



**PURCHASING ITEM  
FOR  
COUNCIL AGENDA  
CS10-075**

**1. Agenda Item Number:**

**8**

**2. Council Meeting Date:**

November 19, 2009

**TO: MAYOR & COUNCIL**  
**THROUGH: CITY MANAGER**

**3. Date Prepared:** October 30, 2009

**4. Requesting Department:**  
Community Services

**5. SUBJECT:** Approve extension of Agreement PM9-967-2645 for fertilizer, herbicides & pesticides with Helena Chemical Company and Crop Production Inc. in the amount of \$205,000.

**6. RECOMMENDATION:** Recommend extension of Agreement PM9-967-2645 for fertilizer, herbicides & pesticides with Helena Chemical Company and Crop Production Inc. in the amount of \$205,000.

**7. BACKGROUND/DISCUSSION:** The Park Operations Division is in need of purchasing fertilizer, herbicides and pesticides material for use in the City's parks in the amount of \$170,000. The park system currently has 891 acres of developed parkland. Park groundskeepers, certified in herbicide application, apply these chemicals.

The Chandler Parks Division currently fertilizes city park and grounds two times per year during the active growing period (April-Oct) The use of fertilizers promotes healthier turf grass in the city parks. This agreement will also allow for the application of a pre-emergent fertilizer, which controls the winter weeds that often grow in dormant winter lawns.

The herbicides are used in the control of weed germination and establishment within the landscape areas. Pre-emergent herbicides are applied twice per year with post-emergent spot spraying applied twice a month. The pesticides being purchased are used in the control of mosquitoes and ants within the parks. The amount being purchased will provide control for one (1) year. In addition to Parks, the Streets Division anticipates requiring \$35,000 for applying chemicals to the right-of-way areas.

There is no price increase on a per product basis, however there is an overall contract increase due to the inclusion of Paseo Vista and Crossbow Parks.

**8. EVALUATION PROCESS:** In November 2008, Council approved use of agreement PM9-967-2645 with Helena Chemicals and Crop Production Inc. for the purchase of fertilizers, herbicides and pesticides. Staff has been satisfied with the products and service received from these two suppliers and therefore is requesting renewal. The new term of the agreements will be December 1, 2009 through November 30, 2010 with the option to renew for three (3) additional one-year periods.

**9. FINANCIAL IMPLICATIONS:**

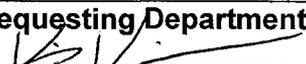
Costs	\$205,000
Savings	N/A
Long Term Costs	N/A

<u>Account Number</u>	<u>Fund Name</u>	<u>CIP Funded</u>	<u>Funds</u>
101.4530.0000.5318	Chemicals	N/A	\$170,000
215.3300.0000.5318	Chemicals	N/A	\$ 35,000

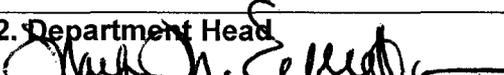
**10. PROPOSED MOTION:** Move to extend use of Agreement PM9-967-2645 for fertilizer, herbicides & pesticides with Helena Chemical Company and Crop Production Inc. in the amount of \$205,000.

**APPROVALS**

**11. Requesting Department**

  
Kris Kircher, Parks & Facilities Maintenance Mgr.

**12. Department Head**

  
Mark M. Eynatten, Community Services Director

**13. Procurement Officer**

  
Sharon Brause, CPPB, CPCP

**14. City Manager**

  
W. Mark Pentz



### EXHIBIT C PRICING

Group 1	Fertilizers	QTY	UNIT PRICE	EXT. PRICE
Item 1	32-2-8 w/ 50% sulfur-coated Ura	50	\$ -	\$ -
Item 2	21-0-0 Ammonium Sulfare	5	\$ 700.00	\$ 3,500.00
Item 3	15.5-0-0 Calcium Nitrate	1	\$ 900.00	\$ 900.00
Item 4	15-05-08 Micro	1	\$ 919.00	\$ 919.00
Item 5	22-0-06 w/ Dimension	1	\$ -	\$ -
Item 6	46-0-0 Urea	1	\$ 1,100.00	\$ 1,100.00
Item 7	Prospect 6-0-1	5	\$ -	\$ -
Item 8	14-2-08 Groganics	1	\$ -	\$ -
Item 9	21-7-14 w/9.9% Nitrate Nitrogen	1	\$ 1,100.00	\$ 1,100.00
<b>TOTAL - GROUP 1</b>				<b>\$ 7,519.00</b>

