

# *City of Chandler*



## Budget Update

January 8, 2009



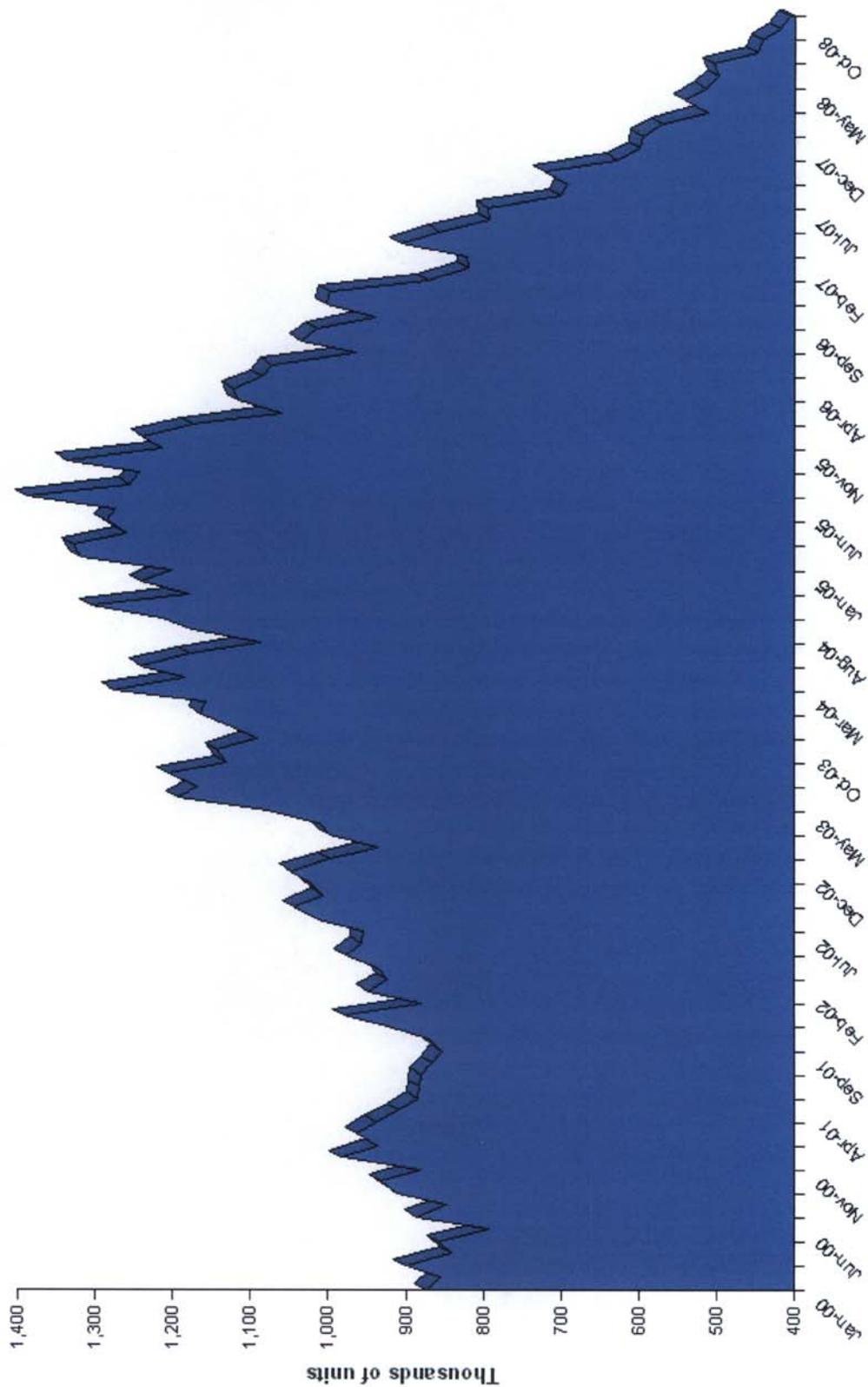
## *What's Changed Since the Last Update?*

- Deepening recession
- Second quarter revenue collections
- Change in projected revenue shortfall
- Projected deficit – next fiscal year



# U.S. Census Bureau

## New One-Family Houses Sold in the U.S. Seasonally Adjusted Annual Rate



**U.S. Census Bureau News**  
**Joint Release**  
**U.S. Department of Housing and Urban Development**

**U.S. Department of Commerce • Washington, D.C. 20233**

**FOR IMMEDIATE RELEASE TUESDAY, DECEMBER 23, 2008 AT 10:00 A.M. EST**

CB08-188

Erica Filipek or Raemeka Mayo  
Manufacturing and Construction Division  
(301) 763-5160

**NEW RESIDENTIAL SALES IN NOVEMBER 2008**

Sales of new one-family houses in November 2008 were at a seasonally adjusted annual rate of 407,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 2.9 percent ( $\pm 13.9\%$ )\* below the revised October of 419,000 and is 35.3 percent ( $\pm 11.4\%$ ) below the November 2007 estimate of 629,000.

