



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

MEMO NO. TE09-37

1. Agenda Item Number:

Repl # 36

**2. Council Meeting Date:
September 25, 2008**

TO: MAYOR & COUNCIL

3. Date Prepared: August 26, 2008

THROUGH: CITY MANAGER

4. Requesting Department: Public Works

5. SUBJECT: Approve a sole source purchase of replacement illuminated street name sign faces from Fluoresco Lighting and Signs in an amount not to exceed \$55,000.

6. RECOMMENDATION: Recommend approval of a sole source purchase of replacement illuminated street name sign replacement faces from Fluoresco Lighting and Signs in the amount of \$55,000.

7. BACKGROUND/DISCUSSION: The City of Chandler uses illuminated street name signs at all signalized intersections. These signs have a projected life of 10 years, and over time, some of the sign faces become faded and need to be replaced. This will be the third year of an on-going program to replace 10% of the existing sign faces. Fluoresco Lighting and Signs is currently the only sign company that meet's the City of Chandler's specifications for illuminated street signs. The cost of each sign face is \$312, plus \$115 for installation. Based on a quantity 120 sign faces at 15 signalized intersections, the total cost of this project is \$54,272.64.

8. EVALUATION PROCESS: The Public Works Department is requesting the sole source purchase of illuminated street name signs from Fluoresco Lighting and Signs. Fluoresco Lighting and Signs has supplied all illuminated street name signs in the City of Chandler for the past several years. Past searches of similar firms have shown that the products did not meet our illumination requirements or the companies were not equipped to manufacture this type of sign face. Based on this information, staff is recommending the sole source purchase of the illuminated street name signs to Fluoresco Lighting and Signs.

9. FINANCIAL IMPLICATIONS:

Cost: \$55,000
Savings: N/A
Long Term Costs: N/A

Fund Source:

Account No.	Fund Name	Program Name	CIP Funded	Amount
415.3310.0000.6516.9ST322	Arterial Street Impact Fees	Traffic Signals	FY07/08	\$55,000.00

10. PROPOSED MOTION: Approve a sole source purchase of replacement illuminated street name sign faces from Fluoresco Lighting and Signs in the amount of \$55,000.

APPROVALS

11. Requesting Department

 ACTING
Daniel W. Cook, Deputy Public Works Director

12. Department Head


R. J. Zedel, Public Works Director

13. Procurement Officer


Sharon Brause, CPPB

14. City Manager


W. Mark Pentz



PHOENIX
 (602) 276-0600
 3000 E. Chambers
 Phoenix, Arizona 85040
 Fax (602) 470-1313

PROPOSAL AND SECURITY AGREEMENT

SUBMITTED TO:
 Joe Felix
 Traffic Signal Supervisor
 City of Chandler
 P.. Box 4008 / Mail Stop 901
 Chandler, AZ 85244-4008
 480-782-3459

PROPOSAL #: 6167
DATE: 7/23/2008
BY: Gary Gryder
JOB LOCATION:
 City of Chandler
 120 Face Replacements
 Chandler, AZ

GENERAL DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE
Fabricate (120) 30" x 8' replacement faces.	120	\$312.00	\$37,440.00
Installation of (120) 30" x 8' replacement faces.	120	\$115.00	\$13,800.00

Exclusions: Sales tax, surety bonds, traffic control/
 barricading, permitting, and prevailing wages.

- * OBTAINING LANDLORD APPROVAL IS THE RESPONSIBILITY OF THE PURCHASER/CUSTOMER
- * REBAR IN CONCRETE WALLS CAUSING EXCESSIVE DRILLING TIME IS NOT INCLUDED
- * CALICHE OR OTHER OBSTRUCTIONS IN GROUND CAUSING EXCESSIVE DRILLING TIME IS NOT INCLUDED
- * ELECTRICAL SERVICE TO SIGN LOCATION WILL BE CUSTOMER'S RESPONSIBILITY
- * PERMIT FEES, ENGINEERING FEES AND CERTIFIED INSPECTION COSTS, INCLUDING TIME TO OBTAIN, ARE NOT INCLUDED IN THIS PROPOSAL AND WILL BE BILLED ACCORDINGLY
- * SHIPPING, CRATING AND STORAGE CHARGES ARE NOT INCLUDED IN PROPOSAL AND WILL BE BILLED SEPARATELY
- * CONTRACT PRICE IS SUBJECT TO CHANGE BASED UPON APPROVED ENGINEERING