Group 2	Fungicides			
Item 10	Rubigan AS	1	\$ 315.00	\$ 315.00
	Rugbigan AS Fungicide	25	\$ 315.00	\$ 7,875.00
Item 11	ProStar	1	\$ 48.40	\$ 48.40
	ProStar	25	\$ 48.00	\$ 1,200.00
Item 12	Dimension Ultra 40 WP	1	\$ 125.00	\$ 125.00
Item 13	Subdue	1	\$ 600.00	\$ 600.00
<b>TOTAL - GROUP 2</b>				<b>\$ 10,163.40</b>

Group 3	Herbicides			
Item 14	Gallery Pre-emergent	360	\$ 120.00	\$ 43,200.00
Item 15	Kleanup Pro	55	\$ 34.00	\$ 1,870.00
Item 16	Mec Amine D	1	\$ -	\$ -
Item 17	Reward	5	\$ 110.00	\$ 550.00
Item 18	Surflan (2.5 gal)	10	\$ 62.00	\$ 620.00
Item 19	Fusilade II (1 qt)	8	\$ 220.00	\$ 1,760.00
Item 20	Surflan AS (1 gal)	1	\$ -	\$ -
Item 21	Pendulum 3.3 EC	1	\$ 36.00	\$ 36.00
Item 22	Round Up Pro	2.5	\$ 39.00	\$ 97.50
	Round Up Pro	30	\$ 38.00	\$ 1,140.00
Item 23	Round Up, Quick Pro (6.8 lb jug)	30	\$ 88.00	\$ 2,640.00
Item 24	Round Up Pro, Quick Dry (23.25 lb)	15	\$ 209.25	\$ 3,138.75
Item 25	Rodeo (2.5 gal)	5	\$ 48.75	\$ 243.75
Item 26	Vectobac (40 lb)	10	\$ -	\$ -
Item 27	VectoLex (40 lb)	5	\$ -	\$ -
Item 28	Altosid XR tabs	3	\$ -	\$ -
<b>TOTAL - GROUP 3</b>				<b>\$ 55,296.00</b>

Group 5	Misc. Products			
Item 30	Turf Trax Marking Dye	5	\$ 20.00	\$ 100.00
Item 31	Foam Fighter (1 qt)	16	\$ -	\$ -
Item 32	Target Pro Spreader	5	\$ -	\$ -
Item 33	Agradex (2.5 gal)	8	\$ -	\$ -
Item 34	Primo	10	\$ 400.00	\$ 4,000.00
Item 35	Embark (1 gal)	1	\$ 265.00	\$ 265.00

NOTICE OF EXERCISE OF FIRST OPTION TO EXTEND  
AND AMENDMENT TO  
CROP PRODUCTION SERVICES, INC.  
SUCCESSOR TO UAP DISTRIBUTION, INC  
AGREEMENT NO. PM9-967-2645

On November 21, 2008, the City of Chandler (hereinafter "CITY") executed an Agreement with UAP DISTRIBUTION, Inc. Agreement No. PM9-967-2645, for the purchase of fertilizers, herbicides and pesticides (hereinafter "AGREEMENT") Effective January 1, 2009, Production Services, Inc. and Western Farm Services Inc. were merged with UAP Distribution. Simultaneous with the merger, the name was changed to CROP PRODUCTION SERVICES, Inc. (hereinafter "VENDOR"),

1. Section 6 of the AGREEMENT set forth the Term of the AGREEMENT. The Term of the AGREEMENT is for one year with four one-year options to extend at the discretion of CITY.
2. CITY hereby gives notice of the exercise of its first option to extend the AGREEMENT for one year pursuant to the same terms and conditions as the AGREEMENT.
3. Section 5 of the AGREEMENT set forth the Price of the AGREEMENT. Section 5 of the AGREEMENT is hereby amended for an amount not to exceed two hundred five thousand dollars (\$205,000) for the AGREEMENT and all companion agreement. A revised Exhibit C to the AGREEMENT is attached hereto and incorporated herein by reference.
4. All other terms and conditions of the AGREEMENT shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first written above.

This Notice and Amendment is hereby incorporated to the AGREEMENT and must be filed with the City Clerk's Office

This Notice is hereby signed and approved by CITY and VENDOR

CITY OF CHANDLER

VENDOR: *CPS (FORMERLY UAP)*

\_\_\_\_\_  
MAYOR Date

By: *[Signature]*  
Title: TERRITORY MGR.