The median sales price of new houses sold in November 2008 was \$220,400; the average sales price was \$287,500. The seasonally adjusted estimate of new houses for sale at the end of November was 374,000. This represents a supply of 11.5 months at the current sales rate.

*New Residential Sales data for December 2008 will be released on Thursday, January 29, 2009, at 10:00 A.M. EST.*

*Our Internet site is: <http://www.census.gov/newhomesales>*

**EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent ( $\pm 3.2\%$ ) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 5 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 4 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

\* 90% confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

**Table 1. New Houses Sold and For Sale**

[Thousands of houses. Detail may not add to total because of rounding]

Period	Sold during period <sup>1</sup>					For sale at end of period					Months' supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
Seasonally adjusted														
2007: November	629	55	86	339	149	502						9.5		
December	600	56	74	335	135	494						9.8		
2008: January	597	55	77	318	147	484						9.8		
February	572	39	77	314	142	477						9.7		
March	513	28	70	293	122	469						11.2		
April	542	40	82	294	126	463						10.3		
May	515	31	76	292	116	459						10.9		
June	499	35	70	279	115	445						10.9		
July	505	41	66	274	124	433						10.6		
August <sup>f</sup>	448	29	74	252	93	428						11.7		
September <sup>f</sup>	442	26	64	247	105	415						11.2		
October <sup>f</sup>	419	35	67	226	91	402						11.8		
November <sup>p</sup>	407	40	56	210	101	374						11.5		
Average RSE (%) <sup>3</sup>	7	26	16	10	14	4						7		
<i>Percent Change:</i>														
November 2008 from October 2008	-2.9%	14.3%	-16.4%	-7.1%	11.0%	-7.0%						-2.5%		
90% Confidence Interval <sup>4</sup>	± 13.9	± 57.2	± 18.5	± 17.1	± 33.2	± 0.9						± 17.6		
November 2008 from November 2007	-35.3%	-27.3%	-34.9%	-38.1%	-32.2%	-25.5%						21.1%		
90% Confidence Interval <sup>4</sup>	± 11.4	± 42.2	± 25.1	± 11.9	± 25.5	± 2.3						± 21.2		
Not seasonally adjusted														
2006:	1,051	63	161	559	267	537	54	97	267	119	(X)	246,500	305,900	
2007:	776	65	118	411	181	496	48	79	248	121	(X)	247,900	313,600	
RSE (%)	3	10	9	4	5	3	12	8	5	7	(X)	3	3	
2007: Year to Date	732	61	113	385	172	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
2008: Year to Date	461	33	66	252	109	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
RSE (%)	3	9	11	4	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Year to Date Percent Change <sup>5</sup>	-37.0%	-46.3%	-41.6%	-34.5%	-36.5%	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
90% Confidence Interval <sup>4</sup>	± 2.6	± 8.3	± 5.5	± 3.6	± 5.4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
2007: November	45	4	6	25	10	508	48	79	257	124	11.2	249,100	316,800	
December	44	4	5	26	8	496	48	79	248	121	11.4	227,700	284,400	
2008: January	44	3	5	24	11	488	46	78	246	117	11.1	232,400	284,600	
February	48	3	6	26	12	475	45	76	241	113	9.9	245,300	301,200	
March	49	2	7	28	12	465	46	74	233	113	9.5	229,300	287,600	
April	49	4	8	25	12	463	45	73	234	111	9.5	246,400	314,300	
May	49	3	7	27	11	458	45	73	231	109	9.4	229,300	298,200	
June	45	3	7	25	10	445	44	71	222	107	9.8	234,300	299,400	
July	43	3	6	24	11	434	44	71	215	103	10.1	237,300	301,900	
August <sup>f</sup>	38	2	7	21	8	427	44	69	211	102	11.3	221,000	265,500	
September <sup>f</sup>	35	2	5	20	8	417	44	68	205	100	11.9	225,400	286,400	
October <sup>f</sup>	33	3	5	17	7	406	42	67	200	97	12.5	214,600	279,500	
November <sup>p</sup>	28	3	4	15	7	372	38	62	185	86	13.2	220,400	287,500	
Average RSE (%) <sup>3</sup>	7	26	16	10	14	4	15	11	4	8	7	5	5	

<sup>1</sup>Preliminary. <sup>2</sup>Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

<sup>3</sup>Seasonally adjusted houses sold are published at annual rates. <sup>4</sup>Ratio of houses for sale to houses sold. <sup>5</sup>Average RSE for the latest 6-month period.

