



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

24

2. Council Meeting Date:
September 10, 2009

TO: **MAYOR & COUNCIL**

3. Date Prepared: August 18, 2009

THROUGH: **CITY MANAGER**

4. Requesting Department: Police Department

5. **SUBJECT:** Approve purchase of Fitness Equipment from Gym Source utilizing the City of Mesa Contract No. 2009120 in the amount of \$68,494.80.

6. **RECOMMENDATION:** Recommend approval to purchase Fitness Equipment from Gym Source utilizing the City of Mesa Contract No. 2009120 in the amount of \$68,494.80.

7. **HISTORICAL BACKGROUND/DISCUSSION:** In 2008 the Police Department developed and implemented the CPD Health and Wellness Program. The development and focus of this new program required an evaluation of current equipment in the three gyms. During this evaluation equipment was found to be in poor condition, out of warranty and not conducive to the new program. The equipment purchase is for replacement of old equipment and updating the fitness equipment in all three stations to support the new wellness program. The gyms will be more reliable, user-friendly and safer. The gyms and the new Wellness and Nutrition Program are open to all departmental employees.

8. **EVALUATION PROCESS:** The City of Mesa issued an invitation to bid in March 2009 for fitness equipment, Contract No. 2009120 and an award was made to Gym Source. The contract is for the purchase of fitness equipment and supplies specifically for police and fire departments and the awarded vendor is in compliance with Fire safety requirements as stated in the National Fire Prevention Agency's (NFPA) document 1583, 'Health Related Fitness Programs for Firefighters.' The bid included cooperative language that allows for use of the contract by other local agencies. The use of this contract eliminates the cost of issuing a bid, reduces the lead-time in obtaining the products and results in a lower overall cost. In addition, Police Department personnel obtained quotes from two other fitness equipment providers for items that were not covered under the City of Mesa contract. Gym Source was the only vendor to provide all required equipment and supplies, excellent customer service when dealing with the sales representative and provided the best warranties as well as the best overall price. A purchase order will be used as the form of contract to purchase the equipment. Equipment includes a 9-station jungle gym, treadmills, SAU (Special Assignment Unit) equipment, free weights, flooring and other miscellaneous items for a complete fitness center. See cost breakdown on attached quote from Gym Source and attached due diligence/justification memo.

9. **FINANCIAL IMPLICATIONS:** Funding for this purchase will be from the FY 09-10 Budget: 101.2010. 0000.5316, General Fund, Police Administration, Machinery and Equipment, \$68,494.80.

10. **PROPOSED MOTION:** Move to approve purchase of fitness equipment from Gym Source utilizing the City of Mesa Contract No. 2009120 in the amount of \$68,494.80.

APPROVALS

11. Requesting Department

Dave Neuman, Assistant Police Chief

12. Department Head

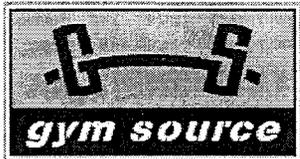
Sherry Kiyler, Police Chief

13. Procurement Officer

Kristy Garcia, CPPB

14. City Manager

W. Mark Pentz



QUOTE: 1046910

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Salesperson	Store	Quote Dt	ACCOUNT ID	CUSTOMER NAME
RON RHODES	062	06/11/2009	60-183804A	CHANDLER POLICE DEPT.

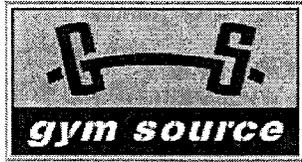
Bill To
CHANDLER POLICE DEPT.
4040 E. CHANDLER HEIGHTS BLVD.

CHANDLER AZ 85283

Ship To
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4040 E. CHANDLER HEIGHTS BLVD.

