



Informational Memo

Management Services - Memo No. 25-111

Date: May 23, 2025

To: Mayor and Council

Thru: Joshua H. Wright, City Manager *JHW*
Dawn Lang, Deputy City Manager/CFO *DLL*

From: Matt Dunbar, Budget & Policy Director *MD*

Subject: Fiscal Year (FY) 2024-25 General Fund Revenue Summary, Sales Tax Collection Report, and Expenditure Reports through April 2025

Attached is the FY 2024-25 General Fund Revenue and Expenditure Reports for the period ending April 30, 2025.

Included with this memo are the following attachments:

- Attachment 1 – General Fund Revenue Summary
- Attachment 2 – Local Sales Tax Revenue Five-Year Comparison
- Attachment 3 – Local Sales Tax Revenue by Class
- Attachment 4 – Local Sales Tax Revenue Month-by-Month Comparison to Prior Year
- Attachment 5 – General Fund Expenditure Summary

The General Fund Revenue Summary (Attachment 1) gives a budget to actual comparison of revenues through April 2025. This month reflects a 7.8% increase in total General Fund revenues from the budgeted revenues we would have anticipated being received to date based on historical trends, and a 0.8% decrease over the same period of the prior year.

Collections in State and Local Transaction Privilege Tax (TPT) or Sales Tax (Attachments 1-4) shown in this report reflect March TPT reported/received in April. Overall, year to date (YTD) collections in Local TPT and State Shared TPT Revenue all came in above budget, and Urban Revenue Sharing only slightly below budget at 0.8%. The Primary Property tax collections through April 2025 show as lower than anticipated due to refunds based on the Qasimyar vs. Maricopa County Class Action Lawsuit which impacted taxpayers that changed the use of their home from a residential home to a rental home between 2015 and 2021.

Additionally, it is important to note, that fluctuations related to development/contracting are considered one-time, since once the developments are completed, the related permit and local TPT collections cease. The Local TPT collections through April 2025, reflect an overall increase of 5.6% above budgeted revenues we would have anticipated being received to date based on historical trends, and a 0.6% increase compared to prior year actuals. Also, when comparing the TPT collections received in April 2025 to the same month in the prior year, collections are down 5.3%. We anticipated a reduction, as the taxability of residential rental stopped in January and the reduction is now beginning to be reflected in the reports.

Finally, the FY 2024-25 General Fund Expenditure Summary (Attachment 5) report reflects the percent of adjusted budget expended and encumbered through April 2025. This report then compares this spending percentage to the prior fiscal year. Overall department spending resulted in 80.2% spending through April 2025, compared to 80.9% for the same period last year which included a large Public Safety Personnel Retirement System (PSPRS) payment of \$73 million which was a one-time increase in the prior year.

Should you have any questions regarding this information, please contact Dawn Lang at x2255 or Matt Dunbar at x2256.

Attachments: FY 2024-25 General Fund Monthly Revenue and Expenditure Reports through April 2025