<sup>4</sup>See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals. <sup>5</sup>Computed using unrounded data.

Note: The sales price includes the land.

**Table 2. New Houses Sold, by Sales Price**

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses <sup>1</sup>								
2006:	1,051	162	208	300	174	84	80	43
2007:	776	106	162	227	121	65	62	32
RSE (%)	3	10	5	5	7	9	8	13
2007: November	45	7	9	13	7	4	4	2
December	44	6	9	14	6	4	2	1
2008: January	44	8	9	15	5	4	2	1
February	48	7	9	16	8	3	3	2
March	49	7	11	17	7	2	3	2
April	49	5	10	15	9	3	5	2
May	49	9	11	15	5	4	3	2
June	45	8	9	14	7	2	2	2
July	43	8	9	12	6	4	3	2
August <sup>f</sup>	38	7	9	12	5	3	1	1
September <sup>f</sup>	35	7	8	10	4	2	3	1
October <sup>f</sup>	33	6	7	10	4	2	2	1
November <sup>p</sup>	28	5	6	8	4	2	2	1
Average RSE (%) <sup>2</sup>	7	18	15	13	17	23	27	34
Percent distribution								
2006:	100	15	20	29	17	8	8	4
2007:	100	14	21	29	16	8	8	4
2007: November	100	14	21	28	16	9	8	4
December	100	15	21	33	14	9	6	2
2008: January	100	18	20	33	11	9	5	3
February	100	14	19	33	16	7	7	4
March	100	14	23	34	15	5	6	3
April	100	11	21	31	18	6	9	4
May	100	18	22	31	11	7	6	5
June	100	17	20	32	16	5	5	5
July	100	18	20	27	14	10	7	5
August <sup>f</sup>	100	17	23	31	14	9	4	2
September <sup>f</sup>	100	19	23	29	11	6	8	3
October <sup>f</sup>	100	18	23	31	13	6	5	4
November <sup>p</sup>	100	19	21	28	14	6	8	4

<sup>p</sup>Preliminary. <sup>r</sup>Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

<sup>2</sup>Average RSE for the latest 6-month period.

Note: The sales price includes the land.

**Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market**

[Thousands of houses. Detail may not add to total because of rounding]

Period	Sold during period				For sale at end of period				Median months for sale <sup>1</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2006:	1,051	346	368	337	537	78	285	174	4.3
2007:	776	196	255	325	496	69	228	198	6.2
RSE (%)	3	6	5	5	3	5	4	6	8
2007: November	45	9	12	25	508	73	241	194	6.0
December	44	10	11	22	496	69	228	198	6.2
2008: January	44	10	12	22	488	69	220	199	6.7
February	48	11	11	25	475	68	214	194	7.1
March	49	12	12	25	465	66	212	187	7.4
April	49	13	14	22	463	65	215	183	7.7
May	49	11	16	22	458	64	210	184	8.2
June	45	10	13	22	445	60	202	183	8.3
July	43	9	13	21	434	57	193	184	8.5
August <sup>f</sup>	38	8	11	19	427	55	187	185	8.9
September <sup>f</sup>	35	6	10	19	417	51	175	191	9.0
October <sup>f</sup>	33	7	9	17	406	49	164	193	9.1
November <sup>p</sup>	28	8	7	14	372	48	152	172	9.3
Average RSE (%) <sup>2</sup>	7	8	10	9	4	8	5	5	5