ATTEST:

ATTEST: If Corporation

\_\_\_\_\_  
City Clerk

\_\_\_\_\_  
Secretary

APPROVED AS TO FORM:

WITNESS: (If individual or Partnership)

\_\_\_\_\_  
City Attorney by: *[Signature]*

SEAL

**EXHIBIT C  
PRICING**

<b>Group 1</b>	<b>Fertilizers</b>			
		<b>QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>
<b>Item 1</b>	32-2-8 w/ 50% sulfur-coated Ura	50	\$ 858.00	\$ 42,900.00
<b>Item 2</b>	21-0-0 Ammonium Sulfate	5	\$ 554.50	\$ 2,772.50
<b>Item 3</b>	15.5-0-0 Calcium Nitrate	1	\$ 539.00	\$ 539.00
<b>Item 4</b>	15-05-08 Micro	1	\$ 836.00	\$ 836.00
<b>Item 5</b>	22-0-06 w/ Dimension	1	\$ 1,188.00	\$ 1,188.00
<b>Item 6</b>	46-0-0 Urea	1	\$ 1,100.00	\$ 1,100.00
<b>Item 7</b>	Prospect 6-0-1	5	\$ 28.00	\$ 140.00
<b>Item 8</b>	14-2-08 Groganics	1	\$ 794.20	\$ 794.20
<b>Item 9</b>	21-7-14 w/9.9% Nitrate Nitrogen	1	\$ 913.00	\$ 913.00
<b>TOTAL - GROUP 1</b>				<b>\$ 51,182.70</b>

<b>Group 2</b>	<b>Fungicides</b>			
		<b>QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>
<b>Item 10</b>	Rubigan AS	1	\$ 318.75	\$ 318.75
	Rubigan AS Fungicide	25	\$ -	\$ -
<b>Item 11</b>	ProStar	1	\$ 49.50	\$ 49.50
	ProStar	25	\$ 48.50	\$ 1,212.50
<b>Item 12</b>	Dimension Ultra 40 WP	1	\$ 137.50	\$ 137.50
<b>Item 13</b>	Subdue	1	\$ 600.00	\$ 600.00
<b>TOTAL - GROUP 2</b>				<b>\$ -</b>

<b>Group 3</b>	<b>Herbicides</b>			
		<b>QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>
<b>Item 14</b>	Gallery Pre-emergent	360	\$ 134.95	\$ 48,582.00
<b>Item 15</b>	Kleenup Pro	55	\$ 42.00	\$ 2,310.00
<b>Item 16</b>	Mec Amine D	1	\$ 18.25	\$ 18.25
<b>Item 17</b>	Reward	5	\$ 97.00	\$ 485.00
<b>Item 18</b>	Surflan (2.5 gal)	10	\$ 54.55	\$ 545.50
<b>Item 19</b>	Fusilade II (1 qt)	8	\$ 54.00	\$ 432.00
<b>Item 20</b>	Surflan AS (1 gal)	1	\$ 11.20	\$ 11.20
<b>Item 21</b>	Pendulum 3.3 EC	1	\$ 38.50	\$ 38.50
<b>Item 22</b>	Round Up Pro	2.5	\$ 39.50	\$ 98.75
	Round Up Pro	30	\$ 39.50	\$ 1,185.00
<b>Item 23</b>	Round Up, Quick Pro (6.8 lb jug)	30	\$ 95.20	\$ 2,856.00
<b>Item 24</b>	Round Up Pro, Quick Dry (23.25 lb)	15	\$ 231.34	\$ 3,470.10
<b>Item 25</b>	Rodeo (2.5 gal)	5	\$ 47.75	\$ 238.75
<b>Item 26</b>	Vectobac (40 lb)	10	\$ 77.20	\$ 772.00
<b>Item 27</b>	VectoLex (40 lb)	5	\$ 31.42	\$ 157.10
<b>Item 28</b>	Altosid XR tabs	3	\$ 119.32	\$ 357.96
<b>TOTAL - GROUP 3</b>				<b>\$ 61,558.11</b>

<b>Group 4</b>		<b>Insecticides</b>		
		<b>QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>
<b>Item 29</b>	Deltagard	20	\$ 20.36	\$ 407.20
<b>TOTAL - GROUP 4</b>				\$ 407.20

<b>Group 5</b>		<b>Misc. Products</b>		
		<b>QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>
<b>Item 30</b>	Turf Trax Marking Dye	5	\$ 29.50	\$ 147.50
<b>Item 31</b>	Foam Fighter (1 qt)	16	\$ 5.10	\$ 81.60
<b>Item 32</b>	Target Pro Spreader	5	\$ 14.50	\$ 72.50
<b>Item 34</b>	Primo	10	\$ 369.00	\$ 3,690.00
<b>Item 35</b>	Embark (1 gal)	1	\$ 246.96	\$ 246.96
<b>TOTAL - GROUP 5</b>				\$ 4,238.56

<b>Group 6</b>		<b>Soil Amendments</b>		
		<b>QTY</b>	<b>UNIT PRICE</b>	<b>EXT. PRICE</b>
<b>Item 36</b>	Mulch	200	\$ 45.00	\$ 9,000.00
<b>TOTAL - GROUP 6</b>				\$ 9,000.00