c: Tadd Wille, Assistant City Manager
Andy Bass, Deputy City Manager

General Fund Revenue Summary

FY 2024-25 Year-To-Date Actuals Through April 2025

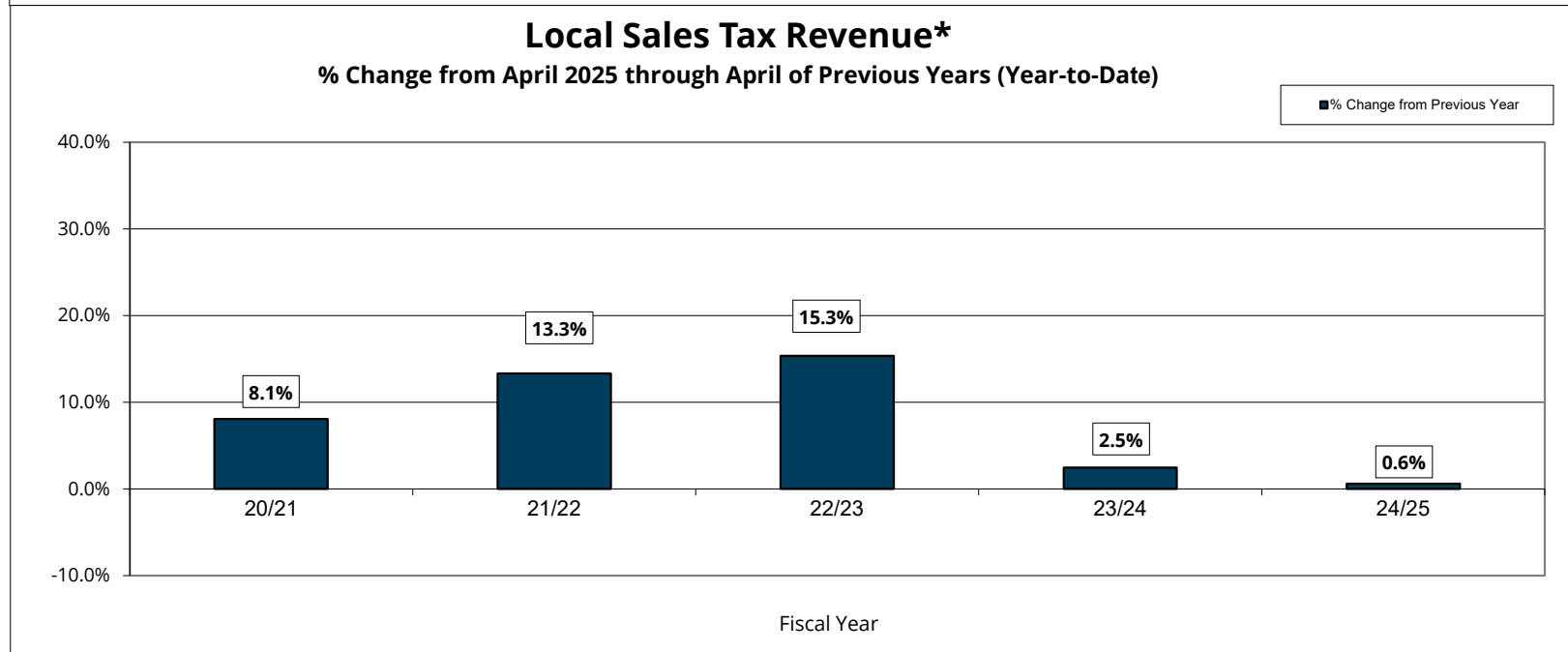
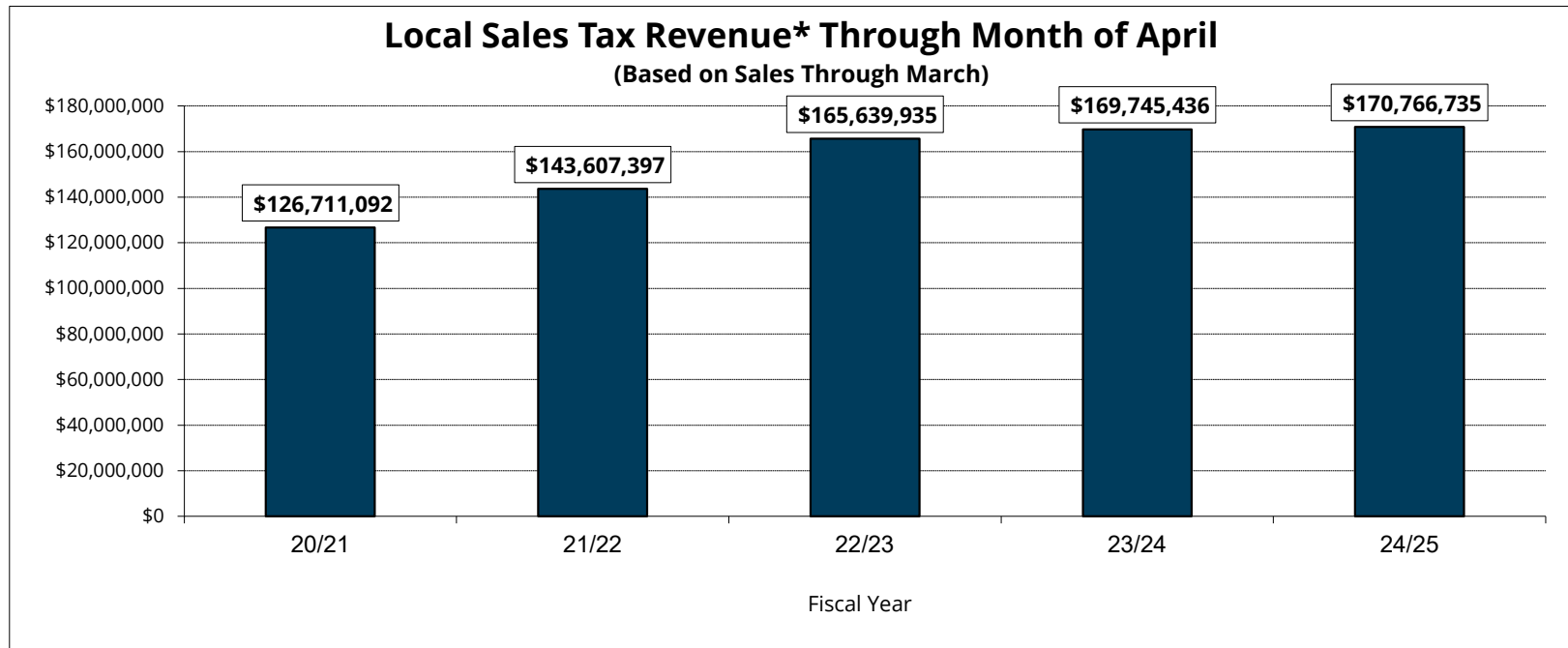
	Budget		Actuals			Comparison to Prior Year Actuals		
General Fund Revenues	FY 2024-25 Adopted Budget	FY 2024-25 Budget Prorated Based on Historical Trend	FY 2024-25 Actual Revenue	+ or - of Actual to Budget	% Change of Actual to Budget	FY 2023-24 Actual Revenues for Same Period	Difference + or - from FY 2023-24 to FY 2024-25	% Change of Actuals to Same Period FY 2023-24
Local Sales Tax Collections	196,000,000	161,638,071	170,766,735	9,128,664	5.6%	169,745,436	1,021,299	0.6%
Local Sales Tax Fees, Audit Assessments, Penalties, Interest	1,908,400	1,538,211	2,509,903	971,692	63.2%	3,603,871	(1,093,968)	-30.4%