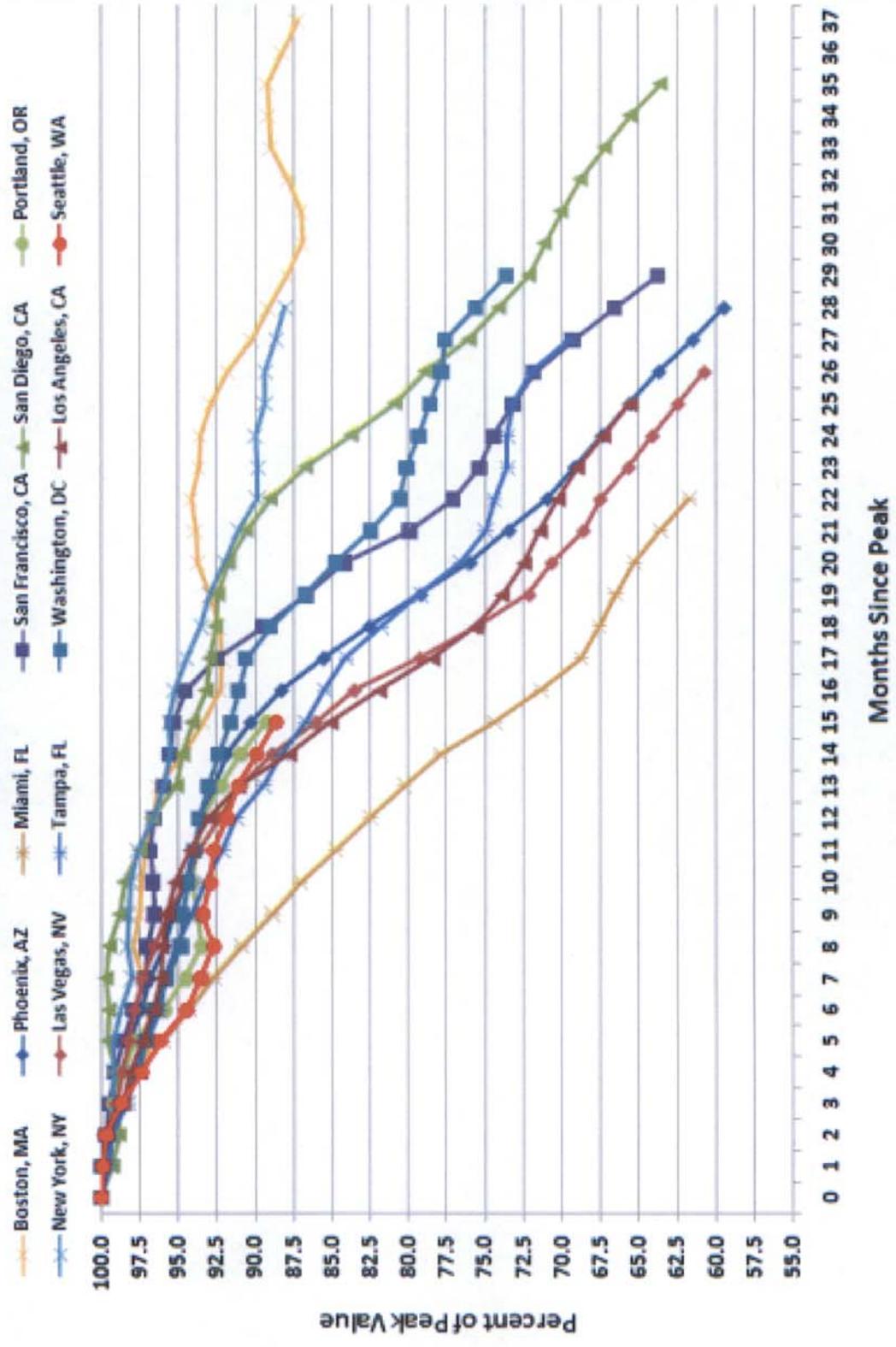
<sup>p</sup>Preliminary. <sup>f</sup>Revised. RSE Relative standard error. Z Less than 0.5 percent.

<sup>1</sup>Median number of months for sale since completion.

<sup>2</sup>Average RSE for the latest 6-month period.