SUBTOTAL	\$51,240.00
TOTAL	\$51,240.00
	(Plus Applicable Sales Tax)
INITIAL PMT	PO Required
BALANCE	\$51,240.00
	(Plus Applicable Sales Tax)
	Due Upon Completion

ACCEPTED FOR FLUORESCO (SECURED PARTY):

Name: Gary Gryder
 Signature: *Gary Gryder*

Title: Vice President Sales and Marketing
 Date: 7-23-08

PURCHASE ACCEPTED (CUSTOMER):



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9. FINANCIAL IMPLICATIONS:

Cost: \$55,000
Savings: N/A
Long Term Costs: N/A

Fund Source:			CIP	
Account No.	Fund Name	Program Name	Funded	Amount
411.3310.0000.6516.8ST322	Arterial Street Impact Fees	Traffic Signals	FY07/08	\$2,818.00
411.3310.0000.6517.8ST322	Arterial Street Impact Fees	Traffic Signals	FY07/08	\$2,752.00
415.3310.0000.6516.8ST322	Arterial Street Impact Fees	Traffic Signals	FY07/08	<u>\$49,430.00</u>
			Total =	\$55,000.00

10. PROPOSED MOTION: Approve a sole source purchase of replacement illuminated street name sign faces from Fluoresco Lighting and Signs in the amount of \$55,000.

APPROVALS

11. Requesting Department

Daniel W. Cook, Deputy Public Works Director

12. Department Head

R. J. Zeder, Public Works Director

13. Procurement Officer

Sharon Brause, CPPB

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SUBTOTAL \$51,240.00
TOTAL \$51,240.00
 (Plus Applicable Sales Tax)
 INITIAL PMT PO Required
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 (Plus Applicable Sales Tax)
 Due Upon Completion

ACCEPTED FOR FLUORESCO (SECURED PARTY):

Name: Gary Gryder
 Signature: *Gary Gryder*

Title: Vice President Sales and Marketing
 Date: 7-23-08

PURCHASE ACCEPTED (CUSTOMER):



Request for Sole Source

TO: PURCHASING OFFICE

DATE: August 26, 2008

FM: Joe Felix
Name of Requester

PHONE NO. 480-782-3459

Public Works - Traffic Engineering
Name of Division/Department

SUB: Sole Source Request for the Purchase Of: Street Name Sign Faces

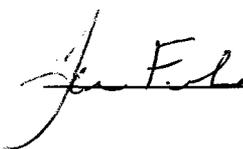
REQUESTED SUPPLIER: Fluoresco Lighting & Signs
SUPPLIER'S ADDRESS: 3000 E Chambers St, Phoenix, AZ 85040
CONTACT: Terri Tomlinson PHONE: 602-323-8642 COST ESTIMATE \$ 57,600.00

STATEMENT OF NEED:

This recommendation for sole source is based upon an objective review of the product/service being required and appears to be in the best interest of the City. I know of no conflict of interest on my part or involved in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

Refer to the attached sole source justification as prepared by our (user) department, to the attached review of available products/services and to my (user department's) completed Purchase Requisition.

SIGNATURE OF REQUESTER:



DATE: 8-27-08

SIGNATURE OF REQUESTING DIVISION HEAD:



DATE: 9/2/08

APPROVAL OF DEPARTMENT DIRECTOR OR ASSISTANT DIRECTOR:



DATE: 9/11/08

JUSTIFICATION FOR SOLE SOURCE: (Describe the unique nature of the product or service, what efforts were made to locate other sources, any market testing and research results, any other information that may help evaluate the request for sole source. Attach documents as appropriate to this request.)

Currently, Fluroesco Lighting & Signs is the only sign fabricating company that can meet the City of Chandler specifications.

PURCHASING COMMENTS:

PURCHASING APPROVALS:

BUYER: _____

DATE: _____

PURCHASING & MATERIAL MGR: *[Signature]*

DATE: 9/12/08

TO BE COMPLETED BY REQUESTING DEPARTMENT AND SUBMITTED TO PURCHASING
(PLEASE TYPE)