Total Local Sales Tax Revenue	\$ 197,908,400	\$ 163,176,282	\$ 173,276,638	\$ 10,100,355	6.2%	\$ 173,349,307	\$ (72,669)	0.0%
Franchise Fees	3,650,000	2,673,666	2,950,766	277,100	10.4%	3,004,130	(53,364)	-1.8%
Primary Property Taxes	8,783,722	5,807,748	5,456,096	(351,652)	-6.1%	5,684,291	(228,195)	-4.0%
State Shared Sales Tax Revenue	41,500,000	32,392,354	33,593,977	1,201,623	3.7%	32,945,215	648,762	2.0%
Vehicle License Tax	13,500,000	10,488,239	11,718,990	1,230,751	11.7%	10,961,480	757,510	6.9%
Urban Revenue Sharing	60,100,000	50,056,605	49,666,123	(390,482)	-0.8%	61,988,366	(12,322,243)	-19.9%
Smart and Safe	1,308,000	550,412	777,585	227,173	41.3%	717,994	59,591	8.3%
Public Safety State Allocation*	-	-	-	-	0.0%	2,250,000	(2,250,000)	-100.0%
Licenses & Permits	6,978,300	5,147,951	11,048,151	5,900,200	114.6%	3,712,091	7,336,060	197.6%
Charges for Services	15,707,789	10,684,088	10,957,203	273,115	2.6%	11,158,749	(201,546)	-1.8%
Fines & Forfeitures	3,657,800	3,002,256	3,372,726	370,470	12.3%	3,606,665	(233,939)	-6.5%
Interest & Investments	3,777,000	2,604,462	7,693,483	5,089,021	195.4%	3,623,282	4,070,201	112.3%
Other Revenues	2,830,508	2,358,757	1,438,647	(920,110)	-39.0%	2,079,059	(640,412)	-30.8%
Indirect Cost	8,532,282	7,110,235	7,110,235	(0)	0.0%	6,648,485	461,750	6.9%
Total General Fund Revenues	\$ 368,233,801	\$ 296,053,055	\$ 319,060,620	\$ 23,007,565	7.8%	\$ 321,729,113	\$ (2,668,494)	-0.8%
Prior Month	\$ 368,233,801	\$ 265,197,035	\$ 289,033,371	\$ 23,836,336	9.0%	\$ 289,844,809	\$ (811,439)	-0.3%
Change from Prior Month	\$ -	\$ 30,856,020	\$ 30,027,249	\$ (828,771)	-1.2%	\$ 31,884,304	\$ (1,857,055)	-0.5%