CHANDLER AZ 85283

LN	Product	Description	List	Price	Qty	Total
1	CONCEPT II	ROWER-CONCEPT II MODEL D W/PM3	1045.00	900.00	3	2,700.00
2	TRU-CS5.0	TMILL-22X60/4HP/PROG/5-20NEMA/12MPH	6499.00	3,550.00	4	14,200.00
3	HOIST-HD-1900-2/CC	PULLEY GYM W/200LB STACK UPGRADE V-PLATI	3199.00	2,000.00	2	4,000.00
4	TUFF-XXL-2910	HALF RACK (W/PR XXL-2966 AND SAFE CATCH)	1929.00	1,206.25	3	3,618.75
5	TUFF-PF-300X	BENCH-MULTI PURPOSE W/O ROLLS	849.00	636.75	3	1,910.25
6	HAM-CP-DB-3T-B	KIT-2.5-100 DURABELLS W/2 3T-FLT RACKS	6998.92	4,374.33	1	4,374.33
		--* kits comprised of *--				
	DB-HEX-R002.5	2.5LB.DUROBELL/EA.			2	
	DB-HEX-R005	5LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R007.5	7.5LB.DURABELL			2	
	DB-HEX-R010	10LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R012.5	12.5LB. RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R015	15LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R020	20LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R025	25LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R030	30LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R035	35LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R040	40LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R045	45LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R050	50LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R055	55LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R060	60LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R065	65LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R070	70LB.RUBBER HEX DUROBELL/EA.			2	



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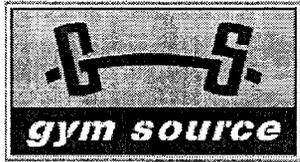
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	DB-HEX-R075	75LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R080	80LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R085	85LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R090	90LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R095	95LB.RUBBER HEX DUROBELL/EA.			2	
	DB-HEX-R100	100LB.RUBBER HEX DUROBELL/EA			2	
	HAM-3T-FLT	RACK-3TIER TRAY RACK-SILVER/BLK			2	
7		ALL HAMPTON DURABELLS COME				
8		WITH URETHANE COATING-STRONGEST				
9		MADE NOT RUBBER!				
10	NS-SP	HAM DURABELL URETHANE 65-100# PAIRS		2,062.50	2	4,125.00
11	KETTLEBELL-45	45LB KETTLEBELL	108.00	67.50	3	202.50
12	KETTLEBELL-35	35LB KETTLEBELL	84.00	52.50	3	157.50
13	KETTLEBELL-20	20LB KETTLEBELL	48.00	30.00	6	180.00
14	KETTLEBELL-15	15LB KETTLEBELL	36.00	22.50	6	135.00
15	HAM-3T-FLT	RACK-3TIER TRAY RACK-SILVER/BLK	842.00	525.00	2	1,050.00
16	HARK-PLYOBOX/18	18" PLYOBOX	175.00	136.95	3	410.85
17	HARK-PLYOBOX/24	24" PLYOBOX	190.00	149.95	3	449.85
18	NS-SP	9' PROF. SPEED ROPE- 35315-9F		11.95	5	59.75
19	NS-SP	10' PROF. SPEED ROPE- 35315-AF		12.95	5	64.75
20	NS-SP	DYNAMAX 20# MED BALL 24005-20		109.95	6	659.70
21	AERO-4X8 FOLD	MAT-4'X8'X1.5" TRIFOLD 34306	159.99	92.00	6	552.00
22	EVEROLL-8MM	10%-4.30/SQ.FT EL01/02 BLUE OR GREY	4.30	2.69	1020	2,743.80
23	EVEROLL-ADH4	ADHESIVE FOR 380 SF 4 GALLON	204.80	128.00	3	384.00



