review of available products/services and to my (user department's) completed Purchase Requisition.

SIGNATURE OF REQUESTER:

DATE: 1/3/08

SIGNATURE OF REQUESTING DIVISION HEAD:

DATE: 1/3/08

APPROVAL OF DEPARTMENT DIRECTOR OR ASSISTANT DIRECTOR:

DATE: 1/3/08

JUSTIFICATION FOR SOLE SOURCE: (Describe the unique nature of the product or service, what efforts were made to locate other sources, any market testing and research results, any other information that may help evaluate the request for sole source. Attach documents as appropriate to this request.)

Currently Fluoresco Lighting & Signs is the only sign fabricating company that can meet the City of Chandler specifications.

PURCHASING COMMENTS:

PURCHASING APPROVALS:

BUYER: _____

DATE: _____

PURCHASING & MATERIAL MGR: *Mark D...*
5-18

DATE: 1/4/08

TO BE COMPLETED BY REQUESTING DEPARTMENT AND SUBMITTED TO PURCHASING
(PLEASE TYPE)