# Total Decline from the Peak



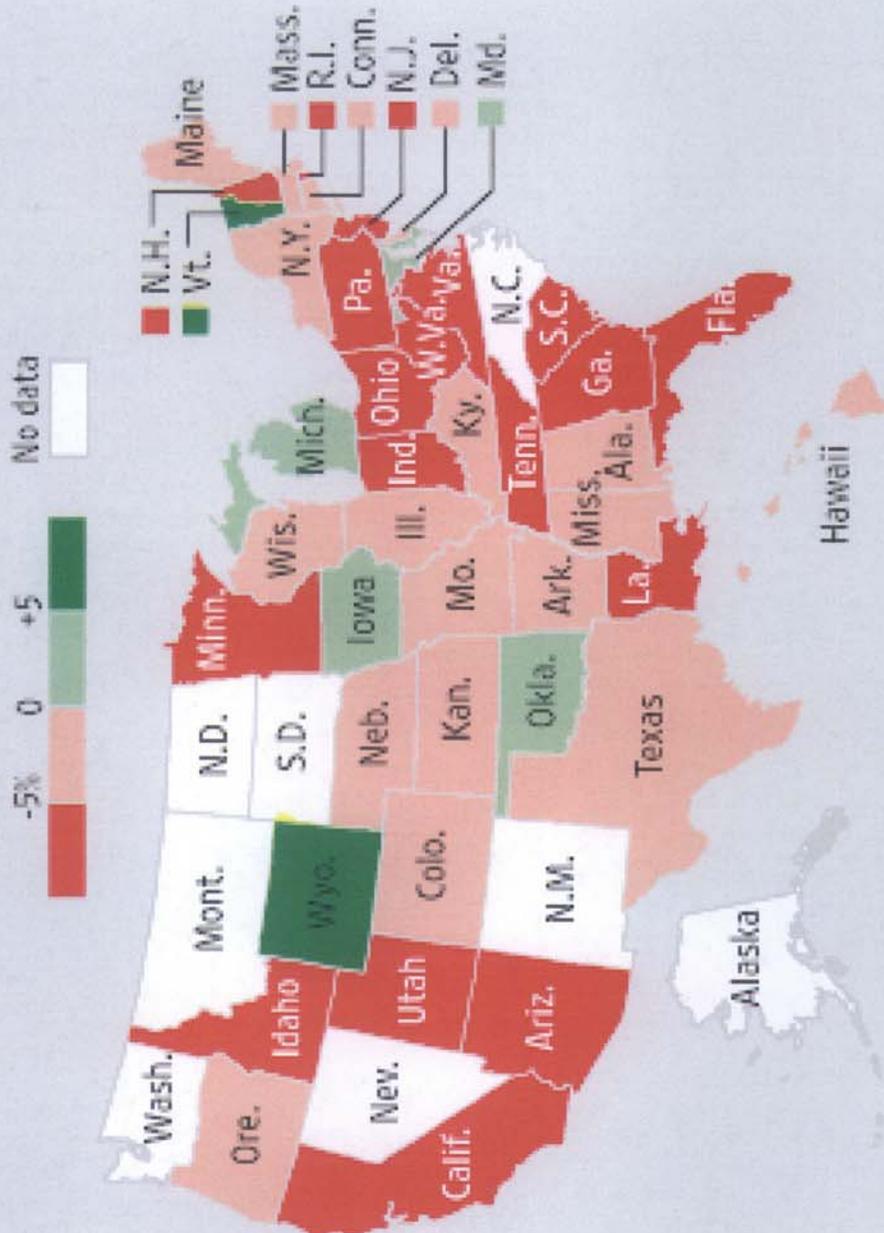
Source: Case-Shiller



# Economic Fallout Across the Nation

## Dire States

Percent change in July-September revenue collections from 2007 to 2008, adjusted for inflation