Note:

FY 2024-25 Adopted Budget excludes one-time Interfund Transfers-In of \$650,000 to the General Fund 101 for Impact Fee loan repayments, which are used to fund General Capital Projects in Fund 401.

*Public Safety State Allocation is a new revenue line established in FY 2023-24 with a final total received of \$2,500,000. No additional funding is anticipated in the current FY.

Attachment 1



****Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.***

Sales Tax Revenue By Class

Through April Each Year (Year-to-Date)

Sales Tax Category	FY24-25 % of Total	% Chg Fm PY	FY 2024-25	% Chg Fm PY	FY 2023-24	% Chg Fm PY	FY 2022-23	% Chg Fm PY	FY 2021-22	% Chg Fm PY	FY 2020-21
Utilities	9.0%	14.3%	\$ 18,014,498	9.4%	\$ 15,763,069	7.9%	\$ 14,404,631	1.3%	\$ 13,350,984	8.2%	\$ 13,177,834
Telecommunications	1.0%	-16.0%	\$ 1,421,454	17.4%	\$ 1,693,155	8.2%	\$ 1,442,555	-11.8%	\$ 1,332,649	-22.9%	\$ 1,510,930
Publishing / Advertising / Printing / Transportation	0.1%	15.9%	\$ 174,858	-17.8%	\$ 150,885	8.4%	\$ 183,449	4.4%	\$ 169,299	54.6%	\$ 162,184
Restaurants & Bars	8.9%	3.0%	\$ 15,687,328	5.2%	\$ 15,231,375	9.7%	\$ 14,473,737	28.8%	\$ 13,190,412	-1.9%	\$ 10,238,976
Amusements	0.8%	19.2%	\$ 1,639,387	13.3%	\$ 1,375,531	14.8%	\$ 1,213,556	80.2%	\$ 1,057,328	-39.7%	\$ 586,906
Real Property Rentals	11.9%	-10.5%	\$ 18,550,532	6.2%	\$ 20,724,427	12.9%	\$ 19,520,183	9.7%	\$ 17,289,896	3.2%	\$ 15,759,025
Tangible Personal Property Rentals	3.5%	-17.3%	\$ 5,180,183	46.2%	\$ 6,260,391	22.9%	\$ 4,282,847	11.8%	\$ 3,483,935	-16.4%	\$ 3,116,805
Hotels / Motels	3.3%	3.5%	\$ 5,712,602	-2.7%	\$ 5,520,706	18.8%	\$ 5,671,302	93.9%	\$ 4,771,895	-28.7%	\$ 2,461,238
Contracting	12.2%	-19.9%	\$ 16,660,200	-4.2%	\$ 20,788,507	61.2%	\$ 21,694,619	14.7%	\$ 13,458,799	2.2%	\$ 11,736,239
Retail / Manufactured Buildings / Jet Fuel	47.3%	3.4%	\$ 81,790,290	2.9%	\$ 79,127,934	10.3%	\$ 76,872,300	13.2%	\$ 69,720,850	15.1%	\$ 61,582,857
Use Tax	2.0%	90.9%	\$ 5,935,403	-47.1%	\$ 3,109,455	1.7%	\$ 5,880,755	-9.4%	\$ 5,781,351	54.6%	\$ 6,378,097
Total Sales Tax Revenue*	100.0%	0.6%	\$ 170,766,735	2.5%	\$ 169,745,436	15.3%	\$ 165,639,935	13.3%	\$ 143,607,397	8.1%	\$ 126,711,092