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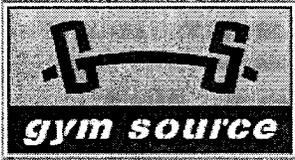
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24	FREIGHT	FREIGHT		291.00	1	291.00
25	DEL-INST	RUBBER FLOORING		995.00	1	995.00
26	TUFF-PS-295	MSG-9 STATION JUNGLE GYM	12999.00	9,749.25	1	9,749.25
27		CROSS-FIT FOR SWAT BELOW:				
28	NS-SP	AB MAT FOR CROSS-FIT		31.99	4	127.96
29	NS-SP	D-BALL 25# SLAMBALL		93.95	4	375.80
30	HARK-PLYOBOX/18	18" PLYOBOX	175.00	136.95	2	273.90
31	HARK-PLYOBOX/24	24" PLYOBOX	190.00	149.95	2	299.90
32	KETTLEBELL-35	35LB KETTLEBELL	84.00	52.50	4	210.00
33	KETTLEBELL-55	55LB KETTLEBELL	132.00	82.50	4	330.00
34	NS-SP	DYNAMAX 20# MEDICINE BALL 24005-20		109.95	4	439.80
35	NS-SP	DYNAMAX 14# MEDICINE BALL 24005-14		94.95	4	379.80
36	PL-OLY-YKR-BUMP45	45LB YORK OLY RUBBER BUMPER 29053	120.00	97.50	10	975.00
37	PL-OLY-YKR-BUMP35	35LB YORK OLY RUBBER BUMPER 29052	120.00	78.00	6	468.00
38	PL-OLY-YKR-BUMP25	25LB YORK OLY RUBBER BUMPER 29051	90.00	58.50	6	351.00
39	PL-OLY-YKR-BUMP10	10LB YORK OLY RUBBER BUMPER 29050	50.00	35.00	6	210.00
40	BARS-OLY7/IB-NB-M	7' OLY BAR NEEDLE BEARING MEN 32110	340.00	221.00	3	663.00
41	COLLARS-OLY SPRING	OLY SPRING COLLARS/EA.	6.00	4.00	6	24.00
42	YORK-SF/FTS-PSS	SQUAT STANDS 48052	250.00	225.00	1	225.00
43	NS-SP	BALAZ WALLMOUNTED 48" CHIN-UP M00338		260.00	2	520.00
44		WE DO NOT DO INSTALLATION				
45		ON THE ABOVE-FYI				
46	FREIGHT	FREIGHT ON EQUIPMENT		2,922.72	1	2,922.72
47	DEL-INST	DELIVERY & INSTALLATION		2,020.00	1	2,020.00



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LN	Product	Description	List	Price	Qty	Total
48	COLORS	TO BE DETERMINED WHERE APPLICABLE		.00	1	.00
49	STAIRS	NONE		.00	1	.00
50	PRE-ASSEMBLY	ITEMS MAY BE DEL'D ASSEMBLED		.00	1	.00
		ITEMS ABOVE ARE SPECIAL ORDER & NON-CANCELLABLE				
		I ACCEPT THE NON-CANCELLATION POLICY ABOVE & ORDER AS NOTED				
		Signature: _____				
		Print Name: _____				
52	SALE FINAL	SALE FINAL ON SPECIAL ORDER ITEMS		.00	1	.00
53	TIME	DISPATCH TO ASSIGN TIME WINDOW		.00	1	.00
54		IT'S OUR PRIVILEGE TO SERVE YOU				
55	12 PT.CHECK LIST	12 POINT CHECKS COMPLETED		.00	1	.00

QUOTE IS VALID FOR 30 DAYS

Subtotal	63,829.16
Tax	4,665.64
Total	68,494.80



COPY



Memorandum

DATE: July 24, 2009
TO: ASST. CHIEF DAVE NEUMAN
FROM: Lt. Dale Walters #L23
RE: Fitness Equipment Proposals

This memo is in reference to the three Fitness Equipment bids from Advanced Exercise Equipment, Commercial Fitness and Gym Source.

Advanced Exercise Equipment

Advanced Exercise Equipment is the company who supplied the equipment for the Chandler Tumbleweed Park Recreation center. Officer Thudium and I were able to look at their equipment and determined their equipment was the commercial grade we recommend for the Police Department. We did however have difficulty obtaining timely quotes from this company. The current quote we have does not include the added SAU equipment the other two quotes contain due to a lack of response from the companies sales representative Bob Dicandia.

- Advanced Exercise Equipment attached quote- \$73,769.94.
- SAU equipment (approximately \$6,000) is not included.

Commercial Fitness

Commercial Fitness was one of the two companies who had recent contracts with local police departments. We found this company easy to work with, however was unable to personally examine their equipment. In addition, Commercial Fitness was unable to bid on a specific piece of equipment, a 9-station Jungle Gym that is needed at the west substation.

- Commercial Fitness attached quote - \$63,942.39
- Missing bid 9-station Jungle Gym (Value-\$4,500.00)

Gym Source

Gym Source is a company that specializes in Fitness equipment sales and had recent contracts for equipment with the City of Mesa. Ron Rhodes, who is a commercial sales rep for Gym Source, was extremely helpful and flexible in working with Officer Thudium and I during the research of equipment. We were able to go to the Gym Source showroom and examine both their equipment and several samples of proposed flooring. It should be noted the customer service, equipment, flooring and warranties were excellent.

The Gym Source quote includes all the equipment requested by the department to include the 9-station Jungle Gym, added SAU equipment and a properly measured quote for the main stations gym flooring.

- Gym Source attached quote - \$68,494.80.