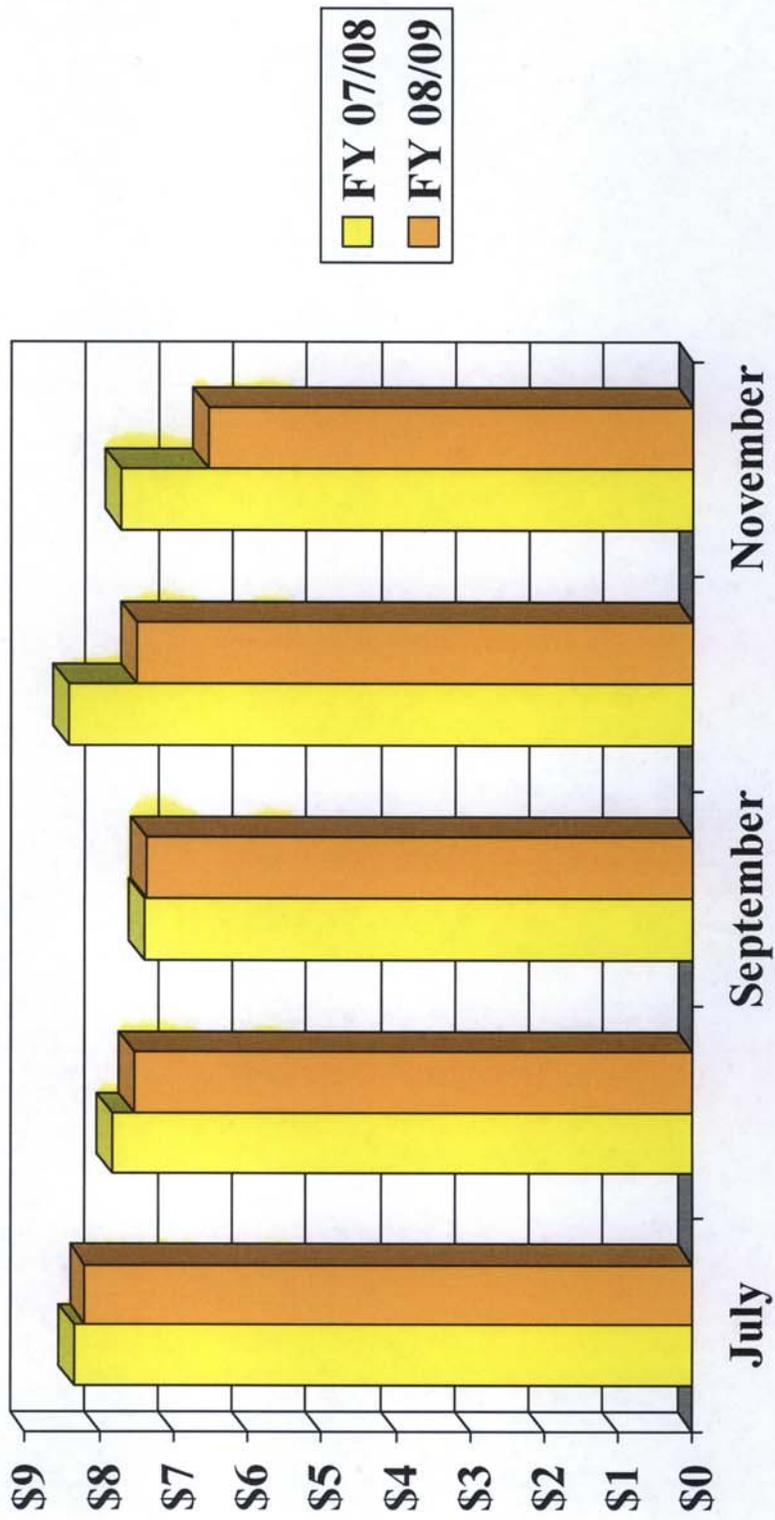


Source: Center on Budget and Policy Priorities