Sales Tax Revenue By Class

Through April (Month-over-Month)

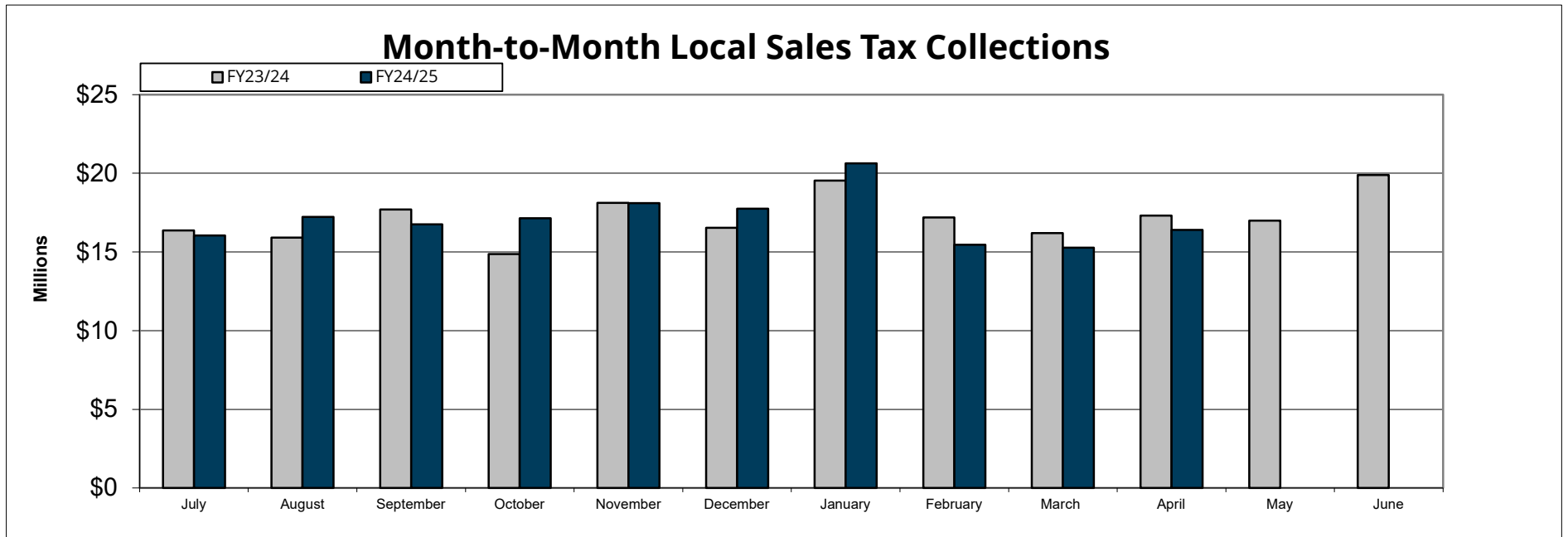
Sales Tax Category	% Chg Fm PY	FY 2024-25	% Chg Fm PY	FY 2023-24	% Chg Fm PY	FY 2022-23	% Chg Fm PY	FY 2021-22	% Chg Fm PY	FY 2020-21
Utilities	13.9%	\$ 1,359,772	6.7%	\$ 1,194,007	19.7%	\$ 1,118,810	-5.5%	\$ 934,499	12.7%	\$ 989,238
Telecommunications	-23.3%	\$ 132,495	-18.5%	\$ 172,670	62.6%	\$ 211,775	-11.0%	\$ 130,266	-22.7%	\$ 146,310
Publishing / Advertising / Printing / Transportation	103.1%	\$ 26,567	-27.6%	\$ 13,082	-6.0%	\$ 18,072	24.0%	\$ 19,216	2.1%	\$ 15,496
Restaurants & Bars	0.8%	\$ 1,806,729	6.1%	\$ 1,792,141	6.1%	\$ 1,689,327	28.4%	\$ 1,592,671	41.7%	\$ 1,240,584
Amusements	10.9%	\$ 221,707	32.4%	\$ 199,931	-15.3%	\$ 150,993	101.1%	\$ 178,324	28.1%	\$ 88,682
Real Property Rentals	-45.7%	\$ 1,148,385	5.9%	\$ 2,114,346	11.1%	\$ 1,996,476	6.9%	\$ 1,796,586	8.4%	\$ 1,681,376
Tangible Personal Property Rentals	-8.0%	\$ 526,213	12.6%	\$ 571,706	32.9%	\$ 507,680	15.3%	\$ 382,083	4.3%	\$ 331,325
Hotels / Motels	-1.7%	\$ 964,369	2.7%	\$ 980,722	-3.6%	\$ 954,851	106.3%	\$ 990,637	47.5%	\$ 480,239
Contracting	-28.1%	\$ 1,141,478	-16.3%	\$ 1,586,729	-3.6%	\$ 1,896,842	103.1%	\$ 1,967,445	-8.1%	\$ 968,576
Retail / Manufactured Buildings / Jet Fuel	7.1%	\$ 8,651,766	7.1%	\$ 8,077,591	-5.5%	\$ 7,542,189	18.1%	\$ 7,981,472	23.1%	\$ 6,757,359
Use Tax	31.6%	\$ 420,683	11.7%	\$ 614,924	-14.5%	\$ 550,617	-17.4%	\$ 644,083	50.8%	\$ 779,583
Total Sales Tax Revenue*	-5.3%	\$ 16,400,164	4.1%	\$ 17,317,851	0.1%	\$ 16,637,632	23.3%	\$ 16,617,281	19.5%	\$ 13,478,769

