
811 Vermont Avenue, N.W.
Washington, DC 20571
exim.gov/what-we-do

Call 800.565.3946 and press 1 at the prompt to contact a regional director covering your locale.

CONTACT
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www.chandleraz.gov/ED
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<td><strong>PRE-EXPORT</strong>&lt;br&gt;Generally one year</td>
<td><strong>Working Capital Guarantee</strong>&lt;br&gt;(only lender can apply)</td>
<td>• Guarantee encourages lenders to make these loans&lt;br&gt;• Enhances value of your existing collateral base&lt;br&gt;• Accepts export-related accounts receivable and inventory as collateral&lt;br&gt;• Offer generous advance rates (up to 90% for export-related accounts receivable and up to 75% for export-related inventory including in-process)&lt;br&gt;• 25% discount on multi-buyer insurance premiums for using both working capital and insurance</td>
<td>• Guarantee covers 90% of the bank loan, including principal and interest&lt;br&gt;• May be revolving lines of credit or transaction-specific&lt;br&gt;• Generally extend to one-year, but may be extended up to three-years&lt;br&gt;• Loan must be fully collateralized (only 10% for standby letters of credit)</td>
<td>• $100 processing fee&lt;br&gt;• 1.75% annually (1.25% available for lower-risk transactions)</td>
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