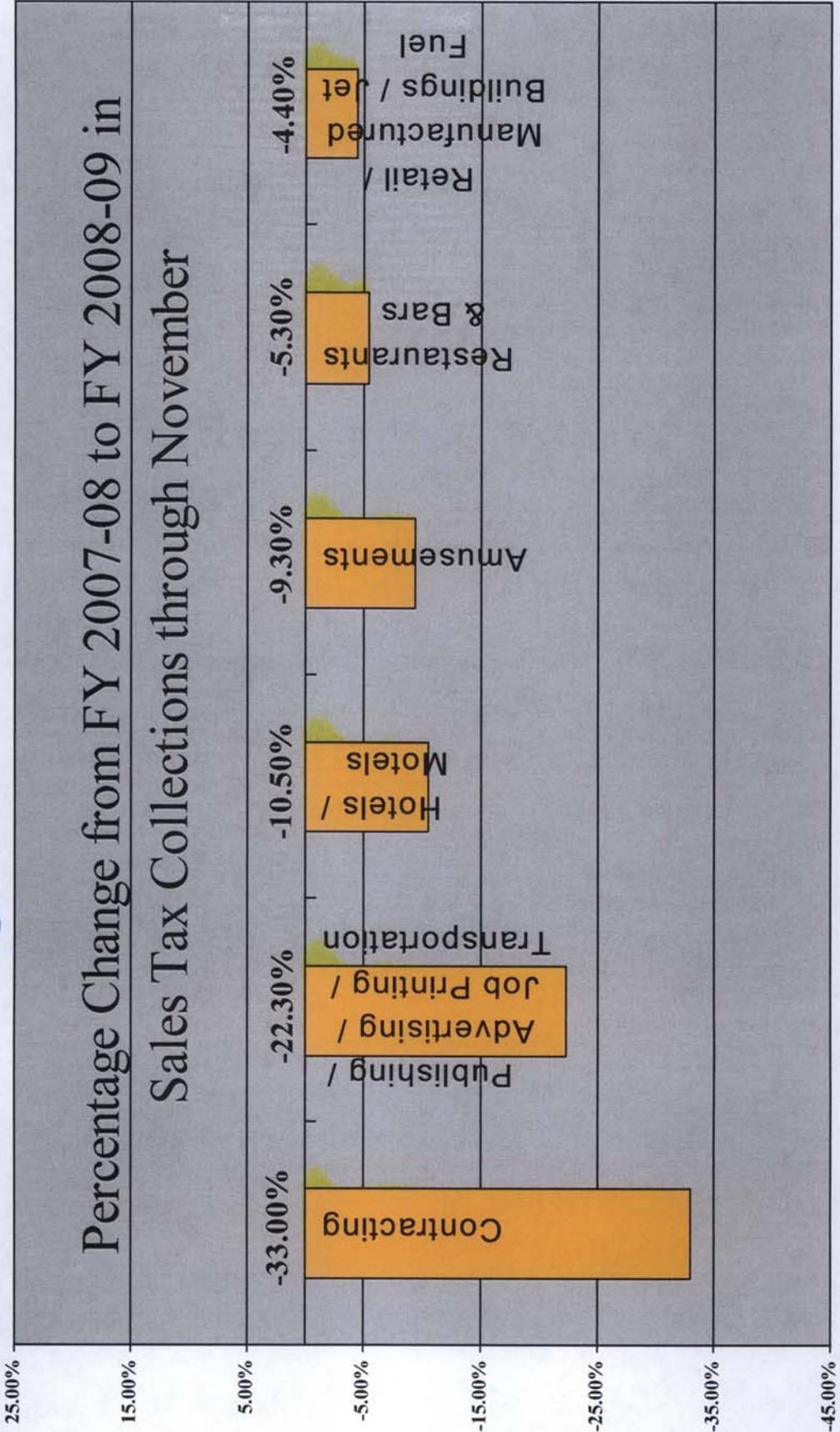
# Actual Sales Tax Collections

(in millions)