*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

Local Sales Tax Revenue

Monthly Actuals Compared to Prior Year

Local Sales Tax Collections *	Monthly Collections FY23/24	Monthly Collections FY24/25	\$ Difference + / (-) FY24/25 over FY23/24	% Difference + / (-) FY24/25 over FY23/24
July	16,367,375	16,041,259	(326,116)	-2.0%
August	15,915,687	17,219,415	1,303,727	8.2%
September	17,693,076	16,754,892	(938,185)	-5.3%
October	14,875,472	17,146,826	2,271,356	15.3%
November	18,124,782	18,098,076	(26,706)	-0.1%
December	16,527,924	17,747,416	1,219,492	7.4%
January	19,530,608	20,624,994	1,094,386	5.6%
February	17,197,955	15,455,315	(1,742,640)	-10.1%
March	16,194,706	15,278,377	(916,328)	-5.7%
April	17,317,851	16,400,164	(917,687)	-5.3%
May	16,986,687		(16,986,687)	-100.0%
June	19,885,235		(19,885,235)	-100.0%
Totals	\$ 169,745,436	\$ 170,766,735	\$ 1,021,298	0.6%



**Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.*

General Fund Expenditure Summary Thru April 2025

Department	Adopted Budget	Adjusted Budget	Expenses & Encumbrances Thru April 2025	Percentage of Adjusted Budget Expended & Encumbered Thru April 2025	Percentage of Adjusted Budget Expended & Encumbered Thru April 2024	Over/Under Last Year's Percentage
City Clerk	\$ 1,491,484	\$ 1,531,385	1,109,941	72.5%	78.6%	-6.1%
City Manager and Organization Support ⁽¹⁾						
City Manager	2,344,587	2,429,049	2,087,857	86.0%	83.8%	2.2%
Buildings & Facilities	8,760,515	9,324,981	8,610,653	92.3%	89.9%	2.4%
Cultural Development	5,187,478	5,572,891	4,583,166	82.2%	84.9%	-2.7%
Diversity, Equity, and Inclusion	712,984	794,617	560,445	70.5%	59.2%	11.3%
Economic Development	2,249,706	2,886,913	2,411,432	83.5%	79.2%	4.3%
Fleet Services	1,526,315	1,606,897	1,282,861	79.8%	74.4%	5.5%
Human Resources	2,477,410	2,589,538	2,243,657	86.6%	73.1%	13.5%
Transportation Policy	3,335,785	3,510,957	1,664,837	47.4%	20.3%	27.1%
Communications & Public Affairs	3,535,004	4,001,545	3,146,388	78.6%	76.7%	1.9%
Community Services	34,953,712	37,796,691	30,600,928	81.0%	80.8%	0.2%
Development Services	13,044,834	15,266,123	11,708,926	76.7%	73.4%	3.3%
Fire	48,798,146	51,879,685	42,863,738	82.6%	85.5%	-2.9%
Information Technology	24,028,446	30,234,689	23,452,203	77.6%	74.6%	3.0%
Law	4,816,283	5,008,251	4,163,791	83.1%	83.1%	0.0%
Magistrate	5,847,458	6,103,175	4,669,494	76.5%	68.9%	7.6%
Management Services	8,924,130	9,315,572	7,454,143	80.0%	72.2%	7.8%
Mayor and Council	1,288,723	1,356,303	1,088,481	80.3%	75.9%	4.4%
Neighborhood Resources	10,262,729	10,056,846	7,819,752	77.8%	66.0%	11.8%
Police	100,299,908	110,118,861	93,115,014	84.6%	82.8%	1.8%
Public Works & Utilities	10,257,708	11,942,249	9,801,047	82.1%	79.3%	2.8%
Non-Departmental (Personnel Services and O&M)	28,479,897	18,090,417	9,361,226	51.7%	84.2%	-32.5%
Subtotal Prior to Contingencies/Reserves	\$ 322,623,242	\$ 341,417,635	\$ 273,799,979	80.2%	80.9%	-0.7%
Non-Departmental Reserves (Carryforward, Utility, Fuel & DT)	14,899,800	3,746,987	-	0.0%	0.0%	0.0%
Non-Departmental Contingencies (15% & Council)	54,345,300	37,579,988	-	0.0%	0.0%	0.0%
Total General Fund Expenditures	\$ 391,868,342	\$ 382,744,610	\$ 273,799,979	71.5%	71.0%	0.5%

⁽¹⁾ Organization Support includes Buildings and Facilities, Economic Development, Diversity, Equity & Inclusion, Fleet Services, Human Resources, Transportation Policy and Cultural Development.

Adopted Budget: Includes estimated reserves for encumbrance carryforward from the previous fiscal year and full Council approved reserve/contingency established in the budget.

Adjusted Budget: Includes movement of estimated reserves for encumbrance appropriation to departments based on actual end-of-year encumbrances and Council approved contingency transfers. Reserves/Contingency appropriation cannot be spent from Reserve/Contingency line items; it must be moved to spendable lines within Departments.

NOTE: The total Adopted budget compared to the total Adjusted budget always equals when viewing **all** funds. When looking at the General Fund only, it is not uncommon for the amounts to differ. This is due to estimated carryforward appropriation, personnel adjustment appropriation or Council approved contingency transfers being moved to other funds, as directed by Council and authorized by the Budget Resolution.