# *Sales Tax Categories with Greatest Decline*





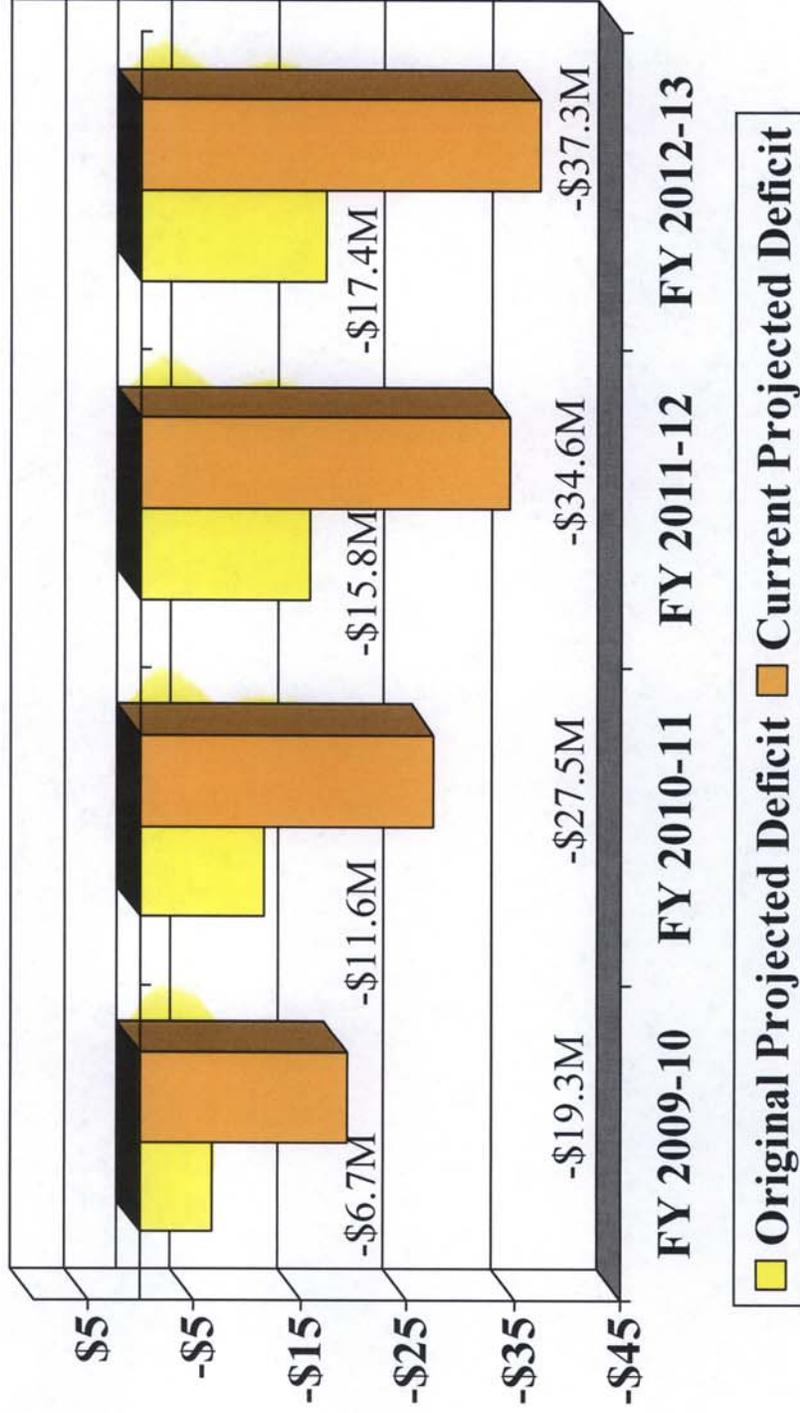
*General Fund this year:*

Anticipated Revenue	\$197.6 million
Budgeted Expenditures	\$215.8 million
One-time deficit	<b>\$(18.2 million)</b>



# Projected Deficit through FY 2012-13

(in millions)





## *How we're closing the one-time gap this year:*

- **\$9 million in Savings/Cuts made already**
- ❑ Elimination of the Annual Service Recognition Luncheon
- ❑ Extend PC replacement from 4 to 5 years
- ❑ 50% reduction to department savings
- ❑ Reduction in contract labor
- ❑ Reduction in product upgrade spending
- ❑ Reduction in travel by 30%
- ❑ Elimination of meals for local travel



## *How we're closing the one-time gap this year:*

- **\$9 million in Savings / Cuts made already (continued)**
  - Additional vacancy savings by not filling 25+ vacant positions
  - Reduction in the majority of temp labor to 19 hours per week / 20 weeks per year
  - Reduction in food and events spending
  - Reduction or cancellation in one-time 2008-09 decision packages
  - Reduction in Exceptional Performance and Merit Awards
- **\$5 million in Revenue Fluctuation Reserve**
- **\$5 million in Insurance Reserves**



## *Budget Options for FY 2009-10*

Eliminate COLA	\$3,300,000
Eliminate merit increases	1,125,000
Increase fees and charges	1,000,000
County island fire protection revenue	1,000,000
Eliminate 50 vacant positions	3,850,000
Continue FY 2008/09 cuts as ongoing	1,526,000
Early voluntary separations	1,000,000
Voluntary reduced hours	100,000
Reduction in extra-duty overtime	500,000



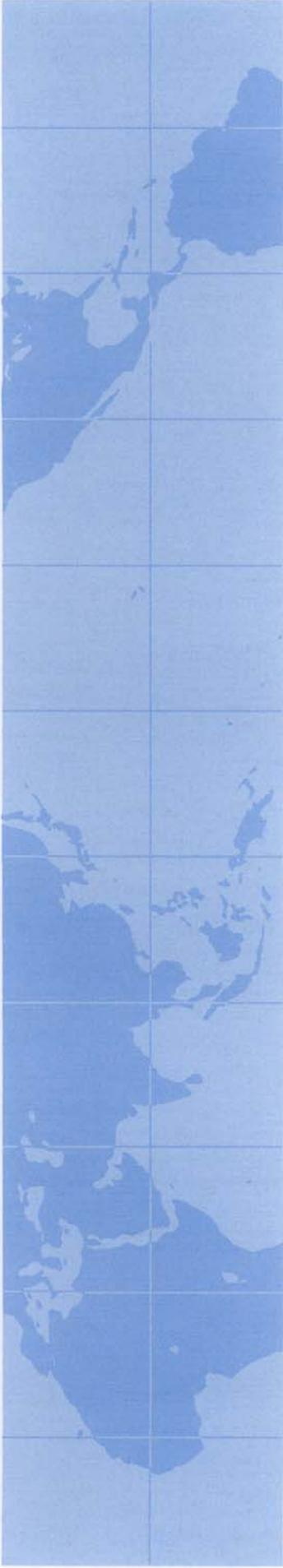
## *Budget Options for FY 2009-10*

Eliminate 3-day sick leave cash out	\$	300,000
Eliminate Federal lobbying contract		85,000
Reduce EPA/EMA awards		250,000
Suspend Tuition Reimbursement		250,000
Reduce Council ongoing contingency		75,000
Subtotal:		\$14,361,000
Additional Cuts		4,839,000
Total		\$19,200,000



## *Next Steps*

- Citizens Budget Workshop – January 26
- Department Budget Cut Scenarios
- Final voluntary separation and reduction in hours procedures
- Council retreat in February
- Periodic updates with employees and employee groups



# *Questions?*

## Budget Update

January 8, 2009